

VAT blow to private schools and hospitals

Angry MPs attack Europe court ruling

By Nicholas Wood in London and Michael Dynes in Brussels

Britain's financial sector, charities, private schools and hospitals were landed with an extra tax bill of more than £160 million a year yesterday after a key ruling by the European Court of Justice went against the Government.

The court in Luxembourg upheld a case brought against Britain by the European Commission and outlawed the existing practice of zero-rating value added tax on commercial and industrial construction, and on other goods and services such as fuel and power

supplied to non-domestic users.

Banks, financial institutions and charitable bodies will suffer from the ruling because they have been exempted from value added tax until now, and, unlike the rest of commerce and industry, will not be able to claim back tax passed on by property developers.

Ministers moved immediately to soften the impact of the tax on the construction industry and announced they would be consulting widely with those affected by other aspects of the ruling.

Anti-European Market Conservative and Labour MPs joined forces in the Commons yesterday to condemn the court's ruling and to argue that its intervention marked a further loss of Parliament's sovereignty over taxation policy.

Mr Tim Yeo, the Conservative MP for Suffolk South and chairman of the charities and tax reform group, said that on the basis of a survey conducted among 45 charities, their tax bill would nearly double to £12 million.

Mr Peter Shore, former shadow leader of the Commons, accused Mr Peter Lilley, the Economic Secretary to the Treasury, of unveiling a mini-Budget.

Mr Lilley told MPs that the Government had no right of appeal against the ruling and was obliged to comply with it. He said the ruling arose from an EEC directive signed by the last Labour government in 1977 and approved by the Commons.

However, there was important consolation for the Government in its finding that Britain was entitled to zero-rate private housing, animal feedstuffs and livestock.

The minister set out a detailed package of measures designed to minimize its impact on non-domestic construction. Their effect would be to reduce the extra tax bill from £425 million to

£160 million in 1991/92, the first full year of its implementation.

He said non-domestic construction, the sale of new non-domestic buildings and the sale of building land for non-domestic developments would be taxed at the standard rate of 15 per cent from April 1 next year.

All such contracts entered into from today will attract tax.

Health authorities and local authorities will be given full refunds of tax on non-domestic construction and the changes for charities will be phased in over five years.

Yesterday, financial experts, health companies and schools tried to calculate the costs of the ruling.

Mr John Ray, a tax expert for Britain's Building Employers Federation, estimated that the court's decision would cost the construction industry about £350 million a year in non-recoverable tax and Government departments could also face an additional £200 million a year for new buildings.

Mr Mike Smith, managing director of Bupa Health Services said patients could face additional charges of up to £10 a day in private hospitals.

Dr John Moore, headmaster of the King's School, Worcester, said: "If we face VAT charges on new projects, the governors of any school will have to decide whether to slow development plans down or increase fees."

Thirty-four towns have been arrested and a number were fined at Wimbledon Magistrates' Court yesterday. A typical fine was £50.

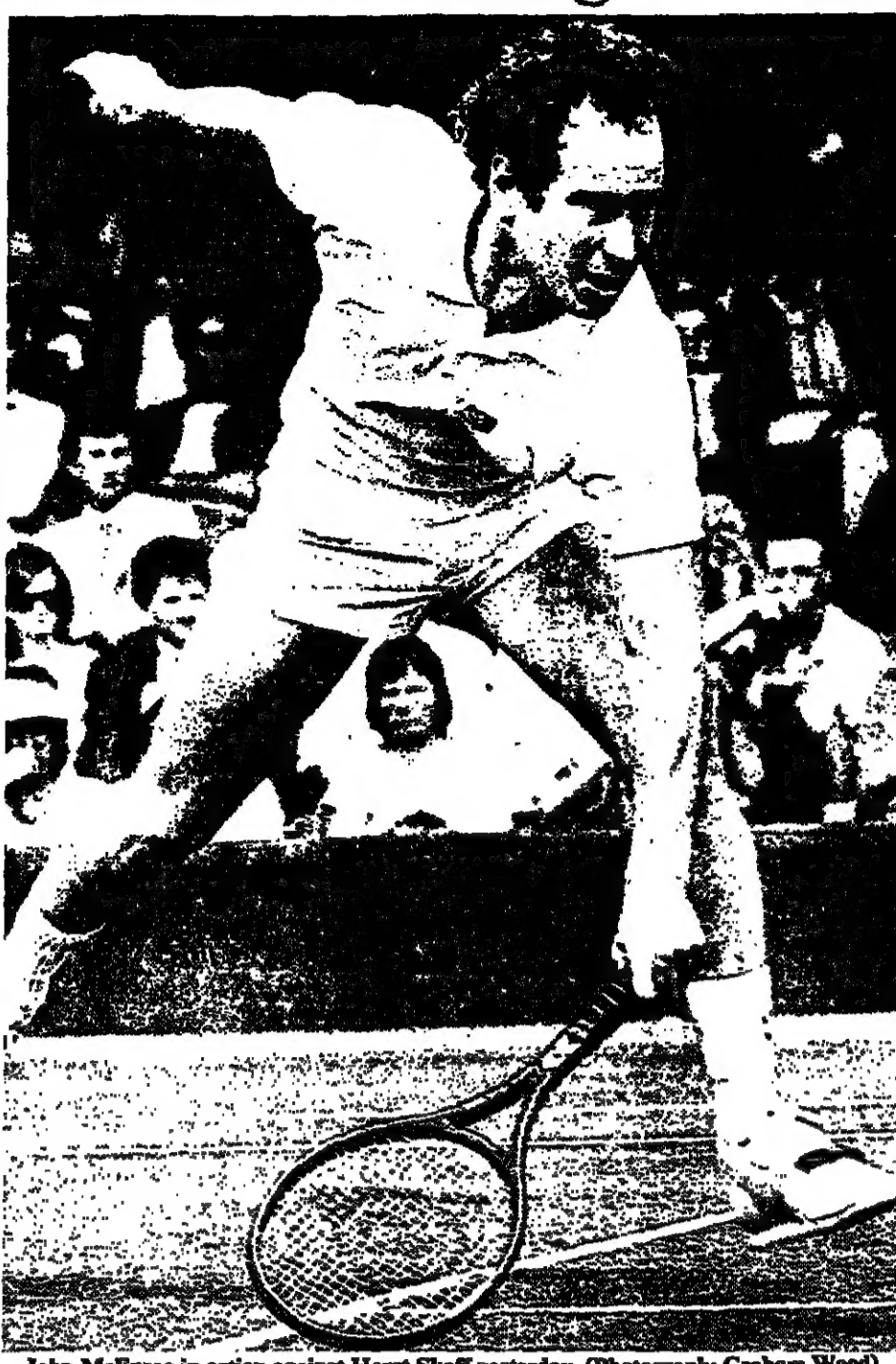
Pairs of tickets for the men's final are currently available on the black market for more than £1,600.

John McEnroe, the former champion who has missed the last two Wimbledon, returned yesterday a winner, both on and off the court.

Untroubled in his straight-set victory over Horst Skoff, of Austria, McEnroe impressed both with his touch and calm temperament.

Wimbledon, pages 47, 48

McEnroe back in good form



John McEnroe in action against Horst Skoff yesterday. (Photograph: Graham Wood)

Inquiry on ticket tout bonanza

By Howard Foster

Wimbledon announced yesterday that it was to investigate how ticket toutting had become a major problem for the tournament.

Thirty-four towns have been arrested and a number were fined at Wimbledon Magistrates' Court yesterday. A typical fine was £50.

Pairs of tickets for the men's final are currently available on the black market for more than £1,600.

John McEnroe, the former champion who has missed the last two Wimbledon, returned yesterday a winner, both on and off the court.

Untroubled in his straight-set victory over Horst Skoff, of Austria, McEnroe impressed both with his touch and calm temperament.

Wimbledon, pages 47, 48

Labour defence confusion grows

By Philip Webster, Chief Political Correspondent

Labour's defence policy was thrown into more confusion yesterday as key shadow cabinet members made plain that the removal of the independent deterrent would be accompanied by missile reductions by the Soviet Union.

They and sources close to Mr Neil Kinnock emphasized that the new "something-for-something" approach to nuclear disarmament, outlined by the Labour leader two weeks ago, still applied.

Senior Labour figures accepted that the defence dispute was proving highly damaging.

As members of Labour's soft left welcomed Mr Kinnock's restatement of his commitment to a non-nuclear defence policy, Mr Martin

O'Neill, his newly-appointed defence spokesman, said Labour would be prepared to enter discussions with the Soviet Union to ensure that it gave up some of its nuclear arsenal as well.

Mr Gerald Kaufman, shadow foreign secretary and co-chairman of Labour's defence policy review group, said the party's task was to "get rid of Trident in a way that will maximize prospects for international nuclear disarmament".

In an article in *The Times* today, Mr Kaufman says his group's task is to propose a policy "that will fit in with the facts, will be welcomed by the Labour Party, and will be regarded as acceptable by the Labour Party".

Summit agrees on debt relief package for Africa's poor

From Rodney Lord and Robin Oakley, Toronto

The leaders of the seven biggest capitalist economies agreed at their economic summit here yesterday to provide a substantial measure of help for the world's poorest countries by reducing their debt burden.

They also agreed in principle to curb the growth of farm subsidies in the industrialized nations, which will help the Third World to earn money through farm exports.

Mrs Thatcher expressed herself well pleased with the final eight-page communiqué of the meeting. Both debt relief for the poorest countries and the so-called "disarmament" of farm subsidies were issues on which Britain had taken the initiative at an earlier stage and had pushed hard at the summit.

The Prime Minister last night said that the summit had been "very successful", and British officials were happy about the final declaration, though they would have liked to see stronger language on the cutting back of farm subsidies.

This statement — the subject of intense negotiation — stopped well short of any clear commitment to a cut, or even stabilization, which Britain had been seeking.

The debt agreement is a direct descendant of the three-part plan proposed by Mr Nigel Lawson, the Chancellor of the Exchequer, in the spring of 1987.

He then argued for a combination of writing off old aid loans, repayment of debts over longer periods, and a cut in the interest rates levied.

During the summit, there was hard bargaining with the US, which has been unwilling to consider anything but

longer repayment periods. But the final agreement is broad enough to allow each of the creditor countries to choose the method of help most appropriate to its particular circumstances.

The agreement covers only the poorest countries, most of them in sub-Saharan Africa. Depending on how many countries are eligible, which has yet to be decided, and the exact mix of relief measures, the package could be worth \$500 million (£280 million) a year — a substantial sum in relation to the size of the central African economies.

The agreement on farm subsidies also stems from a British initiative in getting the issue onto the agenda of the present round of talks under the General Agreement on Tariffs and Trade (GATT). But at the summit itself, Mrs Thatcher — while pressing for commitment to the containment of subsidies — has been content to support the agreed EEC position.

In the communiqué, the leaders called for continued political impetus to underpin the difficult process of trade in farm products. They want progress at the mid-term review of the GATT round, set for Montreal in December.

British officials emphasized that Mrs Thatcher was not seeking to "take on the torch" from President Reagan and emerge as the new head of the leading industrialized nations.

The next US president, whether Mr Michael Dukakis or Mr George Bush, was expected to take on that role.

Thatcher dominates... 6
Ride from Toronto... 25

Police hunt launched for motorway killer

By Craig Seton

A police manhunt was launched yesterday for the sadistic killer of Mrs Marie Wilks, a pregnant mother who was abducted and murdered on the M50 in Hereford and Worcester.

Mrs Wilks, aged 22, who was seven-and-a-half months pregnant, was attacked during the four minutes she used an emergency telephone on the hard shoulder to tell police that her car had broken down.

Within minutes of her abduction, she was stabbed to death and her body dumped down an embankment nearly

three miles along the motorway in broad daylight on Saturday evening.

West Mercia police said yesterday they were astonished that the abduction and murder could have taken place without passing motorists seeing something.

They now hope that a tape recording of Mrs Wilks' conversation on the emergency telephone could also contain the voice of her killer.

Police said the murder was apparently without motive. Mrs Wilks had been stabbed once in the neck.

Full report, page 3

INSIDE

Summer with *The Times*... splashing out in the shops. On the Information Page today our guide to the season's sales throughout the country page 22

And our week-long guide to the best of the season's exhibitions in British museums continues with Wales and the Midlands page 11

WIN £86,000

Portfolio

PLUS NEW Accumulator

Two readers shared the daily Portfolio prize yesterday (see page 3). The Accumulator fund now stands at £86,000

Portfolio: page 31

Kensington to poll on July 14

The Kensington by-election, the Government's first parliamentary test since last year's general election, will be held on July 14.

It will be the first by-election test of the Government's popularity since the election.

Photograph, page 2

Strong growth

The Bank of England resisted pressure for a rise in bank base rates as first-quarter figures showed strong growth in the economy

Page 25

England lose

West Indies beat England by 134 runs in the second Test at Lord's

Page 46

TIMES FOCUS

The public relations industry pulls in millions a year. But what is PR? A Special Report seeks the answer. Pages 16, 17

INDEX

Home News	2-5
Overseas	6-9
Business	25-31
Sport	44-48
Architecture	14
Arts	20
Births, marriages, deaths	15
City Diary	27
Court	24
Crème de la Crème	34-38
Crosswords	22, 24
Diary	22
Entertainment	12
Features	11, 12, 19
Health	14
Information	44
Law Report	43
Leading articles	13
Letters	13
Media & Marketing	32-33
Obituary	14
On This Day	12
Parliament	10
Property	38-42
Salerno	5
Science Report	11
TV & Radio	23
University results	43
Weather	24

Sacked architects win embassy job

By Charles Kneivitt, Architecture Correspondent

The firm of architects sacked from designing the extension to the National Gallery, after the Prince of Wales described their scheme as a "monstrous carbuncle", has been commissioned by the Foreign Office to design the new British Embassy in Moscow.

The embassy, costing £30-40 million at current prices, will be built in the centre of the City. When completed the existing embassy will be vacated and handed back to the Russian government.

Ahrends, Burton and Koralek, one of the top British practices, was shunned by clients for almost two years after the Prince's criticisms in 1984, for which he later apologized at a private lunch at their offices in north London.

The practice will liaise on the embassy design with the overseas estate department of the Foreign Office.

Mr Richard Burton and Professor Peter Ahrends, two of the partners, will travel to Moscow to see the site next month.

The winners of an architectural competition for a new residence in Moscow, costing £3 million, will be announced in October.

The British Embassy in Moscow has been wanting to move from its present location, opposite the Kremlin, since 1966, and its lease is renewed annually.

As part of a reciprocal arrangement the Russian Embassy in London can now go ahead with its plans to build a huge office, residential and cultural complex in Earls Court, west London, and a new official residence in Kensington Palace Gardens. The Earls Court site has been under consideration for more than four years.

Women architects... 19

Violence at Stonehenge

Police arrest 80 in clashes

By Mark Ellis and Boris Johnson

Thousands of hippies in convoys were being monitored by police last night after violent clashes at Stonehenge, which left 10 people injured and more than eighty arrested.

Police in riot gear evicted the travellers from makeshift camps after forcing them away from the monument where they made a dawn homage to the summer solstice.

Trouble flared shortly after 2am with Salisbury Plain carpeted in mist. A thousand police from nine forces lined up behind barriers to stop an estimated three to four thousand hippies from trespassing on the megalithic site.

Police arrest 80 in clashes

By Mark Ellis and Boris Johnson

Thousands of hippies in convoys were being monitored by police last night after violent clashes at Stonehenge, which left 10 people injured and more than eighty arrested.

Police in riot gear evicted the travellers from makeshift camps after forcing them away from the monument where they made a dawn homage to the summer solstice.

Trouble flared shortly after 2am with Salisbury Plain carpeted in mist. A thousand police from nine forces lined up behind barriers to stop an estimated three to four thousand hippies from trespassing on the megalithic site.

The cause of the confrontation was in injunction taken out against the hippies by English Heritage, the custodian of the site, the National Trust and three landowners.

The bedraggled travellers surged forward, overturning barriers which they used as weapons, and hurled other

missiles into the ranks of police officers as they chanted "freedom, freedom".

Policemen suffered head and facial injuries caused by flying bricks and bottles and two were detained in hospital overnight. One was flown to hospital by one of the two police helicopters which hovered overhead, ordering hippies to move on or face arrest.

Waves of riot police, beating their truncheons on their shields, dispersed the crowds.

The hippies were driven back to their camp site at Cholderton, five miles from the Stones, and were urged to move on immediately. For most of the day police supervised the peaceful eviction.

The convoys set off at different times with some heading towards Salisbury

and others to Glastonbury.

Mr Donald Smith, Chief Constable of Wiltshire, said: "All of you have seen the extreme violence, the bottles, stones and bricks that have been thrown at our officers for over the best part of an hour. They were left with no alternative but to move in."

"The most unfortunate thing about the travelling people is that some are absolutely passive, then you get the middle group who follow like sheep, but in the midst of them there is a hard core prepared to use violence."

Mr Don Aitkin, of the Travellers' Aid Trust, a hippie welfare group, accused the police of mounting a pre-planned attack on the hippies as a show of strength.

Of the 85 arrested, 20 were released without charge and 65 are due to appear before Trowbridge Magistrates today charged with mainly public order offences.

'Chess' falls victim to Broadway blood-letting

From Charles Bremner New York

For the second time in a month, Broadway is about to deliver the coup de grace to a big British musical. Barring a box-office miracle in the next couple of days, *Chess*, the Trevor Nunn-Tim Rice hit from London, will acknowledge checkmate on Saturday only eight weeks after opening on Broadway's Imperial Theatre.

Mr Gerald Schoenfeld, co-producer of the would-be blockbuster, yesterday blamed ferocious reviews from New York's fraternity for the failure. "It's the repetitious negative comment that we've endured, that's what undermined it," he said. "We couldn't generate the large advance sale that would have enabled us to carry the

show for a longer time." The producers will lose more than \$6 million (£3.4 million), he said.

The *Chess* failure follows the débâcle three weeks ago of *Carrie*, the Terry Hands-Royal Shakespeare co-production which survived only a week on Broadway after costing \$7 million to stage. Mr Hands said later he was unprepared for the rigours of putting on a musical on the Great White Way.

Together with *Chess*, Britons star in one of two other rejects from the Tony Awards which are expected to die before the summer. *Macbeth*, starring Glenda Jackson and Christopher Plummer, is expected to snuff out its brief candle on Sunday after 77 performances. The other closing play is *A Walk In The Woods*. The public,

it seems, was not ready for a dramatized version of the US-Soviet negotiations to limit intermediate-range Nuclear Forces.

The American public is of course still in love with a string of other British musicals, notably Andrew Lloyd Webber's *Phantom Of The Opera*, which despite dismissive local reviews, is sold out to the end of November. It won an extra boost with a clutch of Tony awards two weeks ago. *Les Miserables*, *Cats* and *Starlight Express* are still pulling them in too.

But the scent of *schadenfreude* is wafting around native theatre circles. For some time, no American productions have enjoyed the smash status of recent imported British hits. Even Mr Stephen Sondheim's intelligent and

critically acclaimed *Into The Woods* is a comparative box office also-ran after *Phantom* and "Les Miz", as it is known here.

Mr Lloyd Webber and others complain of an anti-British bias. Mr Rice, the *Chess* lyricist, said that he was upset by the *Chess* collapse. "Chess is not the sort of show that ageing critics — by that I mean in attitude — like," he told the New York Daily News from London. "But to say that it is three hours of rock and roll as *The New York Times* has stated is an absolute lie."

The musical, somewhat scaled down from the London version, was ridiculed by most of New York's heavy-hitting critics when it opened with \$4 million worth of advance bookings on April 28.

PRICE BREAKTHROUGH!

A new carphone for just £540*

(INTEREST FREE)

Three year fixed rental agreement. You pay just £40 per month which includes the Vodafone Service Charge (£25 pcm).

ECT CELLULAR

Where to find us:
178 Finchley Road, London NW3
Tel: 01-431 3203
70 Chalk Farm Road, London NW1
Tel: 01-485 7788

We're open 9am-6pm weekdays and 10am-1pm weekends.

*Offer closes on 15th July 1988. Price includes FREE installation and aerial. Connection charge £500, and VAT are the ONLY extras.

A MEMBER OF THE ECTEC TELEPHONE NETWORK

السنة 1409

NEWS ROUNDUP

Callaghan suffers mild heart attack

Lord Callaghan of Cardiff, the former Labour Prime Minister, was admitted to St Thomas's Hospital, London, for tests early yesterday.

Labour MP Mr Roger Stott, who was Parliamentary Private Secretary to Lord Callaghan when he was Prime Minister, said last night: "He has suffered a mild heart attack. In the hospital they are hoping he may be out by the end of the week, although he will have to take things very easily."

Lady Callaghan visited him later and was said to have found him in good spirits.

Lord Callaghan, aged 76, was Prime Minister from 1976 to 1979. He resigned as Labour leader in 1980, one year after losing the general election to Mrs Margaret Thatcher. He stepped down as MP for Cardiff South and Penarth at the 1987 general election after 42 years in the Commons.

He was swiftly ennobled and has since been a regular attender and active contributor in the House of Lords. He was last in the House on Thursday.

Tory MPs angered

Conservative backbenchers angrily opposed a government measure last night to increase state funding for opposition parties by 70 per cent to more than £1 million. The opposition was led by MPs angered at the recent behaviour of backbench Labour MPs which they allege is evidence of a lack of discipline within the party. Mr Eric Forth, Conservative MP for Mid Worcestershire, put forward a series of amendments aimed at preventing the increase being backdated to last year and reducing the amount to be given to each opposition party in line with inflation.

Lawyer struck driver

Lawrence Kingsley, a solicitor, punched a motorist in the face during a dispute over parking outside the gates of a preparatory school. He was fined £75 and ordered to pay costs and compensation totalling £150 after being found guilty of assaulting Herr Klaus Regensburger causing actual bodily harm. Kingsley, aged 51, of Woodside Road, New Malden, Surrey, told Guildford Crown Court that the Austrian businessman had "grabbed hold of me like a maniac".

Reactors demand

The Nuclear Installations Inspectorate yesterday called on the UK Atomic Energy Authority to carry out a thorough physical inspection of two reactors which a former chief nuclear designer last week claimed are too dangerous to operate. The Inspectorate yesterday published its report on a safety investigation into the Plutonium and Dido experimental reactors at the Atomic Energy Research Establishment in Oxfordshire, which are now more than 30 years old.

No battle for Rover

Europe's largest car manufacturers denied yesterday that they would join VW to bid for the Rover Group should the £150 million takeover by British Aerospace be blocked by the European Commission. VW's chairman Dr Carl Hahn said in Wolfsburg that VW would evaluate Rover in that event, but Signor Vittorio Ghidella, chairman of Fiat Auto, said he had no interest in Rover and a similar stance was taken by Ford, Peugeot, Citroen and General Motors.

Filofax in fiction

The Filofax company has launched another addition to its range - Filofiction. Best selling novels by authors such as Jeffrey Archer and Tom Sharpe have been scaled down to fit into Filofaxes a chapter at a time. The first titles will be launched in September, by Octopus Books and Filofax, at £4.95 each.

Electricians agree three new deals in snub to TUC

By Roland Rad and Tim Jones

The electricians' union yesterday announced that it had signed three more no-strike agreements and planned to sign a further seven in a move that seems certain to ensure its suspension from the TUC at today's meeting of the general council.

The defiant move by the Electric, Electrical, Telecommunication and Plumbing Union came as trade union leaders on the right of the movement tried to reverse the special review body's decision to outlaw no-strike deals.

The electricians' ultimate suspension from Congress is no longer in contention. Moderate union leaders last night said the TUC will be plunged into further chaos if the general council ratifies the special review body's decision to instruct unions not to sign the binding arbitration agreements.

Mr Bill Jordan, general secretary of the Amalgamated Engineering Union, said there was a "considerable amount of opposition" to the ban and voiced his unhappiness that "people on the sidelines could cast their vote and maybe take the wrong decision" at today's meeting.

However, the left of the movement was confident the general council would accept the electricians' union yesterday accepted the "political reality" that the electricity industry would be privatized. But it called on the Government to give employees 10 per cent of the new company's shares and, therefore, a direct say in its management.

The annual industrial conference of the Electrical, Electronic, Telecommunication and Plumbing Union, in Scarborough, voted in favour of establishing a trust fund to organize employee share ownership in the £20 billion industry.

Mr Fred Franks, EETPU national officer for electricity, said although the union remained opposed to privatization it had to accept the political reality and encourage employee share ownership. Mr David Stones, EETPU delegate, said: "If there is some cash to be made, let's make sure we have a share".

The union is set up three working parties to report on privatization. The TUC's recent decision to outlaw no-strike deals. One left-wing member of the general council said: "We would like to see our majority increased although it will depend on who turns up".

Mr John Edmonds, general secretary of the GMB general union, originally voted not to outlaw no-strike deals. Yesterday he said he would not try to overturn the special review body's decision. If he does not change his mind today, the left will almost certainly have a majority.

At the electricians' conference in Scarborough three more single-union deals were announced. They are with a microwave manufacturer in Port Talbot, West Glamorgan, with Mastercraft which produces compact discs in Doncaster, South Yorkshire and with a further company not yet disclosed.

Mr Eric Hammond, the electricians' general secretary, will attend the general council meeting. He warned the Labour Party not to "back pedal to accommodate the outdated backwoodsmen in the big general unions".

Mr Hammond said: "The influence of the big general unions on the Labour movement seems to grow daily. Everyone is expected to cower to them."

On the election trail



Mr Dudley Fishburn, the Conservative candidate for the Kensington by-election, with his family yesterday (Photograph: Denzil McNeelance).

Policy change will add fuel to election fire

Ashdown bid for supremacy

By Nicholas Wood, Political Correspondent

Mr Paddy Ashdown is expected to signal his support for radical changes in social policy tonight in a speech that will dramatically raise the stakes in the Social and Liberal Democrats leadership contest.

He is understood to be ready to accept elements of the Thatcherite agenda in his bid to give the new party a sharp cutting edge on policy and to oust Labour as the main opposition.

On a broader front, Mr Ashdown intends to portray Labour as the party of the past and argue only the Democrats can mount a credible challenge to the Conservatives in the 1990s. The Yeovil MP, widely expected to defeat Mr Alan Beith in the leadership election, will insist that consumer choice is a central part of SLD policy.

In effect, he will argue that the state monopoly over the delivery of social services such as education and health must be broken down, so risking the wrath of leftists in his ranks wedded to the idea of the state as sole provider.

However, he will insist that such services must continue to be free at the point of use. He is also implacably opposed to Tory plans for tax relief on private health insurance.

Mr Ashdown, who will set out his thinking in a speech in Newcastle, is said to be ready to sum up the new approach as "choices without privileges", and to be talking of adding the idea of personal "entitlements" to the rights and safeguards traditionally built into social services.

The drift of his thinking bears a marked resemblance to ideas put forward by Dr David Owen, former joint leader of the now-defunct Alliance, and by raising them at this delicate stage, Mr Ashdown is taking a calculated gamble. Some of his supporters would prefer him to keep a low profile until he has victory in the bag. However, he wants the party to have a clear idea of the direction he will follow.

Hearing will plan inquest on IRA

By Richard Ford, Political Correspondent

The date of the full inquest into the deaths of three Provisional IRA terrorists shot by the SAS in Gibraltar will be fixed at a preliminary hearing next month. It is likely to be in September.

The hearing on July 4 in Gibraltar will finalize a venue for the inquest, the procedures of the hearing and the witnesses who will be called.

Counsel for all interested parties is expected to attend the preliminary hearing which will be held in open court. Mr Felix Pizzarello, the Gibraltar coroner, will have to decide whether to call the SAS soldiers who killed the terrorists last March and whether any members of the intelligence services should also be called.

If they are called, he will have to decide how their evidence will be given. Although the Government has apparently agreed that the SAS men may appear, it is anxious that their identities should not be disclosed and that security is tight.

SAS men who appeared at the inquest into the Iranian embassy siege gave evidence from behind a screen and were visible only to the coroner. In Northern Ireland, undercover soldiers have had their statements read in court and have been referred to as "Witness A" or "Witness B".

Mr Hector Fortunato, the coroner's clerk, said the preliminary hearing could deal with matters "which are easier to iron out in court than through correspondence" and he said interested parties could attend.

The Government is aware that the inquest will attract world-wide media attention and that the republican movement wishes to reap valuable propaganda from the likely argument over whether the three terrorists could have been arrested rather than shot dead under what they allege is a "shoot to kill" policy.

As the inquest proceeds, the Government is aware that the republican movement wishes to reap valuable propaganda from the likely argument over whether the three terrorists could have been arrested rather than shot dead under what they allege is a "shoot to kill" policy.

NEW OLIVETTI RANGE AT WILDING'S NOW!

WILDING ARE OLIVETTI'S LARGEST UK DISTRIBUTOR

OLIVETTI OFFICE TYPEWRITERS

Olivetti ET2200

- Designed for heavy duty typing in a compact space
- 500 character correction memory
- 4 pitches including proportional
- Whole word deletion
- Automatic centering, underlining and bold printing
- Printing at 20cps
- Computer interface available

M.R.P. **£499** + VAT (£573.85 inc VAT)

Olivetti ET2300 with 32K Memory and Display

- A sophisticated office typewriter in a compact size with all the features of the ET2200 plus 32K character memory in up to 26 files • 30 character display

M.R.P. **£649** + VAT (£746.35 inc VAT)

Olivetti ET2400

- Full size office typewriter with wide 17" platen
- 500 character correction memory
- 4 pitches with auto recognition daisywheel
- Printing at 20cps
- Computer interface available

M.R.P. **£685** + VAT (£787.75 inc VAT)

Olivetti ET2500 with 32K Memory and Display

- A sophisticated full size office typewriter with all the features of the ET2400 plus
- 32K character memory in up to 26 files
- 40 character display

M.R.P. **£885** + VAT (£1017.75 inc VAT)

OLIVETTI 7005 COMPACT COLOUR COPIER

Desktop plain paper copier

- Uses simple replaceable cartridge system containing all essential elements to produce up to 3000 copies
- Cartridges come in a range of 5 colours
- Will copy onto all forms of paper plus transparencies up to A4 size

M.R.P. **£495** + VAT (£549.25 inc VAT)

OLIVETTI TLM 810 HALF TONE FAX MACHINE

- Transmit documents, drawings and photographs using 16 shades of grey
- Up to 66 frequently used numbers can be memorised
- LCD display for operating information
- Delayed transmission
- Daily communications report

M.R.P. **£1295** (£1489.25 inc VAT)

LATEST OLIVETTI COMPLETE WORD PROCESSOR

Olivetti ETV2700

- A new integrated wordprocessing system with many advanced features at an unbeatable price
- Includes 12" mono monitor, 20cps printer, 3 1/2" 720K disk drive and a triple function typewriter/word processor/PC keyboard
- MS-DOS compatible for personal computing with 256K RAM
- Full featured word processing software
- Printer has 17" platen and 4 pitches with auto recognition daisywheels
- Compatible with other office machines
- Optional second 3 1/2" disk drive and 20MB hard disk available

M.R.P. **from £1499** + VAT (£1723.85 inc VAT)

BIG SAVINGS ON OLIVETTI COMPACTS

Olivetti ET Compact 70

SAVE £20

Olivetti ET Personal 50

Daisy wheel printing with 'Lift-off' correction, complete with cover and handle. **£139.95** inc VAT

Olivetti ET Compact 60

LCD display, 80 character auto correction, 3 pitches, auto centering. **£195.95** inc VAT

For the professional user, LCD display, 1-line auto correction, auto centering. **£259.95** inc VAT

WILDING OFFICE EQUIPMENT PLC

275 Regent Street (near Oxford Circus) W1 Tel: 01-499 2836 - 8 New College Parade, Swiss Cottage, Tel: 01-585 7993 - 23-24 Percy St. W1 Tel: 01-255 3100

NEW BRANCHES: HARTFORD 220 Station Road, Tel: 01-427 0806 - ST ALBANS 1 London Road, Tel: 01-727 43992

BATH 28 Bath House, Bath Street, Tel: 01-255 39933 - BIRMINGHAM 12-12 Newhall Street, Tel: 01-255 3100

BRISTOL 100 Queen's Road, Tel: 01-255 3100 - BUCKINGHAM 12-12 Newhall Street, Tel: 01-255 3100

CAMBRIDGE 100 Queen's Road, Tel: 01-255 3100 - CARDIFF 100 Queen's Road, Tel: 01-255 3100

CHICHESTER 100 Queen's Road, Tel: 01-255 3100 - COVENTRY 100 Queen's Road, Tel: 01-255 3100

GLoucester 100 Queen's Road, Tel: 01-255 3100 - HARTFORD 220 Station Road, Tel: 01-427 0806

HEATHROW 220 Station Road, Tel: 01-427 0806 - LEAMINGTON 100 Queen's Road, Tel: 01-255 3100

LONDON 275 Regent Street, Tel: 01-499 2836 - LUTON 100 Queen's Road, Tel: 01-255 3100

MALDEN 100 Queen's Road, Tel: 01-255 3100 - MANCHESTER 100 Queen's Road, Tel: 01-255 3100

MILWAUKEE 100 Queen's Road, Tel: 01-255 3100 - NEWCASTLE 100 Queen's Road, Tel: 01-255 3100

NOTTINGHAM 100 Queen's Road, Tel: 01-255 3100 - OXFORD 100 Queen's Road, Tel: 01-255 3100

PERMUT 100 Queen's Road, Tel: 01-255 3100 - PLYMOUTH 100 Queen's Road, Tel: 01-255 3100

READING 100 Queen's Road, Tel: 01-255 3100 - RICHMOND 100 Queen's Road, Tel: 01-255 3100

SHEFFIELD 100 Queen's Road, Tel: 01-255 3100 - SOUTHAMPTON 100 Queen's Road, Tel: 01-255 3100

ST ALBANS 1 London Road, Tel: 01-727 43992 - STERLING 100 Queen's Road, Tel: 01-255 3100

SWANSEA 100 Queen's Road, Tel: 01-255 3100 - TOTTENHAM 100 Queen's Road, Tel: 01-255 3100

WALSLEY 100 Queen's Road, Tel: 01-255 3100 - WILMINGTON 100 Queen's Road, Tel: 01-255 3100

WIMBORNE 100 Queen's Road, Tel: 01-255 3100 - WINDSOR 100 Queen's Road, Tel: 01-255 3100

WIMBORNE 100 Queen's Road, Tel: 01-255 3100 - WIMBORNE 100 Queen's Road, Tel: 01-255 3100

Police tape is vital clue to motorway murder of mother

By Craig Seton

A tape recording might hold clues to the killer of Mrs Marie Wilks, the pregnant mother who was abducted and murdered in broad daylight on the M50 as she used an emergency telephone to tell police that her car had broken down.

Police hope the poor quality tape recording of Mrs Wilks' emergency call might contain the voice of the murderer.

Mrs Wilks, aged 27, a born again Christian and Red Cross volunteer, was abducted from the telephone point in Hereford and Worcester and her body dumped down an embankment only three miles further on after she was stabbed in the neck.

As a murder hunt was launched into the apparently motiveless killing, a police chief spoke of his astonishment that such a "vicious, sadistic and horrifying" murder could take place in such a public area.

Mrs Wilks was expecting a baby in seven weeks time. A post-mortem examination has established that she died from a stab wound in the left side of the neck from a single-bladed knife, three quarters of an inch wide. It severed her jugular vein and she bled to death. A blow to the left side of her head had fractured her jaw.

Because of the tape recording, police know that she was attacked and abducted on the M50, close to the village of Longdon, Hereford and Worcester, between about 7.37 and 7.41 on Saturday night.

She was dragged into the killer's car which pulled off the motorway three miles further along the east-bound carriageway where her body was dumped down a steep, grassy embankment near the village of Riple, near Tewkesbury, Gloucestershire.

It was found in deep undergrowth on Monday night by a policeman. There were no signs of sexual assault and no attempt had been made to hide the body, which was still clothed. Police describe the murder as "totally opportunistic" and without apparent motive.

Yesterday West Mercia police said that the tape recording had been sent for urgent forensic "enhancement". Detective Chief Superintendent David Cole,

Timetable of abduction
7.20pm: Mrs Wilks's Marina breaks down on the east-bound carriageway of the M50. She leaves her sister and son in the car and walks back to the nearest emergency telephone.

7.37: Mrs Wilks uses the telephone, linked to police headquarters. Police operator asks her to hold on while he telephones her parents.

7.41: Police operator tries to contact Mrs Wilks for first time. No response.

7.44: Police operator tries for second time to raise Mrs Wilks. No response. Alerts patrol car to go to scene.

7.50: Motorists see vehicle parked on hard shoulder three miles east of telephone box.

8.01: Motorway patrol car finds Mrs Wilks's sister and son walking on hard shoulder.

head of West Mercia CID, said: "We hope we may be able to pick up the voice of any person who spoke to Mrs Wilks. It is possible the sound of the attack was recorded."

When Mrs Wilks used the telephone, connected to West Mercia headquarters at Hindlip Hall, Worcester, to report her broken down car at 7.37pm, the operator asked her to hold on while he contacted her parents by telephone.

Four minutes later there was no response when the operator tried to raise Mrs Wilks. A motorway patrol went to the scene, found the telephone dangling and then found Mrs Wilks's sister, Georgina Gough, aged 11, carrying Mrs Wilks's son, Mark, aged 13 months along the hard shoulder.

Mrs Wilks had told the children to stay in the car while she went for help. Mr Cole said that Mrs Wilks, from Ambleside Avenue, Warndon, Worcester, was probably killed within 20 minutes of using the emergency telephone.

"I believe Mrs Wilks was forcibly abducted from the telephone kiosk, having received some injury at that location, was placed in a vehicle and was driven three miles along the motorway. I am unable to say where she

met her death but I believe that it was a maximum of 20 minutes from the time of the initial call and 15 minutes from the time of her abduction. Passing motorists must have seen something."

Specks of blood were found on the hard shoulder close to the telephone box.

A police appeal for witnesses had produced 400 calls with information. As a result police want to trace the driver of a vehicle seen at the point where Mrs Wilks's body was dumped at about 7.50 on Saturday night.

The vehicle was believed to have been reversed behind the crash barrier, which was broken at that point, and where it would have been partially hidden from view.

Mr Cole renewed his appeal for more information from motorists because, he said, there were no details about the make or colour of that vehicle.

Nor was there any information about the type or colour of a vehicle seen parked alongside Mrs Wilks, with a man at the wheel, as she made her telephone call.

One of the motorists who reported seeing that vehicle was Mr David Nicholas, the editor and chief executive of ITN.

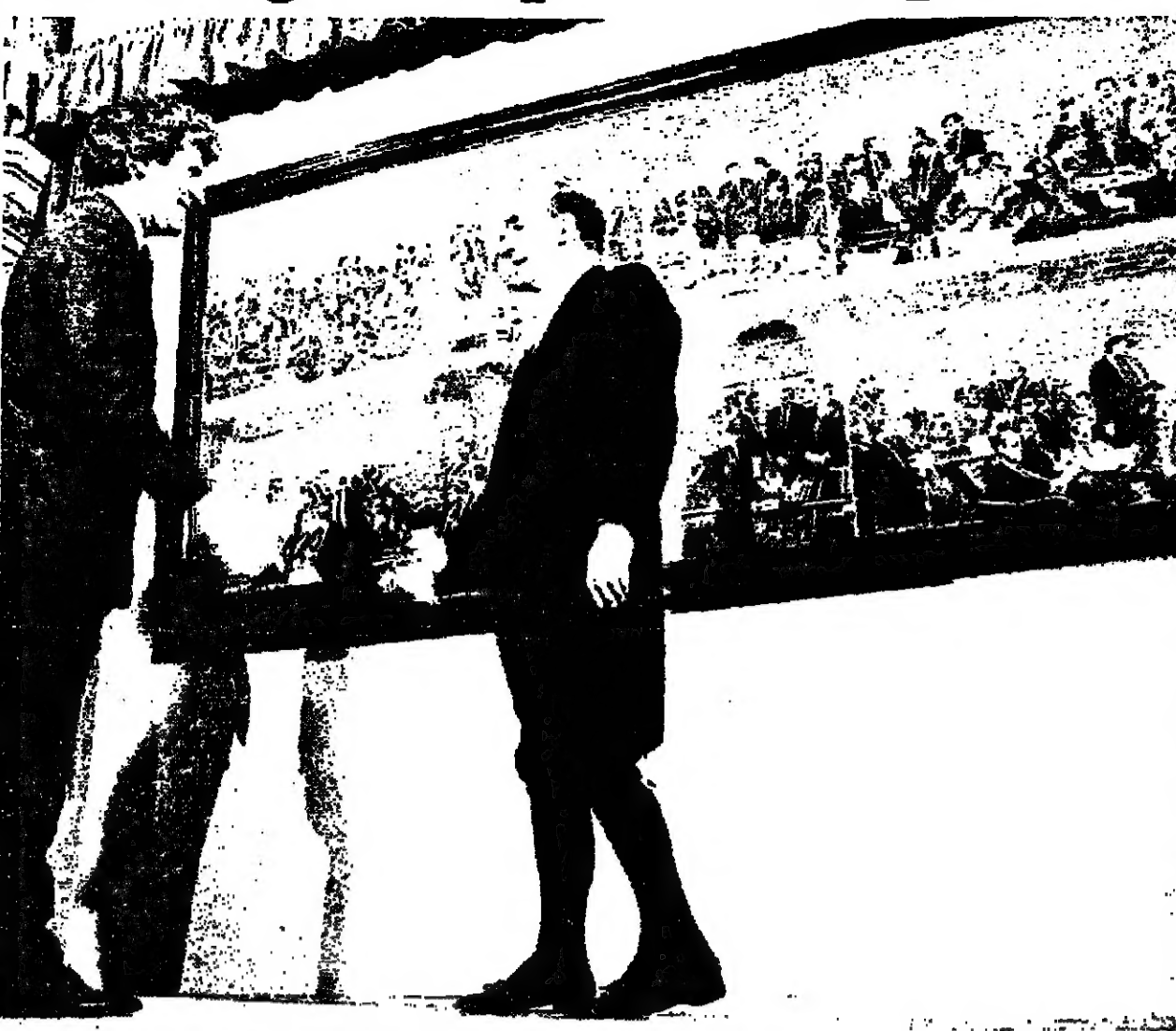
Mrs Wilks had spent the day visiting her husband, Adrian, aged 27, a carpenter, at an army camp near Ross-on-Wye, Herefordshire, where he was a weekend instructor. She was driving home when the head cylinder gasket of her nine year old car blew.

Mrs Wilks's father, Mr Terence Gough, aged 45, was near to tears yesterday as he said he had feared from the moment Marie disappeared that she had been murdered.

Mr Gough, unemployed, of Dines Green, Worcester, said his daughter was the oldest of five sisters in the family, which moved to Worcester from Birmingham 10 years ago for a better life.

Mr Gough said of the killer: "The person responsible has robbed a father of a child, a husband of a wife and a son of a mother. I am a confirmed believer in capital punishment. Until there is a stronger deterrent this is going to keep on happening."

Missing MPs put in the picture



MPs left out of an official Commons painting were able to see themselves on canvas yesterday after Mr Bernard Weatherill, the Speaker (right), unveiled a painting by Andrew Festing (left), "The Other Picture", showing 156 MPs in the Smoking Room and around the library, hangs near the official painting in the Strangers' Dining Room (Photograph: Marc Aspland).

Aids linked to other sexual diseases

By Thomson Prentice, Science Correspondent

Alarming evidence of the links between Aids and other sexually transmitted diseases has prompted senior government health experts to consider new measures to combat the epidemic.

Researchers are convinced that infections such as herpes, chlamydia, genital ulcers and gonorrhoea can play a deadly role in spreading the human immunodeficiency virus (HIV) by allowing it easier entry to the body.

They also believe pre-infection by those and other sexually transmitted diseases may weaken the immune system and increase the chances of Aids developing once an individual is infected with the virus. Herpes, also caused by a virus, is the most worrying because it causes recurring symptoms and, like Aids, is incurable. The number of new cases of genital herpes in Britain has doubled in the past five years.

Sir Donald Acheson, chief medical officer, and a team of advisers from the Department of Health and Social Security, attended an international conference on Aids in Stockholm last week at which the latest evidence was presented. They may recommend that Aids specialists and clinics dealing with sexually transmitted diseases work closer together and that health education campaigns emphasize the related risks of infections.

Doctors in the United States, Africa and Europe have found that many people infected with HIV also carry other sexual diseases. In one startling example, a Swedish seaman who had sexual relations with a prostitute in Haiti caught HIV and genital herpes from her.

He infected five other women with the Aids virus, two of whom each infected another man, and two of whom each gave birth to an HIV-positive baby.

A new Aids charity was launched yesterday with £1 million from a Christian trust. Aids Care Education and Training will develop a home care organization with volunteers to help

sufferers, set up a national network of hospices, and provide education and training to community workers.

Downing Street may step in to prevent the closure of the University College Dental School in London, which treats up to 120,000 patients a year, including high-risk Aids carriers, and specializes in facial deformities. The University Grants Committee is to decide next month on proposals to close the school as part of a national rationalization of dental training.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Mr John O'Sullivan, one of Mrs Margaret Thatcher's most respected advisers on health planning, meets college representatives this week to discuss reducing dental graduate numbers gradually rather than axing colleges. A decrease in dental decay means Britain needs fewer dentists for routine work — but demand for specialized work such as that taught and undertaken by the University College school and hospital will increase.

Portfolio PLUS NEW Accumulator Winner to cruise up the Nile

An accountant's head for figures rewarded him with a £2,000 win in yesterday's Portfolio.

Mr Nicholas Hill, aged 29, intends to use the money on a three-week holiday in the Nile valley, Egypt.

Mr Hill, an engineering company accountant, of Burnham-on-sea, Somerset, hopes to arrange a cruise on the river next month; he also wants to spend three or four days touring around the pyramids.

Yesterday's prize was Mr Hill's first big win.

The prize of £4,000 was shared with Mr P J Alder, of Abingdon, Oxfordshire.



Mr Nicholas Hill: planning a tour of the pyramids.

'Baby had no food for a week'

By Michael Horsnell

Ten-month-old Dean Scott was starved of food and water for a week until he died of severe malnutrition, the Central Criminal Court was told yesterday.

Dr Richard Shepherd, a pathologist, said: "A child in this condition would have become less and less active. It would not move, cry, demand food or water."

The baby's parents, Mr Frederick Scott, aged 38, a former special constable, and Miss Susan Poole, aged 21, with whom he lived, deny murdering him last August and wilfully neglecting him and his brother Michael, aged two, in a manner likely to cause unnecessary suffering.

Miss Anne Fleming, a babysitter who looked after Dean at the family's flat in Marinel House, Comber Grove, Camberwell, south London, said there was more food for the dog than the children.

Dr Shepherd said Dean weighed 9lbs 12oz at death.

He said: "The body was thin, the eyes were sunken and the skin showed minimal elasticity. For a child to have got into that condition it would have taken, in my opinion, a number of weeks of relative starvation and less than a week of absolute starvation."

Mrs Beverley Docherty, a paediatric social worker, said she saw Miss Poole and the children on June 26 after Dean had been admitted to hospital suffering from dehydration, a fever and an alleged refusal to eat.

The trial continues today.

High cost of Tube fire safety

Safety improvements on London's "antiquated" Underground after the King's Cross fire will cost so much that the Government will have to decide on funding, the London Fire Brigade said yesterday.

"Overcrowding and under-provision of means of escape" were unacceptable yet were still uninvestigated by Underground management, Sir John Drinkwater, QC, counsel for the brigade, told the inquiry into the fire in which 31 people died.

Sir John, in his final statement to the inquiry, which is due to end on Friday, said the sudden "flashover" of the Tube station blaze might have been prevented if station staff had called the brigade earlier.

The fire was known to have started at 7.30pm, but it was 7.36pm before the brigade was told by British Transport Police. At 7.45pm, three minutes after the first fire officers arrived, the fire had engulfed the ticket hall.

Underground management accepted that staff should call the brigade as soon as a fire was reported, although this had long been resisted because first aid action by staff was preferred, he said.

Safety improvements recommended by the brigade and the London Fire and Civil Defence Authority would involve "large capital expenditure", Sir John said.

"The authority believes that the order of magnitude of such capital expenditure is such that it will require a policy decision by central government as to the funding of the required safety provision."

The town of Chard, Somerset, is well-advanced with a scheme to introduce identity cards to help licencees to eliminate under-age drinking.

From July 1, anyone unable to produce a card when challenged will be unable to buy alcohol at any of the town's 21 public houses, three off-licences, three clubs and two supermarkets.

Mr Douglas Hurd, Home Secretary, has hinted that the Government is considering the national introduction of such a scheme as part of its campaign to curb bootlegging and drink-related offences among the young.

Sections of the trade, including the Wine and Spirit Association, have expressed

Accident verdict over death of diplomat's wife in pool

By David Sapsted

A senior British diplomat suspected by the Bahamian police of murdering his alcoholic wife said yesterday he wished he could have stayed in the Caribbean to answer allegations.

Captain Christopher Carson, former naval attaché, was cleared of involvement in the death of his wife Diana when a Portsmouth inquest jury returned a majority verdict of accidental death.

Mrs Carson, aged 48, drowned last October in the swimming pool at the couple's home in Nassau. Island police were suspicious because of extensive bruising to her head and body.

The Bahamian Government ruled her husband's presence was no longer acceptable after the Foreign Office refused to waive diplomatic immunity. Cap-

tain Carson, aged 51, said: "I was told by the Ministry of Defence that I was recalled as I was a suspect."

"As I had done nothing untoward to cause Diana's death, I would by choice have stayed in the Bahamas to answer any questions the police had."

Det Supt Keith Akerman, who headed the police inquiry ordered by Mr Allan Green, Director of Public Prosecutions, after receipt of the Bahamian police report, said: "All parties out there got themselves in a tangle because of the diplomatic status and, consequently, a proper investigation did not take place."

He said Mr Carson had almost three times the maximum permitted amount of alcohol in her blood for driving when she was found and was also taking six different types of

prescribed drugs, including amphetamines. The bruising to her head and body, which doctors later said had happened at least two hours before her death, had been the main reason why the Bahamian police had issued a statement saying they suspected the diplomat of being responsible for his wife's death.

The fact that the woman was swimming in shorts and a brassiere and that she was also wearing a watch and necklace added to their suspicions.

He said Captain Carson had fully co-operated with the British police inquiry and had "consistently and vehemently" maintained his innocence.

Captain Carson, who now has a senior position with the Ministry of Defence said his shy, home-loving

wife had always bruised easily. In 1985 she attended a course at an alcohol abuse unit in the UK but it did not work. Six months after the couple went to Nassau, early in 1986, Mrs Carson was taken into hospital for three weeks for chronic alcoholism and remained under the care of a psychiatrist until her death.

On the evening he returned from Florida, "he instantly knew by the tone of her voice that she had been drinking."

He later found that she had got through five cans of beer and half of a 1.5 litre bottle of wine.

The captain said he watched television for two hours, checking regularly on his wife.

On the last occasion he checked, he found her lying face up at the bottom of the deep end of the pool.

Big drop in death rate on the roads

By Martin Fletcher, Political Reporter

Britain has one of the lowest road accident death rates in western Europe, according to a report by the National Audit Office, published yesterday.

The report says the Department of Transport and road safety authorities can be proud of their record in reducing accidents by 20 per cent from a peak 300,000 accidents and 400,000 casualties in 1965.

However, the report, which recommends random breath tests, lower speed limits and the compulsory use of rear seat belts, is understood to have provoked protests from the Government. Ministers have reportedly complained that the audit office, which is charged only with ensuring

value for money in government, exceeded its brief by questioning traffic policy.

The audit office said in reply that road accidents cost £3.8 billion a year, with every person having a one-in-ten chance of being killed or seriously injured at some point in their lives.

The report says that while drink-driving caused 20 per cent of all road deaths and cost £360 million annually, the chance of detection was between one-in-250 and one-in-4,000. In other countries, random breath tests had slashed the death rate and "at some stage further consideration may have to be given to similar measures here."

Compulsory use of front seat belts had cut death rates by 20 per cent and casualties by 30 per cent since 1983. This suggested "the full benefits of rear seat belts and child restraints, where fitted, will not be secured until their use is also made obligatory."

The report says speed limits were widely disregarded. Forty per cent of cars and lorries exceeded motorway limits and half of all vehicles exceeded residential area limits.

The audit office also points to a five-year backlog of 4,000 low-cost engineering schemes which local authorities have been unable to implement because of staffing and funding constraints. That is in spite of a report by an inter-depart-

mental working group in late 1986 which said these offered the most cost-effective means of achieving immediate reductions in accident rates.

It says Britain has a bad record of deaths among child pedestrians. Measures in other countries included safer environmental design and better training and education.

National Audit Office: Department of Transport, Scottish Development Department and Welsh Office: Road Safety (Stationery Office, £4.20).

● The Vehicles (Wearing of Rear Seat Belts by Children) Bill, sponsored by Lord Nugent of Guildford, completed its committee stage in the House of Lords yesterday.

Sgt Swatton said that when the scheme was introduced three years ago it reduced the number of incidents involving criminal damage and personal injuries in public houses by 75 per cent in its first year of operation.

Two men left Chard and moved to Taunton partly, it is believed, because of the curb imposed on their social life by a banning order from the local pubs.

However, Mr Kennedy said yesterday: "People who are banned in the town most probably take their custom elsewhere. I do not expect for a moment that they stop drinking completely."

Identity cards test under-age drinking

By Robin Young

The town of Chard, Somerset, is well-advanced with a scheme to introduce identity cards to help licencees to eliminate under-age drinking.

From July 1, anyone unable to produce a card when challenged will be unable to buy alcohol at any of the town's 21 public houses, three off-licences, three clubs and two supermarkets.

Mr Douglas Hurd, Home Secretary, has hinted that the Government is considering the national introduction of such a scheme as part of its campaign to curb bootlegging and drink-related offences among the young.

Sections of the trade, including the Wine and Spirit Association, have expressed

support for the proposal. The Chard scheme was suggested by Mr John Kennedy, manager of the George Hotel. It has the backing of the local police.

The Bass brewery, which has a depot in the town, has paid for 2,000 laminated cards, enough to keep the town's young drinkers supplied for many years.

So far, just 16 applications have been received for cards from people aged 18 and over who believe they might be taken for younger and refused service.

Sergeant Bernard Swatton, of the Chard police, who is responsible for issuing the cards, said yesterday he did not expect the number of

initial applications for the cards to exceed 50.

"We are placing advertisements in the press and posters in bars, but the real influx will come when barmen and shop assistants start knocking people back and telling them they cannot have a drink without a card", he said.

Chard's licencees also operate a scheme under which anyone using violence in a public house is automatically banned from all other licensed premises in the town for a year.

Eleven people are black-listed at present, most of them men aged between 24 and 35. Some are now under two-year bans because they have offended a second time shortly

SALE

HUGE REDUCTIONS FOR MEN AND WOMEN IN THIS SUMMER'S MOST ESSENTIAL SALE

STARTS TOMORROW AT 9A.M.

JAEGER

Tax ruling may impede inner-city renewal

Building industry dismayed at court's directive on VAT

By Christopher Warman, Property Correspondent

The building industry expressed dismay yesterday at the decision by the European Court of Justice to impose value added tax on all new commercial and industrial buildings work.

The British Property Federation described the decision as a disaster. It said the imposition of tax on commercial construction projects would inhibit the construction of new buildings and impede the progress of much-needed inner city development.

The federation, with the construction industry's joint taxation committee, welcomed the court's decision that the Government was entitled not to impose tax on housing construction in both public and private sectors, but said the ruling would lead to the most complex and wide-ranging upheaval in the UK's tax regime for the construction industry since the tax was introduced in 1973.

Estimates of the cost of the changes vary. The industry's joint taxation committee suggests it will be between £255 million and £630 million a year, depending on how the Government applies the tax.

It urged full consultation with the Government before any amending legislation was introduced, and yesterday asked that no precipitate action to apply tax on new construction should be taken before the consultation process had been completed.

The committee accepted that the judgement was no more welcome to the Government "which conducted the most vigorous defence against

Patients' fees are likely to rise by £10 a day if the Government charges value added tax on hospital buildings, private health companies said yesterday.

Mr Mike Smith, managing director of Bupa Health Services, said the ruling could add £1 million to the costs of its latest hospital development in Leeds.

Bupa has built 12 hospitals in the past seven years. Mr Smith said that if expansion were to continue without soaring patients' fees, the Government should exempt the health sector from the new ruling.

"The company cannot bear these costs and they will inevitably result in higher patient charges unless the Government treats us as a special case, or we can be

reimbursed for tax expenses", he said.

Tax on the hospital in Leeds would add roughly £10 to the cost of treating each patient a day, which would inevitably be reflected in patients' fees.

"We are following the Government's policy in providing more health care facilities in the independent sector, yet this appears to be a serious step backwards", Mr Smith said.

A spokesman for the Independent Hospitals Association said increased hospital charges would inevitably lead to rises in subscription rates for private health insurance.

"At a time when the Government is seeking ways to increase individual contributions to health care through extending the coverage of insurance, this is a perverse decision",

he said. "He welcomed the fact that private housing would continue to be zero-rated, and said Tory MPs would fight to have zero-rating accepted as part of the Common Market tax structure."

Hilbert Parker, the surveyors, said that most firms would be able to reclaim any tax paid on construction, rents or development land from Customs and Excise, but the imposition of the tax would hit charities and financial service companies such as banks and insurance firms.

"With the exception of refurbishment schemes, VAT is now an irrelevance to most property transactions. After this judgement, everyone in the property industry will need to become VAT-aware."

Mr Ian Somerville, a tax expert with the accountants Deloitte Haskins & Sells, said the effect of the imposition of tax on commercial and industrial building might depress market valuations, and if that were substantial it could have a significant knock-on effect on the economy, with the financial sector worst affected.

Mr John Heddle, chairman of the Conservative Parliamentary Environment Committee, said the judgement left a "huge question mark" over the possibility of tax on land suitable for mixed development.

He said it could lead to difficulties, particularly in inner cities.

He added that he would seek assistance for landowners there and encouragement for them to bring land forward for development.

the case put forward by the European Commission."

It called for a compensating increase in the cash ceilings for public expenditure programmes to offset the effects of the tax and to maintain the essential real level of investment in those sectors.

In addition, the committee urged the Government to introduce a mitigating measure - the option for taxation - which would reduce the burden on the business community, and said that there should be transitional arrangements to enable contractual and other obligations to be met without unfairly penalizing the industry or its clients.

The Treasury reassured

consumers that the court ruling would not mean higher prices. "This judgement will not affect the consumer. The court has accepted our right to exempt items for personal domestic consumption, such as housebuilding."

Mr Ben Patterson, Conservative Euro spokesman on economic affairs, said the ruling was the price British business would pay for a previous Labour government's failure to "think through the long-term consequences" of signing the Common Market's tax regulations.

"The imposition of VAT for services to industry and commerce will hit those unable to claim back input tax, and for this we have Labour to

Demand for urgent talks on new costs Fees set to increase at private schools

By Colin Narborough

Britain's builders immediately condemned the tax ruling to impose on construction and called for government talks.

The Building Employers Confederation said in a statement: "Today's ruling will lead to the most complex and wide ranging upheaval in the UK's VAT regime for the industry and its clients since the tax was first introduced."

The annual burden of value added tax on private and public construction work could be as high as £630 million and affect charities and inner city projects as well as commercial programmes, the industry's Joint Taxation Committee said, also calling for full consultation before the Government introduces any legislation.

"New industrial and commercial buildings, new hospitals and schools, work undertaken by charities and inner city construction programmes will all be affected."

Almost £80 million was spent on new buildings at the 1,365 private and independent schools in Britain last year.

In the City, the Association of British Insurers expressed concern that, as a major investor and user of commercial property, it would face substantial costs as a result of

the Luxembourg judgement. It urged the Government to minimize the effect by providing capital allowances to write off the cost of construction of commercial buildings.

Property analysts responded with some surprise to the Government's decision to charge the full 15 per cent tax rate, as a lower rate had been widely anticipated. The speed with which the measures will be phased in also came as a surprise.

But the overall revenue take was "not an outrageous amount", one analyst with the brokers Morgan Grenfell Securities said. Any adverse effect on property developers' profits would be felt only after two to three years. In the present building boom, developers' profit margins are healthy enough to accommodate the tax changes, although quoted companies are likely to see their share prices somewhat repressed.

Little effect is anticipated on the underlying price of commercial properties, as these are not, in theory, linked to developers' costs. City rents are, however, likely to rise, as added costs are passed on.

● The Department of Transport said the ruling would not affect the national roads programme.

Fees could rise substantially at independent schools in Britain, with value added tax imposed on new buildings, improvements, power and water from April next year.

Such schools spent £80 million on new buildings and £51.1 million on improvements last year. A new central school block has just been completed at Ampleforth College, North Yorkshire, at a cost of £3.5 million. The school also spends about £150,000 a year on power.

Father Michael Phillips, the procurator at the £2,080-a-term college, said yesterday: "It is inevitable that tax will be reflected in the fees. We get no outside support for these items and they are part of the costs that decide the fees."

Mr Roderick Watson, bursar of Eton College, which charges £2,835 a term from September, said: "The ruling is not good news. Eton is in a more favourable position than many schools but we will have to look very carefully at the small print."

Eton is building a new laundry for £800,000 and spends about £500,000 a year on power.

Dr John Moore, headmaster of the King's School, Worcester, where fees are

£1,591 a term for boarders, said: "If there are changes in our taxation, then we will have to live with it. The governors of any school will have to decide whether to slow the development plans down or increase fees."

An official of the Independent Schools Information Service, which represents most of Britain's 1,365 private and independent schools, said: "Nearly all the schools do undertake big building programmes as last year's figures show."

The average fee for boarders in the South-east is already £1,649 a term; £1,610 in the West Midlands; and £1,548 in the North.

Independent schools run as charitable trusts do not charge value added tax for their services and cannot claim any back.

Under the Government's package of measures to offset the impact of the EEC ruling, the schools will not have to pay value added tax on contracts signed before today, but all new buildings will be charged 15 per cent value added tax from April 1 next year.

Further negotiations are to take place on other arrangements to provide assistance to schools.

Selling the art of Africa



By Patrick O'Hanlon

A herd of solid hardwood giraffes and a larger-than-life flock of flamingos are among attractions in an exhibition of Central African art opening today in London.

The animals, which stand up to 8ft, were bought by Miss Niki Wateridge, above, during a recent two-month expedition to Central Africa. She also chose contemporary stone sculpture from Zimbabwe, masks from Zaïre, wooden fetish and ethnographic figures, and other African artefacts.

Miss Wateridge, who comes from Zambia, has assembled the exhibition at the Bedford

House Gallery in Kensington, "to demonstrate the variety of three-dimensional art in Central Africa, and to bring the sculpture to a wider audience". It is open from 4.30pm-9.30pm until Friday, and from 10am-6pm on Saturday.

She expects to sell all the pieces, more than a hundred costing from £200 to several thousand pounds. The money raised will finance another collecting expedition. The ethnographic figures are at least 50 years old, although when things come from "three moons before the last flood" it is impossible to date them accurately. Central African art is already popular in New York where pieces fetch up to \$90,000. (Photograph: Ros Drinkwater)

Liverpool admits to 'wasted millions'

The finance committee in Labour-controlled Liverpool yesterday accepted the substance of an Audit Commission report which said that the left wing administration had wasted millions of pounds of ratepayers' money.

The commission's report, prepared by the local district auditor and published yesterday, criticizes the council for huge rent arrears, inefficient refuse disposal services, poor schooling and a serious under-funding of other essential social services.

It also said that millions were being wasted because of inefficient bureaucracy.

At yesterday's finance committee meeting, the Labour chairman, Mr Keith Hackett, said that the council accepted the report and promised action to solve the problems.

He said: "This council is committed to providing an efficient and responsive public service and to ensuring that those in most need are given priority."

He also announced plans to bring the Audit Commission back to Liverpool with a specific brief to examine the education department and pledged a major shake-up in departments and committees.

Mr Hackett added that special working parties would be set up to look at the problems of rent arrears, the introduction of new technology and the structure of the council.

Mr Kevin Coombes, the council leader, said: "We have to improve services we provide, but I don't believe we should do that by cutting the workforce while there is still an unmet need."

"We must ensure that productivity is proper and we are getting a fair day's value for a reasonable day's pay."

But Sir Trevor Jones, Liberal, condemned the Labour proposals as "crisis management and panic-stricken measures."

For the last four years the council has managed to avoid a cash crisis by financial juggling.

But Mr Philip Kelly, the Treasurer, warned that by 1991 all available funds could be taken up repaying the city's massive debts to foreign banks and in mortgages.

World manuscript records

SALEROOM
by Sarah Jane Checkland
Art Market Correspondent

The trustees of the Astor family are £4.3 million richer after the sale of 20 illuminated manuscripts from the William Waldorf Astor collection in London yesterday, and Sotheby's has a trio of records under its belt.

First, at £1.5 million, came *The Hours and Psalter of Elizabeth de Bohun*, Countess of Northampton (estimate up to £500,000). It was a world record for an English manuscript, outstripping the previous record by £250,000.

The family bought it from Quaritch, the London dealer, for £250 in 1887, and Quaritch bought it back yesterday.

Next, *The Hours of Albrecht of Brandenburg*, a two-volume document illuminated in the sixteenth century by the great Bruges artist Simon Bening, fetched £1.2 million to the German dealer Tenschert, a world record for any Flemish

manuscript (estimate, £1 million). Finally, *The Great Hours of Galeazzo Maria Sforza*, Duke of Milan from 1466 to 1476, and one of the largest extant books of hours, sold for £770,000, a world record for an Italian manuscript. Its estimate was up to £250,000.

The American ambassador in Rome in the 1880s, and one of the richest men in the world, William Waldorf Astor settled in Britain, at Cliveden and Hever Castle, being elevated to the status of baron, and then viscount.

The manuscripts were placed on deposit at the Bodleian library in Oxford in the late

1960s. Last year, seven of them were sold at Sotheby's. Yesterday's sale entailed the full residue.

Showbiz trippery was also in great demand yesterday, first at Christie's New York, where the slippers in which Judy Garland skipped her way through *The Wizard of Oz* exactly 30 years ago fetched an astonishing \$163,000 (£91,600) against a \$15,000 estimate.

At Christie's London, the remainder of Cecil Beaton's stage and costume designs fetched a total of £158,300. As predicted, the top lot was "An elegant company" drawings of fine gentlemen and ladies in the Ascot scene of *My Fair Lady*.

Not predicted, however, was the extent to which the price would soar. Estimated from £800 to £1,200, it sold for £7,480.

Horse trainer is found not guilty of fraud

A racehorse trainer and his wife were cleared at Teesside Crown Court yesterday of insurance fraud.

Mr Bill Stubbs, aged 42, of Middleton, North Yorkshire, his wife, Linda, aged 32, and Mr Lawrence Griffiths, aged 63, a veterinary surgeon, were cleared last week of conspiracy to defraud Bloodstock and General Insurance Services.

The couple were cleared yesterday of obtaining £3,000 by deception after the prosecution claimed they insured a two-year-old chestnut colt which was destroyed after it broke a leg in March 1986.

Mrs Stubbs told the jury she insured the horse 20 minutes before the accident and exaggerated the time gap on the claim form because it looked too much of a coincidence.

The couple are considering legal action for damages.

Commons television too late for state opening

By Martin Fletcher, Political Reporter

Television cameras will not be installed in the Commons as planned in time for the state opening of Parliament in November.

Amid scenes of some acrimony, MPs on the select committee charged with setting up the six-month experiment decided at a private meeting on Monday to abandon the November target and to aim instead for the Budget next March.

Mr Anthony Nelson, Conservative, and other members who favour televising the Commons told Mr John Wakeham, the Leader of the House and committee chairman who voted against television, that it was a disgrace that a report could not be

completed before the summer recess begins next month.

The committee clerks have been instructed to draw up a timetable for beginning the experiment within the first three months of next year.

The Commons voted in favour of having its proceedings televised last February, but the committee did not hold its first meeting until two months later.

Had the committee been satisfied with the proposals of the BBC and ITN, the original timetable might still have been met. Instead, it decided to examine proposals from a number of independent companies. One, British Telecom, is emerging as a strong contender.

Racial discrimination Inner-city peace threatened

By Peter Evans, Home Affairs Correspondent

Inner-city peace was threatened unless racial discrimination was alleviated, Mr Michael Day, chairman of the Commission for Racial Equality, said yesterday.

He added: "Members of ethnic minorities continue to suffer severe disadvantage in our society and urgent action is required in the fields of education, employment and housing if their position is not to become relatively worse."

"Failure to do this would generate the kind of stress and alienation that has erupted within our inner cities."

Mr Day said there was a greater awareness of racial issues and policies were beginning to reflect a greater con-

cern for equal opportunities. "What we now need is the tenacity to translate fine ideas into good practice."

The commission's annual report, published yesterday, blames widespread and deep-rooted discrimination for contributing to black unemployment being double that among whites.

The report shows an overall unemployment rate among black people of 20 per cent, compared with 10 per cent for whites. However, in the 16-24 age group, 32 per cent of black people are jobless compared with 17 per cent of whites.

The commission says black job seekers are given significantly more interviews than

whites before being offered work, confirming evidence of continuing high levels of racial discrimination at the first stages of recruitment.

"We continue to receive reports from job centres, through the Manpower Services Commission, of employers asking staff not to send black applicants. In many cases, the commission successfully took proceedings against them in industrial tribunals."

The first, full-time civilian adviser on community race relations has been appointed by the Northumbria police.

MPs urge quick action to save merchant fleet

By Our Political Reporter

The Government must act now to arrest the dramatic decline in Britain's merchant fleet, a cross-party committee of MPs said yesterday.

Ministers were wrong to say there was no compelling economic reason to justify a merchant fleet, the Tory-controlled transport select committee said.

Its blunt report comes less than a week after the authoritative defence select committee said the decline of the merchant fleet had alarming implications for Britain's ability to defend and supply herself in wartime. It will intensify growing pressure for government action from all sides of the House.

The transport committee said there were only 545 ships of more than 500 gross tonnes in 1986, compared with 1,682 in 1975.

The tonnage of the tanker fleet had declined by 82 per cent in that time, and that of the cargo liner section by 83 per cent. By January this year, the British fleet accounted for just 1.8 per cent of world tonnage, compared with 9.7 per cent in 1975.

Unless immediate action was taken, Britain's reliance on foreign ships would mean higher costs, job losses, and a poorer balance of trade.

Transport Select Committee: Decline in the UK-Registered Merchant Fleet (Stationery Office, £7.30).

The Government must act now to arrest the dramatic decline in Britain's merchant fleet, a cross-party committee of MPs said yesterday.

Ministers were wrong to say there was no compelling economic reason to justify a merchant fleet, the Tory-controlled transport select committee said.

Its blunt report comes less than a week after the authoritative defence select committee said the decline of the merchant fleet had alarming implications for Britain's ability to defend and supply herself in wartime. It will intensify growing pressure for government action from all sides of the House.

The transport committee said there were only 545 ships of more than 500 gross tonnes in 1986, compared with 1,682 in 1975.

The tonnage of the tanker fleet had declined by 82 per cent in that time, and that of the cargo liner section by 83 per cent. By January this year, the British fleet accounted for just 1.8 per cent of world tonnage, compared with 9.7 per cent in 1975.

Unless immediate action was taken, Britain's reliance on foreign ships would mean higher costs, job losses, and a poorer balance of trade.

Transport Select Committee: Decline in the UK-Registered Merchant Fleet (Stationery Office, £7.30).

Kitty O'Shea scholarship

Paris (AFP) - A Parisian drinking establishment with the evocative name of Kitty O'Shea's is to finance a 25,000-franc (£2,380) scholarship to allow a French student to research Irish literature at Trinity College, Dublin.

The grant, to be called the The Kitty O'Shea Travelling Studentship in Anglo-Irish Literature, is being set up in memory of James Joyce, who lived for much of his life in Paris and published *Ulysses* here in 1922.

Crane protest

A man who threatened to jump from a 170 ft crane in Trafalgar Square in what he said was a protest against unemployment was talked down by a London Fire Brigade officer after about three hours yesterday.

£2,500 house

A partly modernized end-terrace house in Aberaman, Mid Glamorgan, 20 miles from Cardiff and five miles from the Brecon Beacons, was bought by a builder yesterday for £2,500. It sat unsold for four years at £5,000.

Rail museum

The main railway station building at Machynlleth, mid Wales, is to become a Welsh museum of modern art after British Rail agreed yesterday to lease the building for 125 years, having earlier putting it up for sale at £60,000.

Rio bank raid

Rio de Janeiro (Reuters) - Two armed Brazilian bank robbers tied up a security guard and made off with 31 million cruzados (\$98,000) in Brazil's biggest bank raid.

Wife loses case against her husband

A wife whose private prosecution against her estranged husband for assault failed yesterday called the court's decision "absolutely disgusting".

Mrs Janice Senior, aged 26, who alleged that her husband Brian, aged 43, had dragged her across broken glass, said his acquittal gave men the "automatic right" to do whatever they chose to their wives. She had required ten stitches to cuts on her back.

Mrs Senior, of Batley, West Yorkshire, said the Crown Prosecution Service declined to take action because the defendant was her husband. Leeds Crown Court ordered her to pay £1,000 costs.

Pop star escapes £3m tax bill on concert tour

By Andrew Billea

The taxman has agreed to waive a £3 million tax bill for Michael Jackson a month before the American singer's world tour arrives in Britain.

Mr Barry Clayman, the British promoter handling the European tour jointly with a German company, says Jackson's yield from the British shows will be £12 million. By disclosing the star's projected profits to the Overseas Tax Unit in Birmingham, he has escaped the possibility of 25 per cent being tied up, possibly for years, under the Finance Act 1986.

With the top rate reduced from 60 to 40 per cent, Jackson, aged 29, is unlikely to pay much more tax than if he were playing in the United States.

Mr Paul Russell, managing director and chief executive of CBS Records in London, claims that, per capita, the

UK is Jackson's biggest market. Thriller, Jackson's 1982 album, has sold three million copies here and its sequel, *Bad*, was last year's biggest seller.

A total of 720,000 people will see Jackson in Britain this summer at 10 outdoor concerts. The seven at Wembley Stadium sold out within 24 hours of being announced last December.

The touring costs are huge. They include renting the stadium, and the stage equipment, comprising 3,400 lights, a computerized message board and four huge video screens for the Wembley concerts. Edwin Shirley, a London-based trucking company, will cover 500,000 miles and cross 74 frontiers in transporting the two huge stages, with 850 tons of equipment, around Europe. The tightness of the schedule makes two stages essential because each takes four days to set up.

A video crew of 10 technicians and

four cameramen has been hired, and Just Desserts, a British catering company, will provide staff with breakfast, lunch and dinner through 16-hour working days.

Berryhurst is providing a fleet of five coaches, each capable of sleeping 12, limousines and mini-buses. Another 500 staff have set up offices, complete with four fax machines and seven computers, at each venue.

Jackson runs a separate touring operation of his own. Its 150 personnel include four dancers and six backing singers, a chef, and a private film unit of 10.

The singer will stay mainly in hotels, where a dance floor is provided for rehearsal. The tour started in Japan last autumn where he caught the train, although he usually flies in a hired Boeing 737.

For those with a stake in Jackson the rewards will be great. In every city

he has played so far, sales of Pepsi, with whom he has an exclusive advertising contract, have rocketed.

CBS expects the tour to take *Bad* back near to the top of the charts and a single "Dirty Diana" is released at the beginning of July. The Video Collection, which last week shipped out 200,000 copies of a 57-minute Jackson video, retailing at £9.95, believe the tour could make it Britain's first million-selling video cassette.

Ticket touts are advertising Wembley Stadium tickets with a mark up of up to £40 on their £17.50 face value. Scotland Yard has meanwhile uncovered a plot to flood the market with thousands of fakes.

Jackson has dedicated one Wembley date to the appeal for the Hospital for Sick Children, Great Ormond Street, and he is expected to donate \$100,000 to the Save the Children Fund appeal in Leeds.

Initially at least, the explosive device in question usually presents itself rather more innocently.

As a letter, in fact.

Its contents, however, can still prove totally devastating.

Because the letter we're talking about is one which tells you a customer is either in receivership, in liquidation or in very serious trouble.

Last year, over 18,000 customers told their suppliers they couldn't pay their debts.

Sometimes the effect of this was so catastrophic it even destroyed the company receiving the letter.

(Thus creating a very unpleasant snow-ball effect.)

In some five thousand cases, however, the situation was easily defused.

LAST YEAR WE DEFUSED OVER FIVE THOUSAND OF THESE.

Because the company concerned had insured its debts with us at Trade Indemnity.

In these cases we were able to pay out up to 90% of the insured debt.

Leaving our client still very much in business.

Since over 40% of your current assets could be tied up in debts, isn't it time you also considered using our services?

These days, you'll find we're as flexible as your own business.

We can, for example, insure all your debts. Or just those you choose to cover.

We have access to credit information on over a million companies in the UK, and millions more overseas.

And our credit analysis service can give you detailed reports on specific companies.

Our collections service can recover debts quickly and efficiently.

And we can also help make exporting a safer and more profitable exercise with various services ranging from credit insurance to non-recourse finance.

To even the largest of companies, in fact, our services have become recognised as sensible, prudent precautions that any well managed company should consider.

For some companies, of course, they may prove rather more than just sensible.

They could prove life-saving.

TRADE INDEMNITY



For further information on our services, please call 01-739 9939.

مكتبة في الحرم

Carlucci demotes officials as defence scandal grows

From Michael Binyon, Washington

Mr Frank Carlucci, the US Defence Secretary, has acted swiftly to limit the damage of the burgeoning Pentagon procurement scandal by demoting five of the top officials under investigation.

His decision followed a top-level Pentagon meeting on Monday, where officials reportedly studied what actions they could take in the case.

None of the five has been charged or indicted, but their offices were searched last week. The reassignments are demotions that remove them from the sensitive contracting issues.

The five men who were moved by Mr Carlucci to new jobs yesterday are: Mr James Gurnea, the Deputy Assistant Secretary for acquisition management; Dr Victor Cohen, the Deputy Assistant Air Force Secretary in charge of buying tactical command, control, communications and computer systems; Mr George Stone, a Navy official in the space and naval warfare systems command; Mr Stuart Berlin, an executive with the naval air systems command; and Mr Jack Sherman, a Marine Corps official in the equipment and service acquisition section of the contracts division.

Each is involved in the writing, overseeing or awarding of contracts. Mr Carlucci is also considering whether to suspend contracts with the companies involved in the investigation, including those with some of the biggest military suppliers in the country.

Such a move could seriously disrupt the Pentagon's procurement and even bankrupt contractors dependent on military orders.

Meanwhile, the outcry over the scandal has continued to grow.

Senator Charles Grassley, a Republican from Iowa, said that the case "goes beyond our wildest imagination". He accused both the Pentagon and Justice Department of turning their backs on evidence of corruption which was uncovered in 1984.

He declared: "The public must be made aware that our Justice Department has been asleep at the switch."

However, Mr Ed Merse, the Attorney General, who is himself the subject of a separate investigation over his financial dealings, denied that there had been any laxity.

He said that he knew of no information that was not pursued assiduously, and expected indictments within 90 days.

Since 1985, the fraud unit had investigated 1,200 allegations, leading to 43 indictments, 35 convictions and the imposition of \$32 million (£18 million) in fines. A grand jury

was convened yesterday in Alexandria, a Washington suburb, to review the allegations.

Mr Henry Hudson, the lawyer leading the investigation, said that 275 subpoenas had been issued and more might be coming.

Some 78 agents from the Federal Bureau of Investigation and 15 from the Naval Investigation Service had been assigned to the case.

The inquiry is looking into evidence that Mr John Lehman, the former Secretary of the Navy, may have tipped off one of the principal consultants under suspicion.

The focus is on Mr Lehman's possible obstruction of justice by warning his former assistant, Mr Melvyn Paisley, that his activities were being investigated.

Mr Paisley, hired by Mr Lehman as a consultant nearly 10 years ago, has been identified as a key figure in the bribery allegations.

His house and office were searched last Tuesday. He was Assistant Navy Secretary in 1981 and the Navy's research chief until last year.

Mr Caspar Weinberger, the former Defence Secretary, is also being sharply criticized for leaving the details of defence spending to his subordinates and ignoring evidence of corruption.

A memorandum filed in a

federal court in the early part of 1986 said that Mr Lehman's office was the "principal point of origin" for leaks of classified budgetary documents.

The unsigned, undated document, prepared in connection with a pending criminal case against a former defence consultant, told Mr Weinberger that there was "irrefutable evidence from an unimpeachable source" that at least five people had "continuously disclosed classified documents". It said that there was a "direct pipeline" to Mr Lehman's office.

The current investigation began in September 1986 when a former Navy employee who was working for a defence contractor received a call from a consultant offering to sell inside information.

The employee told the Naval Investigation Service, which then confronted the consultant.

He in turn agreed to wear a "wire" in his conversations with other consultants, and the operation, codenamed "Ill Wind", began to bear fruit.

Telephone taps were authorized. These lasted 290 days during 1987, picking up 4,764 conversations, of which 671 were deemed to be incriminating.

There were about a dozen taps and at least one room bug in the office of Mr Paisley, police sources have said.

Caught in the middle: An armed man holding a woman hostage as a shield to deter police from opening fire when he was surrounded after a robbery at a bank in central Montreal. The raider was later shot dead by police and his hostage was injured in the gun battle.

A memorandum filed in a

Hostage's moment of fear



Caught in the middle: An armed man holding a woman hostage as a shield to deter police from opening fire when he was surrounded after a robbery at a bank in central Montreal. The raider was later shot dead by police and his hostage was injured in the gun battle.

Philippine military plotters arrested

Manila — The Philippine military said it had arrested seven former servicemen suspected of involvement in a plot to attack government installations and television stations (Humphrey Hawksley writes).

The plan was apparently uncovered during President Aquino's visit to Europe last week. The men, six from the Army and one from the Navy, were captured at a house in Antipolo, near the capital. Ammunition, grenades and plans for attacks were found.

The authorities said Major Reynaldo Cabatuan, a leader of the abortive coup in January last year, is thought to have been involved.

Thai pardons

Bangkok — Twelve prominent Thais, including General Kriangkarn Chommanan, a former Prime Minister, are to be pardoned for their involvement in the Army's attempted coup in 1985.

Baby charges

Rio de Janeiro (AFP) — Mrs Angela Plastovitz, who is married to an Israeli living in Jerusalem, was arrested for allegedly selling babies to couples in Israel.

Asylum snub

Tokyo (AFP) — A Soviet photographer and his family are in protective custody after the US Embassy rejected a request for asylum because they had no political background.

Rebel killing

Lima (AFP) — Eleven people, including local administrators, were killed by Shining Path guerrillas at Cuticua in south-eastern Peru.

Aids control

Lusaka (AFP) — The Zambian Government is distributing three million condoms to prostitutes in an attempt to control the spread of Aids.

Gelli crash

Florence (AFP) — Maria Grazia Gelli, a daughter of Licio Gelli, former Grand Master of the P2 Masonic lodge, is critically ill after a car crash.

Border kidnap

Yaounde (AFP) — Nigerian soldiers entered Cameroon and abducted most of the inhabitants of a border village, Cameroon authorities said.

Whip penalty

Dubai (Reuters) — A man who whipped one of his two wives to stop them squabbling was jailed for a day and fined 200 dirhams (about £31).

Botswana holds two whites after foiled commando raid

From Michael Hornsby, Johannesburg

The Botswana authorities said yesterday that they had captured two white South Africans after an armed group opened fire on an unarmed police patrol on Monday night, injuring three officers, one of them seriously.

A statement issued by the office of President Masire in Gaborone, the capital, also blamed South African commandos for an explosion which wrecked a vehicle and damaged a house in the western part of the city at 6am yesterday.

Condemning what it called "acts of state terrorism" by South Africa, the President's office said that the problems of apartheid would "not be solved by cross-border raids, murder of innocent civilians, and shooting at unarmed policemen in cold blood".

Commandant Ian Buck of the South African Defence Force said in Pretoria that the Botswana allegations were still

being investigated. In Cape Town, Brigadier Leon Melle, the press spokesman for the Minister of Law and Order, Mr Adriaan Vlok, said it was "not the policy of the South African police to get involved in cross-border raids of this kind".

According to the Botswana statement, the shooting incident occurred at 10.30pm on Monday when an unarmed police patrol of six men surprised "a South African commando group" consisting of two whites and three blacks by a railway line at Kgale, south of the capital. The group was "preparing to mount a raid in Gaborone".

The commandos allegedly fired on the police vehicle, which they then commandeered to make their escape. The vehicle was later found abandoned near the Botswana border with South Africa. Two other South African whites, who had driven away from the scene of the incident in two cars when the police arrived, were arrested early yesterday

morning at a roadblock. The Botswana statement did not make it clear whether the two captured whites were also commandos.

It said that they were being held "in police custody for questioning", but did not give their names or any other details about them.

The house damaged by yesterday's blast in Gaborone belonged to Mr Allison Sekeiso, Botswana citizen. South Africa has made frequent commando strikes on neighbouring countries in recent years, but it does not always acknowledge responsibility for them.

The targets are usually buildings alleged to be occupied by members of the outlawed African National Congress, which infiltrates guerrillas into South Africa from neighbouring states.

Botswana has been the target of at least seven raids or bomb attacks since 1985.

Meanwhile, a two-day "stayaway" in South African-administered Namibia ended

yesterday. The stoppage motivated by political grievances was called by black trade unions affiliated to the South West African People's Organisation, which has a legal political wing as well as an

Bona (AFP) — EEC members, except for Britain, have agreed on a three-point sanctions package against South Africa if six blacks, convicted of the 1984 mob murder of an official, are executed, diplomats here said yesterday. The proposed sanctions cover the recall of ambassadors, reduction of diplomatic personnel, and restrictions on landing rights for South African Airways.

outlawed guerrilla army fighting for Namibian independence from Pretoria.

Among the demands of the unions are that the South African Army and police should withdraw from bases located near schools.

The local administration in Windhoek, the Namibian capital, claimed that 70 per cent of blacks had gone to work,

while the unions put the absentee rate at between between 70 and 100 per cent.

Editor freed: The editor of *The Namibian*, a left-wing anti-government weekly, was freed yesterday after spending four days in jail (Reuters reports from Windhoek).

Gwen Lister was arrested last Friday under security laws allowing detention without charge for 30 days after her newspaper published secret government plans to extend police powers in the territory.

She was freed on the orders of the chairman of the Namibian Cabinet, Mr Andrew Matjila. A document, confiscated from the newspaper shortly before Miss Lister was detained, proposed legislation comparable with the emergency powers enforced for the past two years in South Africa.

The *Namibian*, which has a circulation of 8,000, is critical of the Namibian Government and the territory's South African-led armed forces.

HARARE: A garage owner in the western city of Bulawayo was told by a South African Defence Force officer that he would "get a hole in the head" if he reported to Zimbabwean authorities what he knew of a Bulawayo-based sabotage network, the Harare magistrate's court heard yesterday (Jan Raath writes).

Rory Maguire, aged 37, has pleaded guilty to failing to report the presence of "enemy agents" and to assisting them. He was arrested in January with four other local whites and a black Zimbabwean in a snoop that security sources say will clear up the mystery of how South Africa was able to strike repeatedly inside Zimbabwe against personnel and sympathizers of the ANC.

Maguire has agreed to give state evidence against his former colleagues, who will be tried separately and face sentences of death, as opposed to the lesser charges with a maximum penalty of 10 years Maguire faces.

"I made a big mistake," Maguire, a burly, bearded man, told the court. "I am

very sorry for what I have done. Zimbabwe is my country, and I love it." He alleged that in May, 1986, Mr Kevin Woods, until the middle of last year a top officer of the Zimbabwe Central Intelligence Organisation (CIO), had revealed to him in a Bulawayo bar "after quite a few beers" that he was working for South Africa and that three other whites, who were arrested in January, had "shot up" the ANC's office and a residence in Harare a few days earlier.

Maguire said he had been confused by the disclosure. "It would be difficult for me to report a senior member of the CIO," he said. He had later been introduced to two white officers of the SADF in Pretoria, both of them former Rhodesian policemen.

One of them allegedly threatened him with "a hole in the head" if he reported to the authorities the disclosures he attributed to Mr Woods.

Maguire is expected to be sentenced later this week.

Embittered Army undermines Duarte's US-backed reforms

From David Gollob, San José, Guayabal, El Salvador

In a field outside this sleepy town at the foot of the Guazapa volcano, a landless farm worker tended young corn as an army helicopter buzzed overhead, hunting for a small unit of left-wing guerrillas thought to be in the area.

On a hilltop overlooking the field, soldiers in US Army jungle fatigues slouched against the trees, their M16 rifles pointing lazily in our direction. The peasant, Señor Isa Campo, aged 24, seemed in no mood to talk.

"My situation was bad," he said tersely, when asked about the achievements of President Duarte since his election in 1984. "It has not got better."

Señor Duarte will return to El Salvador and resume his duties between July 5 and 8, his son announced this week in Washington, where the President has been undergoing treatment for cancer.

President Duarte's doctors, however, predict that he has only a few months to live, so it is unlikely that he will be able to fulfil pledges to end the war and bring social justice to the poor. Like his US advisers, he believes democracy and social reforms will strip left-wing

guerrillas of peasant support. But rich landowners have managed to block limited attempts at agrarian reform, and despite the influx of hundreds of millions of dollars in US economic aid the gap between rich and poor has widened. Even achievements in reducing human rights abuses now seem fragile and ephemeral as the Duarte era nears its end.

The Guazapa volcano, 12 miles north of the capital, San Salvador, remains a guerrilla stronghold in defiance of near-continuous army search-and-destroy operations. "The people don't like us around here," said a young soldier as he caged a cigarette. "They warn the guerrillas that we are around, and they give them food."

The soldier's unit, about 50 strong, was on a routine patrol. In February a similar patrol picked up a cousin of Señor Campo's and two other peasants as they returned from a fiesta in town. Days later their bodies were found in a San Salvador park notorious in the early 1980s as a dump for death squad victims. Their thumbs had been tied behind their backs — the signature of

a death squad killing. The murders are among hundreds of similar cases investigated in recent months by human rights groups who charge that military and paramilitary abuses are increasing.

Señora Maria Julia Hernández, director of the Roman Catholic Church human rights office, was in no doubt. "The military are the worst violators," she said.

Protests by Señor Campo and other peasants who saw the detentions were reported in the Western press. Eight years ago, Señor Campo might have been murdered for his pains. Now the Army is committed to respecting human rights, largely because US military aid depends on it. It promised an investigation.

"If there has been wrongdoing, the guilty will be punished," Colonel Mauricio Vargas, the Army's chief of operations, said. But after four months the investigation into the San José Guayabal killings has led nowhere.

Colonel Vargas, an amateur artist, has hung one of his cartoons on the wall of his office at military headquarters. It shows a Salvadoran

soldier weighed down by baggage as he confronts an unencumbered guerrilla. The baggage is labelled "Quidings in Congress" and "Human Rights Watchdogs". At the top of the pile sits a US military adviser with a halo.

The cartoon sums up the feelings of many active-service officers, some of whom, according to diplomats here, have begun to disobey orders to respect human rights out of "frustration" with a policy that has not proved effective in countering the guerrillas.

"It bothers me to hear high-ranking officers say we have to humanize the war," said Colonel Sigfredo Ochoa, who left the Army to enter politics. "War is inhuman; either you win or lose."

He enjoys a powerful position in the extreme right-wing Republic National Alliance (ARENA), which is poised to take power in the presidential election in March. His calls for "total war" have won sympathy among middle-ranking officers whose growing dissatisfaction may lead to a serious shake-up in the High Command even before the election.

Anglophobia spices Escoffier battle

From Philip Jacobson, Paris

While the English eat to live, the saying goes, the French live to eat. With that world of difference separating us across the dining table, it is small wonder that a serious breach of culinary relations is looming over the person of Auguste Escoffier. He may have died half a century ago, but a British company's plans to exploit his name in selling packaged food has infuriated half the chefs of France.

A broadside in *Nice Matin* earlier this month gives something of the flavour of the confrontation. "They've made war on us, they burn Joan of Arc and imprisoned Napoleon... now the English want to capture Auguste Escoffier. But enough is enough!"

In the view of the columnist Francis Martin, the great man,

who was born on the Côte d'Azur, belongs to *le patrimoine Français*, even though he devoted much of his career to bringing the rudiments of good cooking to the benighted English. "Escoffier must be turning in his grave at such treatment from the island of corned beef, fish and chips and peas in red current jelly."

At the heart of the affair is the Ritz Hotel in London, with the help of whose founder Escoffier opened the Savoy Hotel in 1890. It was during his subsequent sojourn in England that he established the reputation as "King of Chefs, Chef of Kings".

Late in life, Escoffier set up his own company, Heublin, to market the fine sauces and savouries he had developed — including, it would appear, a

special line in pickles. That company was eventually purchased by Hotel Ritz Ltd, which now proposes to use the world-famous name on a range of foods produced by its Nabisco subsidiary.

Enter various deeply aggrieved French parties, notably the *Fraternité des cuisiniers de Nice*, whose mission is to keep the traditions of Escoffier alive. Infuriated by an attempt by Hotel Ritz to remove the master chef's name from their annual Grand Prix Auguste Escoffier competition, they went to law.

So did Escoffier's heirs in France, who may or may not have been motivated by the fact that they will receive no royalties. Underneath, Hotel Ritz now claims that the *Fraternité* has no right to

keep the recipes for dishes submitted for its competition.

The outcome of this gastronomic dispute is in the balance. The lawyer representing Escoffier's disciples says cautiously that unless negotiations to reach an amicable agreement succeed before mid-July this sensitive affair is likely to end up before a French court.

In that event, we may surely expect to find the impassioned M Martin of *Nice Matin* in the witness box, denouncing all that is sacred in British cuisine — passing merciless judgement on our "soggy steak", "rubber chicken" and other traditional jewels. Auguste Escoffier, he observed pointedly, was born beside the Mediterranean, not on the banks of the Thames.

Don't buy your new home without it

At NHBC, we set the standards for your new home. From the foundations right up to the roof. Long before you move in, our inspector checks it out. He works with your builder, visiting the site, inspecting the quality of the construction work. And then we give your home the Buildmark.

The warranty that's good for ten full years from the day your home is finished. The Buildmark. At all good builders. Peace of mind for you. From NHBC. National House-Building Council, Chiltern Avenue, Amersham, Bucks HP6 5AP.



June 21 1988

PARLIAMENT

Ministers act to offset EEC tax judgement

Measures were announced by Mr Peter Lilley, Economic Secretary to the Treasury, to mitigate the effects of a judgement of the European Court of Justice earlier in the day that some of Britain's zero-rating of goods and services was not permitted under EEC law.

The case was brought by the European Commission. He said that the effect of the judgement was to reduce the revenue raised by the extra value-added tax that will have to be charged from £425 million in a full year to £160 million.

The court had ruled that British zero-rating of construction of buildings for industrial and commercial use, water and sewerage services supplied to industry, new services supplied to other than final consumers, fuel and power supplied to other than final consumers, and protective boots and helmets purchased by employers.

The court had also ruled that Britain was not in breach of its treaty obligations by zero-rating private housing, animal feedstuffs, seeds, and live animals yielding food for human consumption.

The adverse judgement was based on interpretation of existing Community law, to which the United Kingdom had assented in 1977. It had nothing to do with Commission proposals for approximation of VAT which were not law, and could not become law without unanimous agreement of all member states.

There was no right of appeal against the judgement. The Government would consult interested parties on how best to apply it. Legislation to implement would be brought as part of the 1989 Budget. No changes would take effect before April 1, 1989.

He was concerned to avoid the damaging effects of uncertainty for the construction industry and its customers and to mitigate the extension of VAT to non-domestic construction.

Non-domestic construction, sale of new non-domestic buildings, and sale of building land for non-domestic developments would be taxed at standard VAT rate from April 1 next.

All contracts entered into

TREASURY

before June 21 would continue to be zero-rated.

Public sector programmes would be protected by allowing, where necessary, compensating adjustments to relevant central government expenditure provision. Full refunds of VAT on non-domestic construction would be available to health authorities and local authorities.

Owners of non-domestic property would be given the option to charge VAT on rents, and on sale of buildings, from August 1, 1989. That would apply to used as well as new buildings and, where existing, landlords and tenants would be able to reclaim VAT on input costs in the normal way, so that where buildings were occupied by fully taxable businesses, neither landlords nor tenants would be worse off.

To protect tenants who were not fully taxable, any VAT on rents would be phased in over two years.

For charities, the transitional period would be five years.

It was hoped to publish draft Finance Bill clauses on domestic construction by January.

The estimated yield from the proposals was about £65 million for 1989-90, the initial year, rising to a full year level of £160 million in 1991-92. That compared to a full-year yield of £425 million without the mitigation measures.

A consultation paper on non-domestic construction was being issued today and a more general consultation paper on other aspects of the judgement shortly. Much remained to be done. There would be full consultation by Customs and Excise on the implications of the changes.

"We find ourselves obliged by undertakings the British Government gave in 1977 to impose VAT on non-domestic construction and other services."

De John Marks, an Opposition spokesman on Treasury and economic affairs, said that the whole country would be disappointed at the outcome of the European Court's judgement which would mean that yet again a new tax would be imposed on the people against the wishes of the Government and Parliament.

How was it proposed to define housing land which would not become subject to VAT? In the

construction of schools and hospitals, would full relief be available?

Would county councils be reimbursed VAT on road construction? What was the position with regard to the construction of the Channel tunnel?

Would the Government go to the Commission and ask for derogation for all, or some, items of VAT, or for a lower tier rate? If not, would it be possible to agree on a fairer and more just interpretation of the Sixth VAT Directive?

Mr Lilley said that he did not accept that there would be universal disappointment at the ruling. On the most important issue of private housing, the Government had won and there would be a great welcome for that.

The commitment to the Sixth Directive had been taken by the Labour Government in 1977 so it ill behooved them to express disappointment at this stage.

The Government proposed that building land without planning permission for domestic housing would be subject to VAT, but there would be consultations on how that should be interpreted in practice.

Schools and hospitals in the public sector would be fully reimbursed for any VAT they might incur.

Likewise, county councils would automatically be reimbursed for all VAT on items they purchased for school and road building. He imagined that the builders of the Channel tunnel would secure registration for VAT and so be able to reclaim VAT, but he would check that.

To put derogation or the introduction of a lower tier rate to the European Commission would scarcely be credible, since it had been the Commission who had brought the court case.

It had long been the Government's view that it was far better to have a single positive rate and extensive zero rating, than to return to a complex system of multiple rates.

Mr Terence Higgins (Worthing, C) said that the issue did not affect the fundamental rate of zero rating. The right system was one of a zero rate and a single positive rate. He urged Mr Lilley to fight for that in future negotiations.

Mr Lilley confirmed that the

Government would be sticking to a single positive rate and extensive use of zero rating.

Mr Simon Hughes (Southwark and Bermondsey, SLD) said that the judgement seemed eminently reasonable, and congratulated the Government on arguing successfully for exemption for private housing.

Mr Lilley said that Mr Hughes would be in a very small minority in welcoming the judgement, but perhaps he was looking back to the manifesto of his erstwhile leader (Mr David Steel) who wanted VAT on virtually everything.

Mr John Biffen (North Shropshire, C) When legislation which is necessary to give effect to these somewhat contentious proposals and the House either amends or rejects it, what then?

Mr Lilley: Exactly the same consequences would flow as if we failed to implement legislation passed on to us by the European Commission.

Mr Peter Shore (Bethnal Green and Stepney, Lab) is not this another brutal reminder of the way this House has ceased to be master of its own affairs? It is a very clear breach of faith.

Were we not assured that the UK existing zero rating would continue until the Council of Ministers, on a unanimous vote, agreed to adopt what they call a Europe without fiscal frontiers? The court is acting *ultra vires* and in this situation what obligation have we in Britain to carry out its ruling?

Mr Lilley said that this ruling was a brutal reminder of decisions taken by the Government of which Mr Shore was a member. Britain would continue to retain a zero rating.

There was no question of the court acting *ultra vires*. It was interpreting a directive agreed by the Commons in 1977 and any attempts to remove zero rating as such could only be taken by unanimous decision of member states, including Britain.

Mr John Taylor (Strangford, OUP) said that this had been a total routing for the Government by the court. The people of the UK had lost, in that they were now liable to spend £160 million more a year.

Mr Lilley said it was not a complete routing. The Government had won on the crucially important point of domestic housing. The costs were very small.



Job for code breakers

Mr John Wakeham, Leader of the House, was called upon to provide expert help for Conservative backbenchers in decoding Labour policy during Prime Minister's questions. Mr Wakeham was standing in for Mrs Thatcher during her absence at the economic summit.

Mr Jonathan Aitken (Thanet South, C) (above) asked, on an important security matter, if Mr Wakeham would find time to go down to GCHQ, find the top code breakers and cryptologists and ask them to provide an English translation of the incomprehensible gibberish that had appeared in *The Independent* today under the headline "Labour's Defence Policy: Neil Kinnock Explains" (prolonged Conservative laughter).

Mr Wakeham: I have the greatest admiration for the effectiveness of our security system, but I

do not believe they could understand the gibberish that comes from the opposite benches.

Mr Jeremy Hanley (Richmond and Barnes, C) Will Mr Wakeham do all he can tonight to secure the successful passage of the motion to provide financial assistance to opposition parties because we need good research from the Labour Party to explain the differences between the defence policy at the general election, last week, this week, and no doubt next week?

Mr Wakeham: I agree, but Mr Hanley has set an ambitious target in following all versions of the policy proposed by the Labour Party. Even the significant increase in assistance to opposition parties that I have proposed, and which I hope that Conservative MPs will support, will not be sufficient to enable Labour to explain all their policies.

'Labels for fur' plan dropped

A Government move to label the furs of animals that are commonly caught in leg-hold traps has had to be abandoned because legal difficulties arose during the consultation process.

It had been announced that there would be consultations before the Department of Trade and Industry made an order that would make it obligatory for furs produced from any animal commonly caught by leg-hold traps to be labelled.

Mr Alan Clark, Minister for Trade, said in a written reply: I have been considering the representations made. Legal difficulties have been raised, and I have regretfully decided that it would not be practical to proceed in the way envisaged.

I have therefore decided not to proceed with the order and to defer action.

Ministers in contradiction

Mrs Thatcher should be asked to reconcile the differences between two of her ministers, one urging a ban on advertising smoking and the other accepting money from BAT for the establishment of a school where, the chairman of the company says, he would expect that the school would not have an anti-smoking campaign.

Miss Hilary Armstrong (North-West Durham, Lab) Will she ask the Prime Minister how she reconciles the policies of two of her ministers.

One has urged a ban on all teachers from smoking to ensure that at least half the children who might take up smoking do not, and the other is accepting money from BAT for the establishment of a school where, the chairman of the company says, he would expect that the school would not have an anti-smoking campaign.

Mr Wakeham: Government policy on smoking is well known. BAT has a wide range of interests.

Boroughs will have resources

The London boroughs that took over resources on the abolition of the Greater London Council are going to have the resources to maintain them. Mr Kenneth Baker, Secretary of State for Education, said at questions.

Since the decision of the Lords, all the individual London boroughs had been in to see his department and make plain that they were planning to become local education authorities in 1990, constructively and, apparently in some cases, with relief.

Earlier, Mr Jack Straw, Opposition spokesman for education, said that future arrangements for transfer of education to the boroughs were of great importance. Therefore, despite the fact that Labour disagreed with the policy, Labour London boroughs were co-operating with the transfer.

Parliament today

Continued (2.30): Questions: Environment. Opposition debate on Government's housing and planning policies. North Killingholme Crag Terminal Bill, second reading. Laws (2.30): Education Reform Bill, report, second

Correction

In our Girobank report on June 8, Mr Kenneth Clarke, Minister of Trade and Industry, should have been reported as saying: "I know that the bank is contemplating moving into plastic card cash dispensers and more one-off credit facilities and is looking to extend its business and mortgage business. It will find it easier to do so in the private sector."

Economic prospects defended

The economy had gone through big fluctuations in the price of oil without crisis and, because of the Government's sound economic policies, the prospects for the economy were good. Mr John Wakeham, Leader of the House, told MPs at question time.

He was speaking in place of Mrs Thatcher who was attending the Toronto summit.

Mr Neil Kinnock, Leader of the Opposition, asked if the consequences of Government policies included the revised estimate for a balance of payments deficit for the first quarter and the anticipated £10 billion deficit for this year.

Mr Wakeham: The 1987 current deficit is less than one half per cent of GDP compared to 3.4 per cent during the mid-1970s. The cumulative surplus of £21.5 billion from 1980 to 1987 compares with a deficit of more than £5 billion from 1975 to 1979.

Mr Kinnock said that it would have conformed to Mr Wakeham's customary fairness to have set the huge oil revenues against those figures.

He could tell them, since he could not be content with the possibility of a £10 billion balance of payments deficit and a £20 billion trade deficit, what the Government intended to do to close this gap.

Mr Wakeham: Because of our sound economic policies, the prospect remains excellent. The stock of UK overseas assets at the end of 1987 were provisionally estimated at £90 billion, or 21 per cent of GDP. Our invisible surpluses are the largest in the world.

Loans will not 'harm' women

Britain would learn from the mistakes of other countries in their student-loan schemes and the Government was determined that a loan scheme would not discriminate against women. Mr Robert Jackson, Under Secretary of State for Education and Science, said during questions.

Dame Elaine Kellott-Bowman (Lancaster, C) said that students for whom there was no parental responsibility felt that they would be better off if they had access to loans. Would the minister ensure that repayment terms were such that they did not turn into reverse discrimination against men?

Mr Jackson: In some countries there is greater access to higher education than our system of grants has given.

Burnage School stabbing Race case suffers legal delay

The Government was still receiving legal advice on whether to publish the inquiry report on events at Burnage School, Manchester, where an Asian boy was stabbed to death. Mr Kenneth Baker, Secretary of State for Education, said during questions.

Complex legal matters were raised by the report. The form of the inquiry had not been the same as the judicial inquiries set up after Zebragbe and the King's Cross disasters.

The issue was not a question of "cover-up" but of where the public interest lay in relation to the individual rights of those named in the report. "I have to take very careful legal advice on that point."

He was replying to Mr Keith Bradley (Manchester, Whig, Lab), who hoped that Mr Baker would get a chance to



Mr Baker: Matter of clarifying public interest

publish the report so that the unwarranted criticism could be put in its place.

Earlier, Mr Nicholas Bennett

(Pembroke, C) said that, although all schools should promote racial harmony and tolerance, those that promoted doctrinaire policies were in danger of alienating the great majority of parents and pupils.

Mr Baker said that what happened in Burnage had been tragic. No one reading the report could help but be moved by the tragic series of events. Mutual respect and tolerance must be the key pillars of any race-relations policy.

Mr Nicholas Baden (Wolverhampton South West, C) said that these events might recur elsewhere if these policies were imposed in schools and parents who protested were described as racist in a way that was counter-productive.

Mr Baker said that the incident in the report related very much to that particular school.

Identity card Bill rejected by MPs

A Bill to introduce a British identity card to help in the fight against terrorism and football hooliganism was rejected in the Commons by 172 votes to 114—majority, 58. It was condemned by a Labour MP as part of the "authoritarian tendency" in the Conservative Party.

Mr Anthony Favell (Stockport, C) had sought leave to bring in the Bill, which, he said, would introduce such a card to everyone over the age of 18, containing the holder's photograph, name, address and date of birth.

He said that the card would help in the battle against football hooliganism and would enable immigration authorities to identify them.

It would also help in the fight against terrorism. At present, members of the IRA were free to enter this country from the Republic of Ireland without a passport or any form of identification whatever.

Some would oppose it on the grounds of civil liberties but the liberty of law-abiding citizens in Northern Ireland had already been infringed by the British.

Mr David Wainwright (Walsall North, Lab), opposing the Bill, said that it would introduce a totally undesirable practice, more associated with dictatorships than with democracies, except in war-time.

"It is part of the authoritarian tendency in the Conservative Party, which wants to try to control the lives of citizens as much as possible and have records of everyone."

It was a nonsense to say that the issuing of identity cards would stop football hooligans.

Joseph fails to stop compulsory curriculum

A final attempt by Lord Joseph, former Secretary of State for Education and Science, to wreck the Government's plans to impose a compulsory national curriculum of 11 subjects failed in the House of Lords.

Mr Kenneth Baker, the present Secretary of State, watched from the steps of the throne as Lord Joseph lost the vote on the first day of the report of the Education Reform Bill by 162 votes to 133—Government majority, 29.

A similar amendment to make only the core subjects compulsory and the other subjects discretionary had been

HOUSE OF LORDS

rejected in the earlier committee stage in the Lords by a Government majority of 74 votes.

Several peers argued that Lord Joseph's amendment would wreck one of the central purposes of the Bill.

Moving his amendment, Lord Joseph said that he was asking the Government to think again because he and his supporters believed that the national curriculum was over-prescriptive and imposed a straitjacket.

Perhaps the Government was attempting to copy the French education system, but in France there was far more choice than in the present proposals. It was also recognized in Paris that the centralization of education in France was something to be feared, and so Britain would be plunging headlong in the wrong direction.

Lady Sear, deputy leader of the Social and Liberal Democratic peers, said that the amendment did something for the non-academic child who had been failed by the education system to a large extent. If the

amendment were not accepted, an under-class would be created. This would be extremely dangerous economically and socially.

Vivian Toppas (Ind) said that head teachers had a sense of responsibility for Britain owing to a peer sitting in the Lords. They were free to face with individuals whose lives they could influence.

"We ought to trust our teachers more. I know there are some areas where problems have arisen. But it is a foolish policy to seek to legislate because there are certain blennishes which we seek to remove."

Lord Beloff (C) said that he did not understand why Lord Joseph wanted to commit the crime of infanticide. The rise in standards in schools was very much due to his pioneering work, but if a further improvement was going to be, it was important to have some idea of the subject matter and direction of studies.

He hoped that peers would reject the amendment because it would wreck a primary purpose of the Bill.

Earl Baldwin of Bewley (Ind) said that a compulsory national curriculum would be more

Kinnock 'switch' astounds colleagues

By Philip Webster
Chief Political Correspondent

Close Shadow Cabinet colleagues of Mr Neil Kinnock, who saw the Labour leader on Monday morning and afternoon, were astounded when news broke in the evening that he had made another alleged shift on nuclear disarmament.

Mr Kinnock did not intend his lunch at *The Independent* newspaper to be a "setting the record straight" occasion, nor did he feel afterwards that he had said anything that merited the coverage he was to receive.

Indeed, he asked for it to be "on the record" in order to prevent a repetition of past misunderstandings of his "off-the-record" utterances.

His position remains that his remarks on Monday, and indeed those in the BBC interview two weeks before, were consistent with the position he has outlined since the last election—that by pressing ahead with a non-nuclear defence policy Labour will assist the process of disarmament in other countries, notably the Soviet Union.

In his BBC interview, Mr



Mr Hattersley: Differs from Healey and Shore

Kinnock seemed to be saying farewell to his long-held unilateralist beliefs. They were appropriate at the time, he said, because nothing was happening on the disarmament scene.

But now the "logjam" had been broken and there was no need to "insist that it is all go it alone". There was now no need for "something for nothing" unilateralism.

The remarks were interpreted as the abandonment of unilateralism.

Two weeks later, after a tidal wave of internal criticism, he seemed to be modifying those views.

He would decommitment Trident and Polaris. "Decommisioning is still our position," he said. But "You proceed knowing that the whole undertaking is that there will be a comparable missile-for-missile reduction."

He was reported as saying "fair enough" when asked whether he would still go ahead with decommitment in the absence of a reciprocal response from the Soviet Union.

That was taken as an affirmative and he was thus interpreted as having returned to a pure, unilateralist position.

According to sources close to him, however, that is not a completely accurate reflection of his position.

He believes that something-for-something is now not only a prospect but a certainty. So strongly does he hold that conviction that the prospect of the Soviet Union's not recip-

rocating is a hypothesis he will not admit.

It is his duty, and that of the defence review team, to address the realities of the 1990s, and the reality is that the Soviet Union is willing and anxious to reciprocate.

The "what if they don't" question is one that he has not addressed, and will not occur.

What has become clear is that two weeks ago the something-for-something remark was taken as Mr Kinnock's putting a condition on giving up Britain's missiles, two weeks later it appeared to be a forecast of what would happen as a result of the missiles being decommitted.

The fact remains, whatever the interpretations put on his recent remarks, that the Labour leadership is seen as being bent on the decommitment of Britain's independent nuclear deterrent on taking office.

That is not contested by Mr Kinnock.

In believing that Britain should give up its independent deterrent, Mr Kinnock is supported by Mr Roy Hattersley, his deputy leader, who has long

believed that it is not in Britain's strategic interests.

In that, Mr Hattersley has differed from fellow long-time multilateralists, such as Mr Denis Healey and Mr Peter Shore, who have argued that the British deterrent can go only if it is negotiated away in return for Soviet concessions.

For Mr Hattersley, and other multilateralists in the Shadow Cabinet who have gone along with the commitment to decommitment, the deterrent, the problem comes over the future of American nuclear bases in Britain.

They believe that the bases should be allowed to continue because of Britain's continued commitment to NATO. Their removal is Labour Party policy, but the manifesto reference to them was fudged.

Labour's multilateralists hoped that next year's review of defence policy would result in a changed stance on the American bases.

Criminal Justice Bill 'Jail prostitutes' call refused

Wolverhampton had the unfortunate reputation as the vice centre of the West Midlands, Mrs Maureen Hicks (Wolverhampton North East, C) said when she moved a clause in the Criminal Justice Bill late on Monday to allow courts to send prostitutes to prison.

She said that since imprisonment had been removed as a possible sentence the number of prostitutes had increased.

In the first five months of this year, there had been 683 arrests, which was only slightly fewer than the total for the whole of 1983, the year in which imprisonment was abolished.

The people who had to live with the problem on their doorsteps had run out of patience. They felt imprisoned in a situation that they could not live with, but in which they could not sell their homes.

When they looked out of their front window they were confronted by prostitutes touting for business. Every time they went out of their door they had to walk past them. When they stood at a bus stop they would be approached by kerb crawlers.

The time had come for the Commons to recognize that fines did not act as a deterrent. Magistrates lacked the power to impose even a community order.

The minister must warn prostitutes that if they continued to flout the law they would face prison sentences.

He should review the law on kerb crawling to see why so few men were being prosecuted under it and give further consideration to community orders as a possibility to deter persistent offenders.

Miss Jo Richardson, Opposition spokesman on women, said that, in 1983, Parliament had taken a progressive step in attempting to keep women out of prison by imposing fines instead of custodial sentences.

Since that came into force more women had gone to prison for non-payment of fines than had previously been imprisoned. What was proposed would be a backward step, which would increase overcrowding in prisons.

Women, by and large, went into prostitution because they were poor and this Government had taken away what little economic power they had ever had. Imprisonment was not a deterrent.

Mr Douglas Hogg, Under Secretary of State, Home Office, said that this was not a category of offence that should attract a prison sentence. The Government was trying to "rehabilitate" prostitutes, not to punish them. It was a serious social mischief, but it was not a crime of the gravity that should attract a prison sentence.

There was no reason to believe that prison would act as a deterrent. On grounds of even-handedness, if female prostitutes were to be locked up, surely "rent boys" would have to be locked up as well.

The mind boggled at the thought of Bridport prison full of "rent boys". That would do nothing at all for good order.

Mrs Hicks said that she was bitterly disappointed, but hoped that the Government would monitor the problem. She withdrew the clause.

The report stage of the Bill was adjourned.

SPECTRUM

DAY 2: WALES, MIDLANDS AND EAST ANGLIA

Lost and found: a Victorian town

Something old, something new . . .
continuing our week-long guide
to this summer's best exhibitions
museum summer

KEY

- Free admission
- Admission charge
- Admission donation requested
- Disabled facilities
- Refreshments
- Completely new
- New elements
- Not to be missed
- Temporary exhibitions
- Parking

WALES

BODELWYDDAN

Bodelwyddan Castle, Chwyd, 0745 583589. Closed Mon except BH. £3.50. Open daily.

from July 13, furniture from the V&A, sculpture from the Royal Academy and 120 portraits from National Portrait Gallery.

CALDICOT
Caldicot Castle Museum, the Castle, Caldicot, Gwent. 0291 420241. Open daily.

Restored a century ago by J R Cobb who also restored Nelson's HMS Foudroyant, and there is consequential Nelsonia here, plus a new hour-long audio narrative to convey around the 12th century castle.

CARDIFF
National Museum of Wales, Cathays Park. 0222-397951. Closed Mon. £2.50. Open daily.

Gerald of Wales, until October 30, celebrates the 800th anniversary of the tour of Wales by Gerald. The museum has eight branches including the Welsh Folk Museum at St Fagans near Cardiff (open daily) where there will be craftsmen such as coracle makers, herb makers and stone dressers at different times throughout the summer; the Welsh Industrial and Maritime Museum, Bute Street, Cardiff (closed Mon except BH); the Museum of the Welsh Woollen Industry, Dyfed (open daily); Turner House, Plymouth Rd, Penarth (closed Mon except BH).

CRICETH
Old Town Hall, Criceth Castle. 076971 2227. Open daily.

HEATH
Neath Museum, Church Place. 0639 65741. Open Tues-Fri (under review). £1.50. Open daily.

Full-size re-creation of Roman barracks rooms on show till July 8. Permanently on show, though, will be a full size re-creation of a suit of scale armour, made by curator Ken Lightfoot.

NEWPORT
Newport Museum & Art Gallery, John Frost Sq. 0633 840064. Closed Sun, BH. £1.50. Open daily.

Centenary year coincides with refurbishment of Wales's biggest provincial museum and gallery. Recently acquired John Wait teapot collection goes on show. Also Gerald of Wales exhibition, July 30-Sept 10.

Correction

The estimated number of museums in the United Kingdom given in *The Times* yesterday should have been 2,700.

Tredegar House and country park, Newport. 0633 815880. Closed Mon, Tues. £1.50. Open daily.

First £120,000 phase of restoration of 17th century gardens under way, and work on the great villa of the same date.

ST DAVID'S
Dyfed, Undercroft of Bishop's Palace. Open daily. £2.50. Open daily.

St David's exhibition, the life of a medieval prince of the church.

SWANSEA
Maritime and Industrial Museum, Museum Square, Maritime Quarter. 0792 503351/470371. Open daily. £1.50. Open daily.

New display on Swansea trams and Mumbles Railway.

TENBY
Tenby Museum and Picture Gallery, Castle Hill. 0834 2809. Open daily. £2.50. Open daily.

Temporary exhibition of Graham Sutherland's work until the end of Sept. Collection by local artists Augustus and Gwen John.

MIDLANDS & EAST ANGLIA

BIRMINGHAM
City Museum & Art Gallery, Chamberlain Square. 021-235 3890. Open daily.

New archaeology gallery, Birmingham Beneath Your Feet, has opened. Temporary shows: Moving Parts, July 2-Aug 28, looks at the work of toy makers, automaton makers, inventors.

ASTON HALL, Aston Park, Trinity Rd, Aston. 021-327 0062. Open daily. £1.50. Open daily.

Newly acquired Matthew Bolton collection of portraits and furniture.

BROMSGROVE MUSEUM, 26 Birmingham Road. 0527 77934. Open daily.

Finalist in this year's Museum of the Year Award for its gradual recreation of an old high street: 1920s wireless shop, 1900s chemists and 1930s hairdressers.

CAMBRIDGE
Fitzwilliam Museum, Trumpington Street. 0223-337733. Closed Mon except BH. £1.50. Open daily.

Pharaohs and Mortals: Egyptian Art in the Middle Kingdom, until June 26.

DUXFORD AIRFIELD, just south on the A505. 0223-835000/835963. Open daily. £2.50. Open daily.

Battle of Britain operations room as it was in September 1940, now open. July 10: 50th anniversary of Duxford being the first RAF station in the country will be flying in.

COVENTRY
Herbert Art Gallery & Museum, Jordan Well. 0203-633333. Open daily.

Essential Black Arts, July 2-31. Paintings of Rural England, Michael Warr's impressions of pastoral Warwickshire, Aug 6-Sept 4.

DERBY
Derby Museum & Art Gallery, The Strand. 0332-31111. Closed Sun, Mon, BH.

Indian textiles, July 30-Aug 27, then a series by local artists Aug 6-Sept 24.

INDUSTRIAL MUSEUM, The Silk Mill, off Full Street. 0332-293111. Closed Sun, Mon, BH. £1.50. Open daily.



Time regained: three of 40,000 pictures found by builders in a Leamington basement. Now the town's museum hopes its exhibition will allow local people to identify the portraits

I know exactly how Howard Carter felt going into Tutankhamun's tomb. Richard Chamberlain-Brothers, Warwickshire's assistant county archivist, is not a man prone to exaggeration. "We were in pitch dark with just a thin torch beam to see by, and suddenly there was a whole wall of images, 40,000 of them. I just couldn't believe my eyes."

The discovery was not in some secret Theban burial chamber, but in the basement of a shop in Leamington Spa, where the life's work of a Victorian high-street photographer had been stored and forgotten for 70 years. The hoard was of humble images recording the mostly forgotten lives of 40,000 residents of

what was once a royal resort. "It's a unique find," says Chamberlain-Brothers. "It seems to be the complete collection of a leading Leamington portraitist, Robert L. Graham."

It was in the spring of 1987 that builders working in the basement of a shop in the town made the discovery and the archivist was called in. "They were all neatly stacked in a herring-bone pattern against the wall. It wasn't until we began to carefully remove them that we realised the extent of the collection."

One by one the plates, mostly 6in by 4in, were moved to the county record office, having been donated by the owner of the building. Then began a year's programme of sorting, cleaning and cataloguing under a



Manpower Services Commission scheme. Damp had taken its toll on many of the negative plates, destroying the emulsion, but 8,000 have survived well enough to be conserved. So far 5,000 have been cleaned and catalogued, and 800 prints made from them. These will go on show for three weeks next month at Leamington Spa Museum, where a century of royal patronage is being celebrated.

Chamberlain-Brothers hopes that members of the public will then be able to identify some of the subjects in the portraits.

Robert Graham was born in London's East End in 1831. In 1873 he opened his studio in the most fashionable part of Leamington Spa, Upper Parade, and many of his pictures

survive in local family albums. But all trace of Graham and his business disappear at the time of the First World War, when he would have been in his mid-eighties.

"We have what amounts to an archive of Victorian Leamington, a fashionable spa town then, to an extent which exists nowhere else," says Chamberlain-Brothers. "It tells us a lot about such things as costume and jewellery, and we would love to know everything we can about the people Graham photographed. We hope that by putting the collection on show at the first opportunity we can encourage people to come forward with information."

Simon Tait

Paintings by Wallace Spencer, local artist's paintings of industrial waterways.

DUDLEY
Art Gallery and Museum, St James Rd. 0384-55433 ext 5530. Closed Sun. £2.50. Open daily.

African Vision, Aug 20-Oct 1. Why the likes of Picasso, Matisse and Braque collected African sculpture.

BLACK COUNTRY MUSEUM, Tipton Rd. 021-557 9543. Open daily.

Now has Newcomen's first steam engine working and trolley buses running (check before going) and a 19th century brass foundry.

GRENSHALL
Norfolk Rural Life Museum, Beech House, near Dereham. 0682-605583. Closed Mon except BH. £2.50. Open daily.

Everything from ironfounding to tailoring represented here. Norfolk History Fair, Sept 24-25, shire horses, steam tractors, archers.

HEREFORD
Hereford Waterworks Museum, Broomy Hill Rd. 0432-274104. Open daily in Aug, Sun afternoons only in June, July, first Sun of Sept. £2.50. Open daily.

Enthusiastic volunteers working on getting the 1812 gas plant going, but meanwhile worth a visit to see the rest of the machinery.

CITY MUSEUM AND ART GALLERY, Broad Street. 0342-268121 ext 207. Closed Sun, Mon except BH. £1.50. Open daily.

Japanese decorative arts over three centuries.

LEAMINGTON SPA
Warwick District Council Art Gallery and Museum, Avenue Rd. 0928-26559. Closed Sun.

Last year 40,000 plates were found in the basement of what

was a Victorian photographer's studio. Faces and fashions, July 6-27, is a selection of prints made from that treasure trove.

LEICESTER
Leicestershire Museum and Art Gallery, New Walk. 0533-554100. Open daily.

Now acquisitions like Lynton Lamb's "Victorian" Poacher illustrations, as well as modern artists. Also, Arts of Gujarat, June 25-Dec 11. From "The Colour Belt" of India, saris, embroideries, toys.

JEWELLERY MUSEUM, St Nicholas Circle. (Details as for Leicestershire Museum). Site of one of the largest sections of Roman masonry still standing in Britain.

SHIRE SITE, High Street. Open daily. £1.50. Open daily.

The biggest dig ever undertaken in ancient Leicester, with a medieval church emerging and Roman remains starting to turn up.

LINCOLN
Usher Gallery, Lindum Rd. 0522-27980. Open daily. £2.50. Open daily.

Stories of Australian Art, June 25-July 31.

CITY AND COUNTY MUSEUM, Broadgate. 0522-30320. Open daily. £2.50. Open daily.

No Mean City, until Sept 11, a look at medieval city life.

MUSEUM OF LINCOLNSHIRE LIFE, Burton Rd. 0522-38445. Open daily. £2.50. Open daily.

Winter Drawers On until Oct 30: underwear in history exposed.

NORTHAMPTON
Central Museum, Guildhall Rd. 0604-34881. Closed Sun. £1.50. Open daily.

Feet First, until July 30. Exhibition of footwear including the world's most expensive pair, 17th century slip-soled shoes.

NORWICH
Castle Museum. 0603-611277. Open daily. £2.50. Open daily.

Recently discovered Norman manor house and a lot of medieval bits and pieces on display for the first time.

STRAFFORD HALL MUSEUM, Charing Cross. 0603 611277. Closed Sun. £2.50. Open daily.

Museum of urban life in a medieval merchant's house, shop signs, costume, the Lord Mayor's coach and a huge toy collection.

NOTTINGHAM
Nottingham Castle Museum. 0602-483504. Open daily.

Romance is Nottingham's theme this summer, in defence to Byron and his bicentenary (ring for details), so the summer exhibition till July 24 is Ruins in British Romantic Art, Turner et al.

CREAM'S HILL & SCIENCE CENTRE, Belvoir Hill, Shireton. 0602-503635. Closed Mon, Tues. £2.50. Open daily.

The home of one of Britain's least known geniuses. Now the windmill George Green lived in is restored and working again.

NEWSTEAD ABBEY, Linby. 0623 793557. Open daily.

For Byron's 200th birthday there is a new permanent gallery to his memory, the best collection of Byron's book in his own home.

NATURAL HISTORY MUSEUM, Wollaton Hall, Wollaton Pk. 0602-281333. Open daily.

Long-term temporary exhibition celebrates the fake medieval castle built in 1588.

NUNEATON
Museum and Art Gallery, Riversley Park. 0203 376473. Open daily. £2.50. Open daily.

Main show of the season is the borough's Britain in Bloom entry, till the end of September.

OAKHAM
Rutland County Museum, Catmoss, Street, Rutland. 0572 3654. Open daily. £2.50. Open daily.

New long-term exhibition, the Volunteer Soldier in Leicestershire and Rutland, in a new wing.

SKEGNESS
Church Farm Museum, Church Rd South. 0754-88658. Open daily. £2.50. Open daily.

Blacksmithing to lace-making, Lincolnshire Character, July 24-Oct 30.

STAFFORD
Stafford Art Gallery, The Green. 0785 57303. Closed Sun, Mon. £2.50. Open daily.

From the Shogun's Domains, Aug 27-Oct 8 (see HEREFORD).

STAMFORD
Burghley House, Lincs. 0780-52451. Open daily.

The Traveling Earl, until Oct 9, extraordinary art collection made by 5th Earl of Exeter during his 17th century grand tour.

STAMFORD MUSEUM, All Saints Street. 0780-52188. Open daily.

The Tree, Aug 14-Sept 18, Lincoln Usher Gallery's exhibition on tour.

STOKE-ON-TRENT
City Museum and Art Gallery, Bethesda Street, Hanley. 0782-202173. Open daily.

African Vision, July 2-Aug 13 (see DUDLEY).

STOWMARKET
Stowmarket Museum of

East Anglian Life, Abbott's Hall. 0449 612229. Open daily.

New £160,000 shop and entrance area, 70-acre open-air site. Local craftsmen have their outlet.

SUDBURY
Gainsborough's House, Gainsborough Street, Suffolk. 0787-72568. Closed Mon except BH. £2.50. Open daily.

The painter's birthplace now has its first major Gainsborough landscape of its own, the first being important but on loan. Museum of the Year finalist this year.

TELFORD
Ironbridge Gorge Museum, The Wharfage, Ironbridge, Telford, Salop. 05245-3522. Open daily. £2.50. Open daily.

Six museum sites in this extraordinary empire. The one with the new bits is Blisles Hill, a 50-acre site on which old buildings have been re-erected. Last year they opened a Victorian bank and the world's only operational wrought-iron works.

WARWICK
The Mead Gallery, The Arts Centre, Warwick University. African Vision, until June 25. Why did the likes of Picasso, Matisse and Braque collect African sculpture?

WEDNESBURY
Art Gallery and Museum,

Wednesbury Rd. 021-556 0883. Closed Sun. £2.50. Open daily.

New ethnographic gallery based on collections of intrepid Victorian explorer Helen Caddick. Ring for opening times.

WOLVERHAMPTON
Aerospace Museum, RAF Cosford. 090722 4872. Open daily. £2.50. Open daily.

Mammoth finds, until Oct 30. Only place big enough to house unique remains of mammoths found last year in a Shropshire quarry. Five Chinese dinosaurs for importance. More conventionally, new aircraft acquisitions in one of Britain's fastest growing museums, plus special events - models on July 9, 10; military vehicles and classic cars, Aug 7.

CENTRAL ART GALLERY, Lichfield Street. 0902-312032. Closed Sun, BH.

New facilities, restaurant, media centre called The Lighthouse where you not only watch films but edit your own. New gallery opening next month.

Compiled by Simon Tait

TOMORROW

Day 3: the guide moves to the South and South West

THE TIMES ELEGANT LADIES BRIEFCASE



Ladies Briefcase
Price: £54.95 each.

Today's business women require reliable and practical business accessories. This high quality briefcase has been specially designed with them in mind. Less bulky, more stylish and easier to carry than an ordinary briefcase it will hold a variety of documents and papers. Made from full grain black leather which is soft to the touch and extremely durable, the briefcase has brass fittings with a quality lock and is lined with polycotton. The case measures: 16" long x 11 1/4" high x 3 1/4" deep when expanded. It has one interior zippered pocket and one full size wallet pocket.

Orders and enquiries to: The Times Ladies Briefcase Offer, Bourne Road, Bexley, Kent DA5 1BL. Tel: (0332) 53116 for enquiries only. The price includes post and packing. Please allow up to 21 days for delivery from receipt of order. If you are not satisfied your money will be refunded without question. In addition to our guarantee you have the benefit of your full statutory rights which are not affected.

Please send me Ladies Briefcase(s) @ £54.95 each.
I enclose cheque/P.O. for £..... made payable to: The Times Business Set Offer.
Or debit my Access/Visa No.

Signature
Send To: The Times Ladies Briefcase Offer, Bourne Road, Bexley, Kent DA5 1BL.
Mr/Mrs/Miss
Address
Postcode

THE TIMES
DIAL YOUR ORDER
RAPID ORDERING SERVICE
BY TELEPHONE ON
ACCESS OR VISA
(no need to complete coupon)
0322-58011
24 hours a day - 7 days a week

Henry Gee

© Nature-The Times News Service 1988

SCIENCE REPORT

The fly in the ointment of the fruit fly

One protein plays a disproportionate role in how some sense organs develop in the fruit fly, *Drosophila*. This protein is intimately associated with the development of sense organs on the hard external surface of the fruit fly. Now research shows that it may be one of a family of proteins that govern development by turning genes on and off at the right time.

The observations, reported

in this week's *Nature*, follow the demonstration that fly embryos with mutations in the gene called "cut", which codes for the protein, develop vibration sensors under the surface instead of sensory bristles on it.

Fruit flies - and insects in general - find their way about with the help of bristles sensitive to touch, air currents and humidity. Without the "cut"

protein, cells otherwise destined to form these external sense organs become vibration detectors called chordotonal organs, normally found under the fly's surface. These organs are particularly sensitive to low frequency vibration, warning the fly of the approaching tread of predators.

The husband and wife team of Yuh Nung and Lily Yeh Jan at the Howard Hughes Medical Institute and the University of California at San Francisco and their colleagues have recorded the structure of the protein, which places it firmly in the growing catalogue of DNA-binding proteins known to control development, by acting as genetic switches.

Antibodies raised against parts of the "cut" protein yielded a clue as to its function. Not surprisingly, they stained the nuclei of sensory bristle cells in normal en-



bryes, but not cells destined to form chordotonal organs. They also stained cells that had not yet developed one way or the other. This implies "cut" protein is already present in undifferentiated cells to tell them to form bristle cells rather than chordotonal organs.

Apart from visible differences, both sensory bristle cells and chordotonal organs have fundamentally the same structure. Both originate as epidermal cells, turning into sense organs later on. The "cut" protein is a developmental switch, directing nerve cells to form external sensory structures instead of chordot-

onal organs. If "cut" protein is plentiful in sensory bristle cell precursors before they are obviously different from chordotonal organs at the same stage of development, there must be other proteins behind the scenes to control how and where "cut" protein is made.

But "cut" is itself complicated, and probably controls other features of fruit fly growth. Antibody staining revealed "cut" molecules congregating in other tissues, notably the nephridia, the insect equivalent of kidneys.

Proteins similar to "cut" have been found in animals ranging from roundworms to vertebrates, including humans. But the protein produced by "cut" differs from many other of these so-called "homeobox" proteins in that it appears relatively late, when the embryo is recognizable.

There is clearly a lot more to be learnt about the "cut" protein and gene. The gene is extremely large whereas the protein is coded by less than half of it. Mutations in the other half alter the development of legs and antennae. The molecular link between these genetic mutations and their final effects is unknown.

Shrewsbury's Museums

ROWLEY'S HOUSE MUSEUM
Archaeology, Geology, Natural and Local History in superb 16th-17th century buildings.

CLIVE HOUSE
Outstanding Shropshire ceramics collection with art and furniture in a fine Georgian House.

COLEHAM PUMPING STATION
Two preserved steam pumping engines with other industrial exhibits (by appointment only).

SHROPSHIRE REGIMENTAL MUSEUM
Newly opened military museum in the beautiful setting of Shrewsbury Castle.

For further information contact Shrewsbury (0743) 61196

THE SHOE MUSEUM
WHEN IN SOMERSET
VISIT THE
SHOE MUSEUM
AT STREET

TIMES DIARY

MARTIN FLETCHER

There were cries of "Tory stooge" from Labour MPs when Douglas Hurd, the Home Secretary, announced Sir William Rees-Mogg's appointment as chairman of the Broadcasting Standards Council in the Commons last month. Roy Hattersley said that Sir William, a former editor of *The Times*, was wholly unsuitable and that his appointment showed the Government was less interested in its declared aim of curbing sex and violence on TV than in imposing its political will on broadcasters.

What a rumour there would have been, then, had the Home Office been able to persuade either of its first two choices to accept the post. Both are former Conservative Cabinet ministers: Lord Deedes, the former editor of *The Daily Telegraph*, the other Lord Crickhowell, who, as Nicholas Edwards, was Secretary of State for Wales until he retired at the last election. Unlike Lord Crickhowell, Deedes at least has a media background, but he is apparently greatly enjoying a new lease of life as a writer. In any case, he is too wise by far to get involved in a body which many see as a "knee-jerk" reaction by Mrs Thatcher that is bound to end in a showdown with the broadcasters. Still, advice will be to hand when the recently-embellished Sir William takes his place in the Lords.

Bernard Ingham, the Prime Minister's press secretary, has emerged as the star of the show at the Toronto summit. The assembled press say his sessions have been more than those of any of his counterparts, and have dubbed him "Bernard the Bear". On his 56th birthday yesterday they presented him with a cake inscribed to "unmistakable British sources".

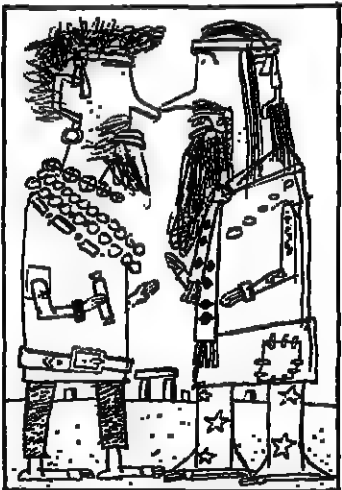
John Lee, the tourism minister, has just received a profuse apology from Chris Green, director of British Rail's Network South-east, saying how appalled he was to hear of Lee's recent experience on a train and thanking him for alerting the station manager so swiftly. "It is very hard to get to the bottom of these horror situations unless we catch the incident red-handed," said Green.

Lee was certainly not dilatory. Returning from an engagement in the Isle of Wight the other day, he boarded a train at Basingstoke to find the rolling stock antiquated beyond belief, the carriage filthy, the lavatory disgusting, a door hanging from its hinges and graffiti everywhere. Without ado he complained to the guard, who pointed out a BR customer liaison officer sitting on the train, who gave him the name of the man in charge at Waterloo station. Lee picked up his portable telephone, rang his office, and told them to instruct this gentleman to meet the train on its arrival. As the train drew in Lee was met by the bowler-hatted BR bigwig and two sidekicks whom he immediately frogmarched round the offending train before dispatching an official complaint.

Found concealed behind a window ledge in an MP's washroom at the Commons: one half-used bottle of Immo-dil Miracle Hair Restorer. Any claimants?

Henry McLeish, the new Labour MP for Fife Central, has just had a 40th birthday he will not soon forget. His wife, Margaret, took him to Paris for a surprise weekend. "Surprise" in more senses than one. As he boarded the Metro at the Tuilleries station on Saturday, McLeish was jostled and obstructed by four burly North Africans. They finally let him on, and jumped off just as the doors slammed shut. McLeish's relief was short-lived. At his wife's request, he felt for his wallet to find that it and £200 had gone with them.

BARRY FANTONI



"Thank God that's over for another year. I hate getting up at 4.57"

A contrast in energy ministers. Michael Spicer is set to become a latter-day Agatha Christie with a novel coming out in the autumn. Called *Coldwater Manor*, it deals with vicars, murders and country homes and revolves around a glamorous detective named Lady Jane Hildreth. So smitten are Spicer's American publishers with Lady Jane that they have commissioned two more novels with her as the heroine. Spicer's fellow minister, Peter Morrison, has meanwhile been astounding his European counterparts with his total lack of words. He declined an invitation to speak during a round-table discussion at the latest meeting of the EEC Energy Council. Rejecting the pleadings of his horrified officials to be more *communautaire*, he explained that he had nothing particular to say. If only more politicians would follow his example...

My fellow diarist Clement Freud has dreamt up a splendid slogan for Cynthia Payne, who is standing for the Rainbow Alliance in the Kensington by-election: "If you can't join 'em, beat 'em."

Militant-sympathizing Dave Nellist, Labour MP for Coventry South East, recently wrote a confidential note to Alan Howarth, one of the party's campaign officers, confirming that he would "take on" the neighbouring Rugby constituency of Tory MP Jim Pawsey during a Labour drive against NHS cuts in the West Midlands. Nellist has just had a sarcastic message back applauding his "courage" in following the convention that when an MP intends to undertake political activity in another constituency he informs the local member. It was signed by Alan Howarth, the government whip.

The convenors of the Labour Party's seven policy review groups met this week to consider the next and final stage of their reviews. With Tony Clarke, chairman of the national executive's international committee, I am convenor of the Britain in the World group, whose remit covers defence and foreign policy, including the EEC, Southern Africa and the profoundly serious problems of overseas aid and debt.

On defence, at the group's very first meeting in December, we decided that it was impossible to provide even an outline of our likely conclusions in time for this year's party conference, principally because the INF agreement, just concluded between President Reagan and Mr Gorbachov at the Washington summit, had not yet been submitted to the ratification process from which it emerged only last month.

The INF agreement is of critical interest to Labour since its implementation means the removal of cruise missiles from Britain, a policy to which we were committed at the last election. Clearly that agreement supersedes Labour Party policy in the best possible way — by implementing it.

Furthermore right up to the

Gerald Kaufman outlines the thinking behind the new approach

Labour in tune on defence

recent Moscow summit, the prospects for a Start (strategic arms reduction) agreement have been obscure. In their Red Square walkabout, the President and Mr Gorbachov spoke firmly and optimistically about their hopes for such an agreement. A 50 per cent reduction in American strategic nuclear missiles would have a crucial effect on the American Trident programme, with repercussions on the British Trident.

As a top American expert on Trident told me at the Pentagon a few months ago, what Britain is buying from the US for £9 billion is "drawing rights" on "the common missile pool", with all refuelling carried out at King's Bay, Georgia, and even spare parts for the "British" Trident being held there. So a British Trident capability could be fundamentally affected by cuts in the American Trident, and we need to know much more about the implications.

We need to know if Trident would even work. When a recent test firing took place at Cape Canaveral, a missile exploded within two minutes and 43 seconds of firing. Asked about this, Mr George Younger, the Defence Secretary, retorted: "The objective of such tests is to discover whether the missile systems are working properly, and as the tests clearly demonstrated that this particular missile was not working properly, the test can be said to have been a 100 per cent success." Many more successes like that and Trident will not be credible as a factor in any kind of arrangement, let alone as a deterrent.

Moreover, at the recent Nato summit Mrs Thatcher was blocked from her aim of updating European nuclear capability to compensate for the INF cuts (which are highly welcome to Labour but anathema to her). The West German government

showed understandable unease about battlefield nuclear weapons massed on German soil, each more lethal than the A-bombs which devastated Hiroshima and Nagasaki. We need to find out more about the prospects for agreement on reducing or, preferably, eliminating such weapons.

We want to take into account in our review progress on and prospects for conventional disarmament, together with action to get rid of chemical weapons. So, before we can complete our assignment, we need a great deal more information.

The review group will soon get to work to obtain that information, and then to discuss its implications for Labour Party policy. In addition, a number of important visits are planned. Next month I shall go to the Trident base at King's Bay to inspect the monster in its lair, and then travel on to Washington for talks with Colin

Powell, President Reagan's National Security Adviser, and, I hope, Frank Carlucci, the Defence Secretary.

In September with Martin O'Neill, the Shadow Defence Secretary, I am arranging to meet Chancellor Kohl in Bonn for talks on battlefield nuclear weapons and other key topics. Before we finish our work, talks in the Soviet Union, too, will obviously be essential to us.

The survey material which our group commissioned has confirmed that the British people want a government which they are confident will provide proper defence for our country. Even the postwar generations are thoroughly imbued with the folk-memory of how the British Isles stood alone and had to survive on their own in 1940. Circumstances in the nuclear age are very different from what they were nearly half a century ago: no nation is an island any more, as Chernobyl has proved conclu-

sively even to sheep farmers in remote parts of Cumbria and Wales. All the same, voters want to be confident that a Labour government will not leave them isolated.

Yet they realize, too, that the world scene is changing rapidly and encouragingly. Our survey work, as well as published polls, demonstrates that overwhelmingly they support INF, that they reject Mrs Thatcher's blinkered opposition to the nuclear disarmament process now in train between the superpowers, and that they oppose by a two-to-one majority British acquisition of Trident. Labour is committed to the effective defence of Britain through a non-nuclear defence policy. The question is: not whether a Labour government will get rid of the irrelevant and expensive Trident system but how it will get rid of Trident in a way that will maximize the prospects for international nuclear disarmament.

Our group has the task of proposing a policy that will fit in with the facts, will be welcomed by the Labour Party, and will be regarded as acceptable to the British people. We intend to do our best to carry out that assignment.

The author is chief Opposition spokesman on foreign affairs.

Christopher Walker

Moscow from the inside



A thaw abroad, but at home the Gorbachov era has brought little change

(as Mr Gorbachov has himself acknowledged with refreshing honesty), the views of *perestroika* and *glasnost* are very different from those of their time-cajoling Western acquaintances for bras, stockings, toothpaste, razors, and a host of other items regarded as necessities in the West but not yet available in the Soviet Union — or extolling the supposed virtues of the new co-operative restaurants springing up in Moscow and other large cities.

In reality, these examples of Soviet enterprise are grossly overpriced. (One of the current Moscow jokes asks: "Do you want to hear a co-operative joke?" "Yes," goes the reply. "Well, it will cost you 10 roubles.") And, for the most part, they are a sorry exercise in the local equivalent of the school canteen, only raved about because they provide readable magazine copy and an alternative to the even more unpalatable state catering concerns.

Every journalistic exercise extolling the expanding frontiers of *glasnost* should be accompanied by a reminder that for the

last four months, all Western newsmen have been barred from visiting the Republics of Armenia or Azerbaijan to report on the "nationalities" crisis there. No one has dared risk breaking the ban for fear of losing his visa. Similar prohibitions are imposed on reporting other sensitive stories, and Western reporters in Moscow are still regularly vilified in the official media if their accounts displease the Kremlin.

I have been denounced on Moscow Radio and in the influential weekly, *Literaturnaya Gazeta*, for my coverage of the Chernobyl disaster, while other colleagues less fortunate have had car windows broken, tyres slashed, and other reminders that they should toe the line. A favoured KGB tactic often used against unpopular Western diplomats is to disconnect their freezers when they are away, leaving a Russian cigarette stub or another such crude "souvenir" behind as a sign that the resulting mess was no mistake.

The purveyors of Gorbachov chic should never forget that *glasnost* is a carefully controlled Communist Party weapon, the

purpose of which is to direct the spotlight of openness only where it is required for party reasons, and to maintain all too familiar restrictions where it is not. Mr Gorbachov who was happy to appear at press conferences in Paris, Geneva, Reykjavik and Washington, has given one one inside his home country — and then entrance was by special ticket, on a list decided three days in advance by the party's ruling Central Committee. Needless to say, those correspondents whose coverage is regarded as most favourable were the ones selected.

For those who live daily with the painfully slow and sometimes negative progress of *perestroika* ("why is *perestroika* like a forest?" goes the current Moscow joke. "Because at the top it is light and airy and down below it is dark and silent"), it is the lack of perspective of those in the West, some of whom should know better, that is disturbing.

It seems to me that too many publications and television companies are going overboard, suddenly seeing everything here through rose-coloured spectacles," a senior Moscow-based

diplomat said. "It is a dangerous atmosphere in which to conduct arms control negotiations with far-reaching implications." To advocate caution is not to exhibit paranoia but to recognize facts. Many correspondents here are still assigned a KGB "minder", a supposedly friendly soul (mine presented me with two volumes of short stories on our first meeting and took me to a restaurant with caviar and a cabaret), there to try and nudge my coverage in the desired direction.

The changing face of the KGB (whose surveillance technology Western intelligence estimates to be 10 years ahead of its own) is often forgotten by those whose main images come from televised scenes of KGB thugs attacking demonstrators. The neanderthals, with their tartan-plaid scarves and leather coats, still exist, but behind the scenes more subtle minds are at work.

As British readers were able to discover for themselves this month, the weekly *Moscow News* (with a British print order of 60,000 copies) is one of the main purveyors of the new image of the Soviet Union. Those reading it should note that in Russia it carries the masthead "A Weekly Newspaper Of The Union of Soviet Societies For Friendship and Cultural Relations with Foreign Countries and Novosti Press Agency."

Although the link cannot be proved, ask any of the Western ambassadors here — who dare speak to one another on private issues only inside an assortment of architecturally grotesque anti-bugging "bubbles" — what they associate with Novosti, and to a man they will reply, "KGB."

Certainly Gorbachov chic is preferable to Stalin chic, and also to Brezhnev chic or Andropov chic. But until the KGB sheds its 700,000 operatives and turns its grim headquarters at 2, Dzerzhinsky Square into a museum, I suggest it would be preferable for Western understanding that there was no chic at all.

Christopher Walker, who has reported from Moscow since November 1985, is moving to Cairo in September to become Middle East Correspondent.

Commentary • DIGBY ANDERSON

A job for the vicar

As the Church of England's urban fund gets under way in the dioceses and parishes, as distinct from the newspapers, I am still trying to work out why I can raise little enthusiasm for it. In particular I have been pondering a connected scheme urged by the Archbishop of York in which "people who live in plush areas" and "who have never been to downtown areas in Hull" should be encouraged to do so by parish "exchanges". These would be an "eye-opener".

At first sight, those of us who have criticized the social pronouncements of certain bishops and Synod bureaucrats should welcome the urban fund, which was launched with a splendid service in Westminster Abbey in April. There the Archbishop of Canterbury told the congregation: "In partnership with others we shall help to heal a wound which threatens the strength of our nation. I want the Government, the whole Church and whole nation to know that the Church intends to play its part in the renewal of our urban priority areas."

The fund aims to raise £80 million over the next 20 years and spend it on inner-city projects. Some £18 million of this should come from Church of England dioceses over the next two to four years, £1 million a year from the Church Commissioners, with the rest to be raised from individuals and companies.

It is good to see the Church discharging its duty to the needy

directly rather than trying to pass it off to the second-hand and inefficient medium of government. As the state's failure in welfare, education and health becomes more apparent, it is crucial that non-political institutions take up again their historic role in these tasks.

It would be good too if the Church were to welcome Kenneth Baker's proposals for schools to opt out of local authority control as an opportunity for extending its own educational role rather than produce gratuitous apologies on behalf of council schools. And why not welcome NHS reform as an opportunity for increasing its own activity? In all this, the fund can be imagined as a first step showing a new confidence in voluntary effort.

Why then my doubts? Because of the way the fund proponents appear to see the "problem". For them, the problem is raising the money, the £18 million. In particular, the "comfortable" man-in-the-pew in the affluent parish does not understand the extent of deprivation in the inner-city parish and may be reluctant to give money to help it. If only members of the "plush" parishes could go on an outing to Hull they would see and give.

This apology for analysis derives from the vision of Britain of the Bishop of Liverpool, David Sheppard, and others. It is a dichotomous vision, divided into the comfortable and the "powerless", the former not only

causing the problems of the latter but distant from and ignorant of them.

The aggregation of individuals' characteristics and needs into huge groups, quite clearly, class analysis and the allocation of interests, needs and identifications into two and only two at best indifferent, at worst opposing classes is firmly and blatantly Marxist.

The simplicity of the dichotomy and its heroes-and-villains casting has always proved powerful rhetoric. In this version there is one added element which has some value. It at least recognizes the role of knowledge in the problem. The rich don't know about the poor's plight.

But the knowledge it wants to spread is knowledge of the extent of need. The idea is to impress "comfortable" Christians with the extremity of poorer areas' misery, generate a general sympathy and, in the tired clichés of the Sixties to which the Church is still addicted, "sharing".

The diagnosis entirely misses the central point about need in poorer areas. The most difficult problem is not raising money but how, precisely, to spend it, how much to give to which individuals, in what form, for what purposes, when and for how long. The task is not to produce indignation at the quantity of misery but awareness of its quality, the character of need, not to arouse general sympathy but discrimination among vastly different problems. The Them-and-Us rhetoric is worse than

simplistic; it distorts the true character of need and obstructs its effective relief.

Because "urban" problems are highly heterogeneous, because the same solution will not work for two like cases involving two different people, because financial assistance will help this family but entice that into dependency, then the last thing needed is "projects" to help this or that group or aggregate, the unemployed, the homeless or blacks. Yet the language of the fund suggests that the subsidy of such projects is what it has in mind.

If diversity is the key characteristic, then what is needed is a strong local source of intelligence about the precise character of this and that individual's or family's need. Fortunately, the Church has such a source in its parochial system. At least half of the Urban Fund should go on simply strengthening this source by increasing the number of priests sent to the parishes in areas of high social need.

The weakness of state welfare derives from its clumsy and inefficient tendency to treat different people's different problems as those of a group, area or class. The Church need not be subject to the same tendency thanks to its neighbourhood-based organization. The potential is great if only Church leaders will dump the Sheppard rhetoric.

The author is director of the Social Affairs Unit.

JUNE 22 ON THIS DAY 1968

The year 1968 was the annum mirabilis for many students in Britain and elsewhere. They sat in, slept in, demanded this and insisted on that, even the authorities in the older universities quaked in their shoes.

Governors close art college because of students' revolt

The Guildford School of Art, where 350 students and staff have been engaged in a nonstop talk-in for two weeks, was closed until further notice by its board of governors last night.

Staff and students were told that they would not be allowed access to any of the premises of the school unless authorized by the Principal or Vice-Principal. But as security men tried to lock the main doors of the school last night, students decided to sleep in the corridors of the school to "hold" the building.

The closure announcement came from the chairman of the board of governors, Mr. R. Duncan Scott, in a statement sent to all parents and students. He said:

"The governors have decided to close the school because it has become impossible to run it in its present form with a proportion of staff and students failing to fulfil their obligations. It is essential to secure a breathing space during which they and the Principal can plan the basis on which the school can be reconstituted along the lines which will, amongst other things, give more participation by staff

and students in formulating policy in the day to day running of the school."

Mr. Edward Instone, divisional education officer, said: "It is very unlikely that the school will reopen until September."

Last night an "action committee" spokesman said: "We must hold the school at all costs to further our cause even though we are here illegally now. If police are called in we are not yet sure what we will do..."

Since June 5 the students have been meeting in their refectory in continuous sessions to discuss the future of art education. They ignored their governors' ultimatum that if the school was not back to normal by Wednesday, the governors would use their powers to restore their authority.

Mr. Colin Ferguson, chairman of the newly formed parents' committee, said he thought the governors had acted "hastily and without thought. They have just not given the students an opportunity to negotiate in spite of an assurance to that effect."

Mr. Ferguson and Mr. Tony Heath, a Surrey county councillor, said they were "amazed" to see two security guards present at the college. "In view of the fact that the students have behaved in an exemplary manner, we feel there is no need for any kind of security system," Mr. Ferguson said.

Hampshire County Council yesterday restored a £9-a-week grant to Miss Sally Williams, student at Guildford School of Art, who had the grant withdrawn because she has been taking part in the sit-in. Miss Amicia Carroll, county children's officer, overruled the earlier decision of an area children's officer...

There have been b... The Victoria... The first is t... Mr. T. T. Tsu... million for t... of Chinese... discussions a... of Indian art... project can b... Those with... against m... Asian colle... opposition... museums ar... they are una... properly ha... reputations... Should the... into being... works of art... no reason w... Indian treas... especially si... largest prop... subcontinent... The prop... pieces in L... partly beca... pieces, the... house... unfavourab... other count...

Ill fares... From Mrs L... Sir, Earlier I... walk down t... these parts... through a p... footpath. I... for more t... dismay the c... and footpath ha...

فكرنا من الأصل



1 Pennington Street, London, E1 9XN Telephone: 01-481 4100

ADDED DETAILS

The VAT ruling yesterday by the European Court of Justice produced predictable outrage in the House of Commons, and disappointment in the building industry at the failure of its vigorous lobbying campaign. Neither is justified.

To listen to MPs one would think that some alien body had unexpectedly landed to impose its will on the people of Britain. One would not think that the Court, the guardian of the Treaty of Rome, draws its judges from all 12 states, including Britain; nor that its Advocate General, whose advice is usually followed, gave an opinion last December which leaned heavily toward the view that exempting commercial property could not be justified.

Moreover, it should not be thought that the ruling brings defeat closer in the Government's fight against the European Commission over Britain's zero rating of fuel, clothing for children, food, or books. This conflict stems from the Commission's excessively idealistic plans for the harmonization of VAT rates when the single European market comes into effect in 1992.

Lord Cockfield, the internal market commissioner, argues that the harmonization of VAT into two broad bands is a necessary part of the new market if trade distortions are to be avoided. But this 1992 VAT plan must be approved unanimously, and Britain is not alone in holding well-justified reservations.

By contrast, yesterday's ruling by the Court, like its earlier ruling against Britain in the matter of VAT on spectacles and contact lenses, stems from an EEC VAT directive which already exists. The sixth VAT directive, one of the first steps toward harmonization, was passed in 1977 and the then Labour Government happily put its name to it.

It did claim, however, a number of exemptions on "social and medical grounds". The dispute since then has been over whether such exemptions are justified. It has taken a long time for the wheels of EEC justice to grind, but one by one the European Court is delivering its judgements.

In a larger sense, however, those who link the Court's rulings on British 1977 exemptions to the 1992 campaign are not entirely wrong. Eleven years ago, 1992 was barely a glint in the eye of Brussels. The 1977 directive and the 1992 programme can both be said to be part of a much broader impetus. Behind every ruling

on the 1977 law, just as behind every argument between Brussels and London over zero rating and 1992, lies the question of how far Britain is prepared to pay the price of being "in the club".

The VAT issue, like the issue of sterling and the European Monetary System, can be seen as going to the heart of national sovereignty. This naturally arouses fundamental passions. When the ruling on spectacles was handed down in February, backbench Conservative anti-marketisers were moved to complain that an outside body was dictating to Parliament what taxes it might levy for the first time since the seventeenth-century ship tax. In Whitehall, where the Treasury takes a more sophisticated approach, there lurks the more justifiable fear that the EEC might one day move from harmonizing indirect taxes to co-ordinating direct taxes, too.

The only certain way of ensuring that the integration process meets British interests is to take full part in it. It would be a useful start if leading government and business figures were to accept, and repeat until it sinks in, that the principle of handing national sovereignty to the EEC in key areas was conceded long ago. The argument is only about the details.

The Single European Act, to which Mrs Thatcher put her signature in 1985, and which was ratified by all EEC parliaments last year, specifically approved the harmonization of indirect taxes "to the extent that such harmonization is necessary to ensure the establishment and functioning of the internal market." The argument is about that extent. Some sort of VAT harmonization measure will emerge from the 1992 process: the question is what form it will take.

It is encouraging that the Commission has moved to favouring "approximation" of VAT rates rather than more rigid "harmonization". The first step in finding future compromises must be to discuss them. Mrs Thatcher should tell the Commission at the Hanover EEC summit next week that Britain is willing to discuss the VAT issue along with other 1992 problems to which it can make a contribution.

Negotiating seriously over this would help to persuade our EEC partners that we are of Europe as well as in it. The noise which comes from London at every decision like that of yesterday suggests the very opposite.

BACKYARD IN A MESS

When Mr Leslie Manigat was elected President of Haiti five months ago he acknowledged that nobody could govern the island without the consent and blessing of the Army. As he now languishes in his luxury hotel in the Dominican Republic he might reflect that, in this respect at least, he was quite right.

It was the Army which helped him into office last January. This week, it was the Army — principally its Commander-in-Chief, Lieutenant-General Henri Namphy — which threw him out of it. Power in Haiti continues to come from the barrel of a gun.

President Manigat's democratic credentials were unimpressive. Nearly all the other candidates withdrew from the January election amid suspicion of ballot-rigging and fears of violence. Only one Haitian in three dared to vote (some say the true figure was only one in 10) and the odds on Mr Manigat winning, as the Army's official candidate, were short.

Still, Manigat had been elected, whatever the circumstances. Despite having once been associated with the Duvalier dictatorship, he had broken with the Duvaliers and gone into exile. A university professor and one-time diplomat, he has ability which was recognised overseas. He was the only President Haiti had.

To accuse him of courting support from the Army is to ignore the realities of power in Port-au-Prince. The Army has held power, through a succession of awful dictatorships, since independence. One could not have expected miracles overnight. Flawed though Mr Manigat's presidency evidently was, his Government deserved a chance.

General Namphy's stated reasons for this

week's coup are that the new President was planning his own dictatorship. The General acted (so he said) to protect Haiti's Constitution from being perverted. But to follow this up by cancelling all elections and appointing a Cabinet dominated by the military can hardly encourage optimism for the future.

In Washington it is being argued, with a degree of desperation, that from now on things can only get better. Washington has good cause to be dismayed. This week's events represent a further mess in what Americans see as their own backyard. It follows hard upon the failure of the Nicaraguan peace talks and the crisis in Panama — where General Noriega has so far resisted Washington's efforts to remove him.

The recent disclosure that the moderate President Napoleon Duarte in El Salvador is suffering from terminal cancer has dealt a further blow to American policy objectives in Central America and the Caribbean. As President Reagan prepares to leave office, US policy in the region is in trouble.

In respect of Haiti, questions must be asked about the strength of American policy on the island. To withdraw American aid from Haiti was a suitable way of showing US displeasure over the Army's failure to establish complete civil rule. But it should have considered restoring some of it to help Manigat.

Manigat's failure to achieve the resumption of aid is said to be the real reason for his fall. Haiti has now taken a step backwards. In a situation which called for a carrot and a stick, the Americans forgot about the carrot — and may now have to find another stick.

MUSEUM CHANGES

There have been two pieces of good news from the Victoria and Albert Museum this week. The first is the announcement of the offer by Mr T. T. Tsui, of Hong Kong, to donate £1.25 million for the construction of a new gallery to house the V & A's vast and splendid collection of Chinese art. The second is the news of discussions aimed at setting up a new museum of Indian art in Bradford, if the finance for the project can be found.

Those within the V & A who are reported to be against moving north too much of the South Asian collections should reconsider their opposition. The charge that the London museums are sitting on large collections which they are unable either to display or to maintain properly has done much damage to their reputations.

Should the new museum in Bradford come into being, there can be regular exchanges of works of art between it and London. There is no reason why a very large part of the V & A's Indian treasures should not be moved north, especially since Bradford is the city with the largest proportion of South Asians outside the subcontinent.

The proportion of displayed to undisplayed pieces in London has been very great indeed, partly because, in the case of some of the larger pieces, the V & A is simply not designed to house them. This has caused much unfavourable comment in India and other countries of origin.

It has intensified the calls for the restoration of treasures to those countries. In fact, the areas of their origin are so politically fragmented that it would take the wisdom of Solomon to decide to which country many of them should be returned. Once returned, they would in many cases be a great deal less accessible to students from neighbouring countries than they are in Britain. The Gandhara sculptures, part of the artistic heritage of Hinduism but originating in what is now Pakistan and Afghanistan, are a case in point.

Britain, as a continuing focus for students and travellers from all over Asia, is an appropriate and convenient place for the people of all these countries to see the glorious creations of their ancestors. Clearly, however, if Britain is to fulfil this role as a cultural interchange properly, these arts must actually be shown, and not just as sections of wider collections but in a way that will bring out their cultural and historical contexts.

The proposed museum in Bradford would also, of course, be a fine thing both for the Asian population of that city, and for the North of England in general. As the current survey in *The Times* shows, the North is increasingly host to some of the most interesting and innovative local museums in Europe. They deserve every encouragement, from private contributors, from the Government — and from the cultural mammoths of London.

Ill fares the land

From Mrs D. A. Bell
Sir, Earlier this week I set out to walk down a dry valley, called in these parts a dale. The way through is part of a long-distance footpath. I have myself walked it for more than 20 years. To my dismay the dale has been ploughed up and there is a standing crop; the footpath has gone.

It seems that recently every last

bit of grassland has gone; the farmers have a much-increased acreage under the plough and will receive more money not to plough.

But if as the Government has stipulated (report, early edition, June 17), the land cannot revert to grazing it will be soon covered with thistles, nettles and hawthorn scrub. There are no

other uses for this land.

Farmers should only be allowed compensation for land used for cereals etc. for at least five or six years.

Yours truly,

E. F. BELL,
87 East End,
Warrington,
Beverley, Humberside.
June 17.

No place for delinquent youngsters

From Mr Maurice Logan-Salton
Sir, It is not surprising that the Government has been so consistently ineffective in dealing with teenage crime, when the police have turned a blind eye to rampant under-age drinking throughout the 1980s, and when, in the same period, local authorities have been given absolute freedom to decide whether to allocate specialist social-work skills, fieldwork or residential, to the peak age group for delinquency.

The closure of the Royal Philanthropic Community Home, Redhill, on June 10 represented the loss of one quarter (eight places) of London's secure accommodation for juveniles. Despite relentless demand from the courts and social workers for the benefits of the home's various functions, the owner of the site, though not Wandsworth Council's operator, decided two years ago that it should be sold to property developers.

Bearing in mind the Government's decision to abolish the ILEA, it is worth noting that, despite having a Children's Regional Planning Committee, the London boroughs failed to co-operate to retain such an important specialised resource.

Community service

From Mr Tony F. Marshall
Sir, Some of the most successful community service orders (CSOs) have involved offenders in helping handicapped children to swim, taking disabled people shopping, bathing and shaving old people in homes or taking them on minibus outings.

The work is often demanding, although not necessarily physically strenuous. Some offenders even continue voluntarily. But how can this be punished?

The answer is that it is not what it is for. CSOs are primarily 1. To hold offenders accountable. 2. To require them to make reparation to the community for the harm they caused. 3. To show them, and others in the community, that they are not worthless but have a contribution to make, which will be respected.

All this could be destroyed if the Government perverts one of the few imaginative sanctions of this century by reducing it to the level of hard labour. Even if much of the work is the same, the spirit in which it is undertaken would be brought down from willing effort to sullen compliance. Moreover, is

Gambling problems

From the Chairman, The National Council on Gambling
Sir, It may be, as you have suggested in recent leading articles, that more money can be obtained from punters by inducing them to take part in lotteries or by providing them with additional opportunities to bet. However, there will be a price to pay in terms of an increase in serious gambling problems, usually referred to as "compulsive" gambling.

In order to obtain the amounts of money that are envisaged for lotteries — £1 billion for health care — there would inevitably have to be "innovation and competition", as you advocated (May 27). Such an approach in relation to lotteries has always led to exploitation of a most undesirable kind.

This would be particularly so in Britain, where almost every conceivable type of gambling is already permitted. Furthermore,

Moscow seminar

From Mr Leslie Wolfson
Sir, I have recently returned from the International Bar Association seminar in Moscow on June 6 and 7, where I chaired the peace and human rights session. Your story (June 8) did not do justice to the event, which was remarkable for the spectacle of an Israeli professor (who was warmly received, despite the fact that he had originally been refused a visa) publicly debating "the right to leave one's country and to return" with a Soviet professor and with the Director of Visas of the USSR Ministry of Internal Affairs, Mr Rudolf Kuznetsov.

Mr Kuznetsov commented that before the advent of the policies of *perestroika* and *glasnost* it would have been unthinkable for him to have appeared in public this way.

The Soviet participants answered all questions fully, frankly and courteously. This does not mean that there is an overnight change in the Soviet Union. Nevertheless, whilst scepticism on the part of long-term refuseniks is perfectly understandable, the general feeling of the majority of delegates was that a corner had been turned.

Yours faithfully,
LESLIE WOLFSON,
19 Waterloo Street, Glasgow G2.
June 16.

Post delivery to MPs

From Mr J. W. Tonking
Sir, With respect to your correspondent, Dr J. A. Walter (June 17), for the proper operation of our democracy to express the will of the people through Parliament it is necessary for representatives to be made by individuals to their elected member of Parliament. All members of Dr Walter's "pressure group" should have written personally to their MPs. This is their "right" and "privilege", which they are free to exercise.

Yours faithfully,
J. W. TONKING,
Montana Felindre,
Llanidloes, Powys.

LETTERS TO THE EDITOR

Opposition to a routine Aids test

From Mr Laurence Shurman and Mr Michael Sherrard, QC
Sir, Professor Rhodes contends in his letter (June 7) that testing for HIV (human immunodeficiency virus) infection is being denied for social and medical reasons. He appears to advocate, and in your editorial (June 9) you conclude, that "the only answer is to test everyone routinely for Aids when their blood is being tested for clinical reasons".

In reply to Professor Rhodes's contention, it would be more accurate to say that the reasons against routine testing for HIV infection are both legal and medical.

As a matter of both criminal and civil law, medical procedures, such as taking blood, ordinarily require the patient's consent. Consent to take blood may be deemed to imply consent to certain tests, for example, to establish the patient's blood group in general or to test in relation to a specific condition for which the patient consented to the taking of the blood sample. Such consent would not, however, imply consent to test for HIV infection: for that the law requires the patient's specific consent; it does not permit what is described as routine testing without such consent. Moreover, our view is that the law requires the consent to be an informed consent.

The most important medical reason for requiring prior consent to testing for HIV infection is an ethical one. Unlike many diseases for which so-called routine screen-

ing is carried out, there is currently no available cure for Aids. Hence, testing without consent, contrary to what Professor Rhodes claims, is not necessarily for the patient's benefit. Apart from the risk of undermining the fundamental trust upon which the doctor-patient relationship should be based, the social consequences of an adverse finding as far as the patient is concerned would be potentially far-reaching, not least in respect of marriage, employment and life insurance.

Anonymous testing, which is permissible, already assists in increasing the understanding of the epidemiology of Aids, as Professor Rhodes concedes. If it can be satisfactorily demonstrated that screening would provide additional support in combating Aids, then that would be a strong argument for encouraging patients to give their actual consent to it. On the other hand, to dispense with such consent would be a dangerous step. It would also be likely to deter many of those most at risk from HIV infection from coming forward to seek the medical help and guidance which it is in their and the public interest that they should receive.

We would add that, in our belief, the vast majority of patients, if properly counselled by their doctor, would consent to being tested for HIV when so advised.

Yours faithfully,
LAURENCE SHURMAN,
MICHAEL SHERRARD,
107-115 Long Acre, WC2,
June 16.

A bar to Stonehenge

From Mr Richard Shaw
Sir, Shirley Lancaster ("No spiritual stone returned", June 18) clearly draws the attention of Christians to the New Age thinkers. As Stonehenge is perhaps the most important pre-Christian sacred site in England, to deny access to the proximity (the actual stones must be protected) of this unique monument is intolerant and little better than years of young communists thugs with arm-bands trying to stop worshippers entering churches at Easter in Russia.

Those who wish to be present during the summer solstice in a state perhaps of simple religious awe should be permitted to be there. To exclude them is further evidence of the low state of our increasingly materialistic "civilization".

Yours sincerely,
RICHARD SHAW,
7 Liverpool Cottages,
Westgate,
Steadford, Lincolnshire.
June 20.

Voting tactically

From Miss Enid Lakeman
Sir, Woodrow Wyatt (article, June 15) says that with proportional representation people would vote differently. Undoubtedly — there would no longer be any reason to vote tactically for anything other than one's real first choice.

But he also seems to think that any prospect of a Liberal/Social Democrat/Labour coalition would have been decreased because the voters would have been scared of domination by Labour's extreme left. That does not follow at all, because anyone would have been able to vote Labour, or coalition, while at the same time rejecting the extreme left.

Supporters of any party would have had a free choice among different candidates of that party (besides others) and if most voters preferred moderates to extremists it is the moderates who would have been elected.

Yours faithfully,
ENID LAKEMAN,
The Electoral Reform Society,
6 Chancel Street,
Blackfriars, SE1,
June 15.

Cost of going to law

From Mr Geoffrey R. Thomas
Sir, As a practising litigation solicitor of almost 30 years, I entirely support Stanley Best's conclusions and suggestions ("Keeping the law in everybody's reach", June 14).

The main problem besetting our profession is the cost of going to law, which is now prohibitive to all but the extremely wealthy and the social security recipient on full legal aid. The overwhelming majority of persons fall between these two extremes and simply cannot afford to pay the proper charge for a legal service of reasonable quality. What solicitor would not be agast to receive his own bill?

The fairest form of charging, in all non-criminal matters, is to relate fees to benefits gained, or value of the transactions to the client, and a contingency fee provides for a type of legal aid. This would be an admirable solution for many people who cannot afford the costs of bringing, or continuing, an action in the court. Naturally, of course, it is absolutely forbidden.

Justice is not only the supply of 24-hour representation for apprehended criminal suspects; it is also the provision of capability, to everyone, to pursue or defend their rights under the law.

Yours truly,
GEOFFREY R. THOMAS,
Strick and Bellingham,
PO Box 28,
2 Princess Way,
Swansea,
West Glamorgan.
June 15.

University league

From the Vice-Chancellor of Liverpool University
Sir, I have looked with interest at your excellent Spectrum series on the universities (May 30 — June 17). This series has been extremely comprehensive and informative. However, I feel I must correct a view put forward in part 2 (May 31), where reference was made to the league table.

While I agree unreservedly with the view that "one way of judging a university is to measure the quality of its research" it is important to recognise that this is a dynamic quality and not a static quality. Any assessments, such as those referred to by the UGC (University Grants Committee) and the *Times Higher Education Supplement*, are necessarily "snapshots" in a changing panorama.

This can be illustrated quite clearly by looking at the outcome of the two major assessments that have been completed since the UGC selectivity exercise in 1985. The first was the award by the Science and Engineering Research Council of university (interdisciplinary) research centres to four universities — Cambridge, Oxford, Liverpool and Glasgow. The second was the identification of six principal mainstream departments of earth sciences — Cambridge, Oxford, Liverpool, Leeds, Manchester and Edinburgh.

The common elements demonstrate that the *THES* rating of this university as 19th in the league table was at a point on a rising curve.

Yours sincerely,
GRAEME J. DAVIES,
University of Liverpool,
Senate House, Abercromby Square,
PO Box 147,
Liverpool, Merseyside.

From Dr John Law

Sir, I am in a dilemma sadly not uncommon in the present British university system. I read in *The Times* of June 14 a reasonably positive assessment of my university department — history, at University College, Swansea. Yesterday I received from the college my copy of a *pro-forma* letter encouraging me to consider (very) early retirement.

Where does my academic, moral, public duty lie? Could a secretary of state advise? Yours sincerely,
JOHN LAW
(Baldwin Senior Fellow),
The British School at Rome,
Via Antonio Gramsci 61,
00197 Rome, Italy.
June 17.

Greater the truth . . .

From Mrs Gillian Falconer
Sir, An eight-year-old pupil of mine, after toiling over a news sheet about the Spanish Armada, brought it to me for my inspection and comment. I congratulated her on its content and presentation, but suggested that the spelling could be corrected in several places.

She pondered this for a few minutes, then came to me again and said she thought it best to leave a few spelling mistakes because that made the news sheet more like a real newspaper.

Yours faithfully,
G. FALCONER,
Iris Bank, 47 Cockhill,
Trowbridge, Wiltshire.

Safety in numbers

From Mr J. T. A. Shorten
Sir, Since Mr West's group of traffic wardens (June 15) was quite a small one, how about "a pinch"? Yours faithfully,
JOHN SHORTEN,
13 Bernard Crescent,
Hunstanton, Norfolk.

From Mr S. P. S. Reid

Sir, A "chutch" of traffic wardens, as Mr West proposes, seems almost appropriate. Perhaps a "clump" would be better.

Yours faithfully,
SEBASTIAN REID,
Francis Taylor Building,
Temple, EC4.



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE

June 21: The Queen received the Bishop of Derby (the Right Reverend Peter Spencer Davies) who was introduced into Her Majesty's presence by the Right Hon Douglas Hurd, MP (Secretary of State for the Home Department) and did homage upon his appointment.

The Secretary of State for the Home Department administered the Oath.

The Right Reverend John Bickersteth (Clerk of the Closet to the Queen) and the Gentlemen of the Household in Waiting were in attendance.

The Queen received the Members and Management of the Australian Aboriginal Cricket Team at Buckingham Palace.

The Duke of Edinburgh this morning was given a demonstration and test drive in an Autoguide equipped vehicle of the Automobile Association at Buckingham Palace.

His Royal Highness, President of the Council of Physical Recreation, later attended the Annual General Meeting and subsequently as President attended a meeting of the members of the Institute of Sports Sponsorship at Drapers Hall, Throgmorton Street, London EC2.

Mr Brian McGrath was in attendance.

The Duke of Edinburgh, Patron of the First International Oleg Kereny Memorial Conference "Tension Structures" attended the Conference Banquet at Guildhall, London EC2 this evening.

Brigadier Clive Robertson was in attendance.

The Princess Royal this afternoon opened the new Information Technology Laboratories at the University of Manchester and was received by the Vice-Chancellor of the University (Professor Sir Mark Richmond).

Her Royal Highness travelled in an aircraft of the Queen's Flight and was received upon arrival at Manchester Airport by Her Majesty's Lord-Lieutenant for Greater Manchester (Colonel John Timmins).

The Princess Royal, President of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Her Royal Highness was received by the Lord Mayor and Lady Mayoress, accompanied by the Sheriff and his ladies, at a dinner given by the Lincolnshire Agricultural Society last night at the Grosvenor Hotel, London WC2.

Among those present were: The Recorder of London and Lady Maitland, the President of the Lincolnshire Agricultural Society, the Chairman of the Lincolnshire Agricultural Society, the Vice-Chancellor of the University of Lincoln, the Lord Mayor and Lady Mayoress, the Sheriff and his ladies, the Recorder of London and Lady Maitland, the President of the Lincolnshire Agricultural Society, the Chairman of the Lincolnshire Agricultural Society, the Vice-Chancellor of the University of Lincoln, the Lord Mayor and Lady Mayoress, the Sheriff and his ladies.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

Mr Douglas B. Hobday, Master of the Lincolnshire Agricultural Society, this evening attended an Eve of Show Reception at the Lincolnshire Showground.

received by Her Majesty's Lord-Lieutenant for Lincolnshire (Mr Henry Neville).

Mr Malcolm Wallace was in attendance.

Lady Susan Hussey has succeeded the Hon Mary Morrison as Lady in Waiting to the Queen.

CLARENCE HOUSE
June 21: Ruth, Lady Fermoy has succeeded Lady Angela Oswald as Lady-in-Waiting to Queen Elizabeth The Queen Mother.

KENSINGTON PALACE
June 21: The Prince of Wales received Mr Emanuel Popolizio, Mrs Joan Wallick, and Mr John Thompson at Highgrove House, Doughton, Tetbury, this morning.

His Royal Highness, President of the Council of Physical Recreation, this evening attended the Film Premiere *Crocifide* at the Empire Theatre, Leicester Square.

Mrs George West and Major Christopher Lavender were in attendance.

KENSINGTON PALACE
June 21: The Princess Margaret, Countess of Snowdon, President of the National Society for the Prevention of Cruelty to Children, this afternoon visited West Bromwich to open "The Elms", the Society's Child and Family Centre. Her Royal Highness was accompanied by her husband, Lord Snowdon, and arrived by Her Majesty's Lord-Lieutenant for the West Midlands (The Earl of Aylesford).

Her Royal Highness, who travelled in an aircraft of the Queen's Flight, was attended by The Hon Mrs Whitehead.

KENSINGTON PALACE
June 21: The Duke of Gloucester this morning visited the Medway Heritage Centre and Chatham Historic Dockyard.

In the afternoon His Royal Highness visited Fort Amherst, Kent, and was received by the Lieutenant-Colonel Sir Simon Bland who was in attendance.

YORK HOUSE
JAMES PALACE
June 21: The Duchess of Kent, Patron of the Cancer Relief Macmillan Fund, today visited the Cornwall Macmillan Service Headquarters at Truro and later opened an extension to Mount Edgumbe Hospital, St Austell, Cornwall.

Her Royal Highness, who travelled in an aircraft of the Queen's Flight, was attended by Mrs Peter Wilmet-Stewart.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Reception
Anglo-Portuguese Society
The Portuguese Ambassador presided at the annual meeting of the Anglo-Portuguese Society held yesterday at the embassy. Mr Donald Cape was elected chairman. A reception was held afterwards at 12 Belgrave Square.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Imperial Society of Knights Bachelor
The annual dedication service of the Imperial Society of Knights Bachelor was held yesterday at St Bartholomew-the-Great, West Smithfield. The Rev Arthur Brown, chaplain of the society, officiated. Sir Colin Coe, Master of the Knights Bachelor, and Sir Robert Crichton-Brown, member of council, read the evens and the Very Rev Eric Evans, Dean of St Paul's, gave an address. Among other members of council present were: Sir Alexander Durr (Chairman), Sir Peter Lewis (Vice-Chairman), Sir Eric Crichton-Brown (Secretary), Sir John F. Northcott, Upper Warden, and Mr Richard E. Briscoe-Taylor, Lower Warden, and their ladies, presided at the annual ladies dinner held last night at Painters' Hall, St Anthony John and Lady (Colin) Coe also spoke. The Master of the Leathersellers' Company and Mrs Scriven, the Prime Warden of the Basketmakers' Company and the Master and Mistress Guild in Hallamshire were the principal guests.

Horticulture

Airing for the 'new generation' lupins

By Alan Toogood, Horticulture Correspondent

Tall bold spikes of early summer flowers punctuate the Royal Horticultural Society's flower show, which opened yesterday at Westminster.

Woodfield Brothers, of Stratford-upon-Avon, Warwickshire, are showing lupins and delphiniums of their own raising. The "new generation" lupins, raised by Maurice Woodfield, open their flowers at the tops of the spikes before the lower ones fade - unlike the old Russell hybrids which they replace. Brian Woodfield breeds delphiniums and among his new introductions are the pink varieties "Clifford Lass" and "Clifford Pink".

Butterfield's Nursery, of Bourne End, Buckinghamshire, and Rousham Hall Nurseries, of 25 St Edmunds, Suffolk, also showing delphiniums. Butterfield's exhibit includes British raised pink varieties such as the pale "Claire", while Rousham Hall is featuring a light blue variety of its own raising with serrated petals. The breeding programme is aiming for resistance to mildew and plants with a longer life expectancy.

The only gold medal awarded went to the English School of Delphiniums, Surrey, for a display of *Delphinium* (Japanese Barre) arranged.

Irish specialist V. H. Humphrey, of Arnold, Nottinghamshire, is featuring some American varieties, such as the "buttercups" and "Brown Lasso". The young Cottage Garden Society is exhibiting for the first time at an RHS show. One of its aims is to bring back old varieties and species of plants and its cottage-garden border features such gems as the green-flowered rose plantain, the double rose campana and the fragrant sweet pea "Painted Lady".

The British Pelargonium and Geranium Society is showing fashionable scented pelargoniums and many rarely seen species like *Pelargonium peltatum*, parent of the ivy-leaved varieties.

A new miniature male pink ivy-leaved pelargonium named "Icing Sugar" is being shown by the raisers, Vernon Geranium Nursery, of Sutton, Surrey. It expects a big demand when it becomes available next year.

Several societies are holding competitions, including the British National Carnation Society. D.A. Franklin, of Banstead, Surrey, has gained the Lady Evelyn Carr salver for perpetual carnations. An amateur breeder, he is trying to bring fragrance back to the perennials. J. W. Radcliffe, of Romford, Essex, has won the Tom Jackson memorial bowl for pinks. His exhibit includes the popular warm pink variety "Doris".

In the British Pelargonium and Geranium Society's competition, John Evans, of Haverhill, Essex, has won the Iris Muro cup for best exhibit - a group of royal pelargoniums ("Hawwood Slam", "Hazel Cherry" and "Hazel Choice"). With this exhibit Mr Evans also gained

the Margery Simpson cup (for best amateur exhibit) and the Lady Irene Burton cup (best amateur royal pelargonium). Mr Evans was also awarded the W.A.S. Clifton cup for the best zonal pelargonium (bright pink "Highfield's Prima Donna").

In the Delphinium Society's competition Dr. D. W. Bassett, of Oxford, Surrey, has gained the Chaplin cup for most points. The Mary Pope trophy for the best delphinium spike has been awarded to J. A. Cooke, of Burton-on-Trent, for purple variety "Brace".

The best spike in the British Iris Society's late show is the white sibirica variety "Weisse Elzen" which gained for Mrs. I. Hewitt, of Kidderminster, Hereford and Worcester. The Randall trophy, Mrs. Hewitt also won the Hewitt trophy for best vase of sibirica irises. The German Iris plaque, for best vase of sibirica irises, has been won by H. Foster, of Powys, Wales, with sibirica varieties "Dark Circle" (deep violet) and "Harpwell Happiness" (white).

In the RHS flowering trees and shrubs competition, Lord Abercromby and the National Trust of Bodnant, Gwynedd, Wales, are exhibiting a superb vase of *Embothrium laetevirens* ("Norquino"), an evergreen shrub with brilliant variegation flowers the full length of the stems.

The show is open today from 10am to 5pm.

Today's royal engagements

The Queen, accompanied by the Duke of Edinburgh, will open the refurbished East Hall Gallery of the Science Museum at 3.00.

The Duke of Edinburgh, President of the World Wide Fund for Nature, will attend a dinner at the St James's Court Hotel at 7.30 in aid of the Ranthambore Game Sanctuary.

The Prince of Wales will visit Computerland, 12-13 Bow Lane, EC4, at 11.00; and, as Patron of the William and Mary Tercentenary Trust, will be the host at a performance of *Die Entführung aus dem Serail* at the Royal Opera House at 8.15 in aid of the trust.

The Princess Royal, President of the Lincolnshire Agricultural Society, will attend the society's show at the Lincolnshire Showground at 10.00.

Princess Margaret, President of the Girl Guides Association, will open the new Scout and Guide Headquarters at Quedgeley, near Gloucester, at 3.00.

The Duchess of Gloucester, President of the Royal London Society for the Blind, will visit Dorton House School, Sevenoaks, Kent, at 1.15.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swartham Priory, Cambridgeshire, at 12.30.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swartham Priory, Cambridgeshire, at 12.30.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swartham Priory, Cambridgeshire, at 12.30.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swartham Priory, Cambridgeshire, at 12.30.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swartham Priory, Cambridgeshire, at 12.30.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swartham Priory, Cambridgeshire, at 12.30.

The Duke of Kent will visit RAF Wittering, Cambridgeshire, at 10.25.

The Duchess of Kent will visit Wimbledon at 1.55.

Prince Michael of Kent, President of the Institute of the Motor Industry, will attend the vice-presidents' and fellows' luncheon at Swartham Priory, Cambridgeshire, at 12.30.



The Queen, accompanied by the Duke of Edinburgh, will open the refurbished East Hall Gallery of the Science Museum at 3.00.

The Duke of Edinburgh, President of the World Wide Fund for Nature, will attend a dinner at the St James's Court Hotel at 7.30 in aid of the Ranthambore Game Sanctuary.

The Prince of Wales will visit Computerland, 12-13 Bow Lane, EC4, at 11.00; and, as Patron of the William and Mary Tercentenary Trust, will be the host at a performance of *Die Entführung aus dem Serail* at the Royal Opera House at 8.15 in aid of the trust.

The Princess Royal, President of the



The worries of a man pulling in £1m a week

Mary Evans

"The industry must cope with this key problem. It is where the whole future of this industry will either be made or broken."

costing, so they end up with two sorts of

"The barriers between public relations and other management and marketing disciplines are coming down," he adds.

SGL COMMUNICATIONS PLC

SGL Communications plc comprises a group of companies, each with specialist expertise in a particular public relations discipline

SGL Consumer Limited SGL Corporate Limited SGL Property Limited

Kingsgate House, 536 King's Road, London SW10 0UN, Telephone 01-351 2317 Telex 74637 Fax 01-3514207

To
to

An average
encountering
to deal with
the public
relations people
national, about
ing acceptable. If
it will become a
To add a new
price of the
Directives, a
1,100-page book
relations people
The House
award for the
PR Person
all to be dis
in the nation
media through
are being in
the PR person
the consensu
to them in t
For my part,
not be diffic
peaking from
July one pers
certainly no
decisions betw
somer if, on
the price was
PR Person
the competen
strong that a
now would be
sible, and cer
Unfortunately
contact with
public-relatio
leaves most
ing decided
But before
perhaps a def
at least the
mind, is nat
press officer
Whitehall de
statutory bod
Health and
the Independent
Standards A
included
ing. I have
most part
minable and
are taking
Pr
PR people
companies
ations, for
far access

Has
do
pas

With
corporate

178-202

CRYSTA

Co.

Date St

FOCUS

PUBLIC RELATIONS

Too much PR, too few facts

An award aimed at encouraging journalists to say something nice about public relations people sounds like a fictional, albeit rather amusing, accolade. But this October it will become a reality.

To add a touch of irony, the prize is the idea of Hollis Directories, which produces a 1,000-page press and public relations annual.

The Hollis media-relations award for "The Most Helpful PR Person or Organization" will be decided by journalists in the printed and broadcast media throughout Britain who are being invited to vote for the PR person or organization they consider the most helpful to them in their job.

For my part, the choice will not be difficult. When you are picking from a field of probably one, possibly two and certainly no more than three decisions become somewhat easier. If, on the other hand, the prize was for "The Worst PR Person or Organization", the competition would be so strong that a single nomination would be almost impossible, and certainly unfair. Unfortunately, day-to-day contact with all too many public-relations "executives" leaves most journalists fuming, and wanting to say something decidedly "un-nice".

But before explaining why, perhaps a definition of PR, or at least the target I have in mind, is necessary. Though press officers working in Whitehall departments, or for statutory bodies such as the Health and Safety Executive, the Independent Broadcasting Authority or Advertising Standards Authority, could be included under the PR heading, I exclude them. For the most part, they are helpful, reliable and know what they are talking about.

Press officers or in-house PRs employed directly by big companies or other organizations, who usually have regular access to the key deci-

sion-makers and often work closely with chief executives, are also excluded, along with the parliamentary lobbyists.

The real culprits are the mushrooming breed of private PR firms, many of which insist on describing themselves as "consultants", whose smug, super-slick executives all too often have not the first idea of newspaper and journalistic requirements, and who often unknowingly do more harm than good to their clients' "image".

Too often they arrange press conferences around 6 pm.



Don Philpott: Secretary of 90 press hand-outs in the bin

when newspaper deadlines are fast approaching, and wonder why few journalists turn up. They send out press releases, always on the smartest, embossed notepaper, which amount to gibberish, or impart such earth-shattering news that they have just won a new client - without giving accurate details of what their luckless conquest is doing.

The poor track record has resulted in a new agency being set up by national newspaper journalists to provide PRs with basic training on how to deal with the press. Don Philpott, the Press Association's consumer-affairs correspondent and a senior partner of Mediawise, explained: "Many bright young PR executives are very good at selling themselves but they are too soft with their clients and let them have final say on writing press releases."

"The clients are the last people who should have veto of media relations; they have no experience. Writing skills have gone out of the window with the industry's trend not to employ ex-journalists."

Of 90 press releases that arrived on his desk one morning, 70 were "so wordy and obscure" he told PR Week, the industry's trade newspaper. He added: "There are too many examples of consultants holding jollies for the press, at which company officials outnumber reporters. The failure by too many PRs, who increasingly have no journalistic background, to recognize what will make a story blunts their effectiveness."

No reporter minds writing a story which happens to show a firm or product in a good light. But the essential ingredients are the facts and figures that will result in a story, not the gloss that benefits the PR's client. Admittedly, not all the blame rests with the PR agencies. Sometimes their clients unwittingly go out of their way to make life difficult. The approach adopted by some companies and organizations to refer all press inquiries "to their PR consultants in London" is a classic, and most infuriating example.

Instead of speaking directly to the key official or director who has the facts and background information at his fingertips, you end up speaking to a relatively uninformed PR hired by the firm who, even after checking with his or her client, is rarely able to give the full facts, let alone an informed insight on an issue. The industry is going to have to offer more than prizes and awards before its own image improves - and journalists start saying "something nice".

Richard Evans
Media Editor



Thompson: "Awareness"



Spalding: "472 definitions"

What it really means

What is public relations about? Christopher Shale, founder of SGL Communications, one of the country's top-and-coming PR consultancies, says: "Public relations is about maximizing your relationships with your public, all your public. They could be your customers or your shareholders. But the most important public, and the most frequently neglected, is a company's own people, its staff."

Tony Spalding, this year's president of the Institute of Public Relations, says that it has been calculated that there are 472 different definitions of the term PR.

The explanation he offers is: "PR is really about professionally managing a company's reputation."

The institute, which represents and regulates individual PR practitioners, adopted a definition when it was formed 40 years ago which still stands today.

It states: "Public relations practice is the

deliberate, planned and sustained effort to establish and maintain mutual understanding between an organization and its public."

Colin Thompson, secretary-general of the Public Relations Consultants Association, the industry's trade body defines PR as, "the communication of awareness."

Peter Gummer, founder and group chairman of Shandwick, the biggest independent PR firm, has clients throughout the world, ranging for example, in North America, from Joan Collins and Sylvester Stallone to the Canadian government, for whom it presents the case on acid rain.

He says it is difficult to give a definition of PR that applies to all situations. "I prefer," he adds, "to think about it simply as optimizing for any company, or individual, the skill of communicating - helping a company or person present their case."

"It is nothing more complicated than that."

Hidden world of the lobbyist

Even as you read this, a grand total of nine PR consultancies are presenting themselves for a "consultancy" contest by the Department of Environment. The lucky winner will be awarded a lucrative contract to sell the principle of a privatized water service to the general public. But Opposition MPs are attacking the Government for what they see as a policy of using public money to promote image rather than facts.

Glittering presentation techniques are nothing new in themselves. The Government has long employed the services of City PR firms, notably Dave Rogers, for its privatization issues. What is new is the idea of hiring a "machine" PR consultancy to present controversial policy.

The word among the PR fraternity is that contracts similar to the water task will be given for electricity privatization and the repackaging of the DHSS and the Scottish Office. It was Lord Young who said: "Government programmes are like corn flakes. If they are not marketed, they will not sell."

But PR consultancy involvement in government affairs is guaranteed to generate controversy, largely because few



Lord Young: The art of selling government policies

people understand how it works. Much of its business is done in secret, with the principle of third-party confidentiality.

Consultants claim that the public are far more likely to be swayed by what they choose to read, or watch on TV than by what is thrust at them during the commercial break. The action is strategic rather than tactical. If advertising uses the blitzkrieg approach, PR is more like guerrilla warfare.

And the hired guns must surely be the political lobbyists. There is a dominant trend for established consumer agencies to buy specialist lobbying firms, or hire an MP to act as a "consultant", in a bid to attract government-related



Anita Chaudhuri

accounts. The lobbyists, who used to deny they were part of the PR industry at all, now find themselves working in tandem with mainstream consultancies as part of an integrated programme. Sometimes, client manipulation can occur. Take two rival clients, say a government consortium and a pressure group. Neither is likely to understand that the lobbying community is a tight-knit circle that protects its own interests.

The rival lobbying firms will often exchange intelligence to prolong a situation - and therefore their fees.

Lobbyists arouse suspicion in Westminster because they seem motivated by cash, not

conviction, and can change sides conveniently. But unlike the lobby correspondents, lobbyists are given no special privileges beyond the rest of us. In practice, many of them will acquire members' research passes to gain privileged access and acquire free copies of Hansard and government reports (often worth hundreds of pounds) from the Vote Office.

They provide a valuable service to their clients by compiling political intelligence on relevant issues which is not available in the press, by keeping a watchful brief on legislation and a look-out for potential minefields. Surprisingly little of their time is spent on champagne lunches with Cabinet Ministers.

But with so many specialist firms being taken over by big corporations, the system is becoming more open to abuse. There is, for example, more pressure on the lobbyists to display healthy profits and bring in new business. To this end, the Institute of Public Relations and the Public Relations Consultants Association are both submitting evidence to the Select Committee on Members' Interests on US-style feasibility of a US-style register of lobbyists.

Anita Chaudhuri

PUBLIC RELATIONS CONSULTANTS ASSOCIATION

Registered Public Relations Consultancies, members of the Public Relations Consultants Association bring their high professional standards to meet all your communication requirements.

Contact the PRCA to use its unique confidential computer referral system to choose a member consultancy to give you the best guarantee of quality services. PRCA members conform to a Code of Conduct registered with the Office of Fair Trading in accordance with the Restrictive Trade Practices Act 1976.

Enquiries for the 1988 Public Relations Year Book and Guidance Papers should be made to:

The Public Relations Consultants Association
Suites 327/8,
Premier House
10 Greycoat Place,
London SW1P 1SB

Tel: 01 222 8866
FAX: 01 222 7249

Looking

for a design company that understands the world of PR. One that can create cost-effective design that produces results?

We have a long and successful record working with PR professionals on corporate identity, consumer and technical literature, business-to-business communications, exhibition, packaging and point-of-sale projects.

Contact Leslie Millard or Fiona Cunningham on 01-367 8869.

LESLIE MILLARD ASSOCIATES CREATIVE CONSULTANTS

Leslie Millard Associates, 7-8 Midford Place, London W1P 9HJ.

FOR THE ATTENTION OF SENIOR DIRECTORS

In today's highly competitive markets personal communication skills are vital. The Kingtree group's internationally acclaimed method will show you how to communicate effectively in all circumstances.

Our established client list supports our success. Call us to discuss how our consultancy will help you now and in the future.

THE KINGTREE GROUP
Asphalte House, Palace Street, London, SW1E 5HS.
Tel: 01-834-8117 Fax: 01-828-0720

HAVING TROUBLE FINDING THE RIGHT COMPUTER STAFF? TO PLACE YOUR COMPUTER VACANCIES IN THE TIMES CALL OUR TEAM NOW ON 01 481 4481

THE TIMES

BOB MASTERS PHOTOGRAPHER

76 MARYLEBONE HIGH STREET, LONDON W1M 3AR
Specialist PR Photography.
Folio Available upon Request.
Clients include major companies.

Contact Bob Masters on 01-935 1588 for details.

COLINTHOMPSON DESIGN ASSOCIATES LIMITED

1122 WARWICK STREET LONDON W1B 5SR

TELEPHONE 01-571 0511 FAX 01-571 0512

Compact established design group specialising in corporate identity, communications, exhibition and promotional graphics and signing programmes.

Effective design solutions to PR-based projects provided for both consultancies and clients.

Fame on a green slip

Old fashioned standards of service are combined with modern methods to produce the cuttings you require, from a reading list which is both extensive and guaranteed.

We cover the requirements of both individuals and companies.

Whether your needs are for short term or continuous monitoring of the British Press, we can provide the service.

DURRANTS PRESS CUTTINGS LTD
103 Whitecross Street, London EC1Y 8QT
Telephone 01-588 3671 Fax 01-374 8171

Cue for the new snooker message

On first glance, Britain's leading snooker players would not appear to have much in common with Joan Collins, writes Mary Evans. But the Bristol-based World Professional Billiards and Snooker Association, whose members include Steve Davis and Alex Higgins, has followed the example set by the actress and hired itself a public-relations consultancy.

Martin Blake, secretary of the WPBSA, the governing body of snooker, says his organization called in the Harrison Cowley PR Agency to "help improve the presentation of professional snooker".

He says: "Most people in this country already know about snooker and know the main names, but not many know about our association and how it works. They don't

improving the presentation

know anything about the history of snooker or that it is believed to be the second biggest activity sport in this country.

"We have taken the PRs on board to improve the whole presentation of professional snooker, and to tell how snooker is growing around the world. People sometimes get the wrong image."

"We are putting in hundreds of thousands of pounds into developing the game - £100,000 to £120,000 into staging four tournaments around the country and for prize money for young amateur people. That's the message we want to get across."

If that is what Mr Blake thinks PR is going to do for his association, what do the experts say? What is PR?

Geoff Simms, chief executive of Harrison Cowley PR, says that public relations "is the art of effective communications". He says that his agency's work for the WPBSA will include "helping develop their position as the governing body of the sport".

How to respond to the media

"Snooker has, of course, had some adverse publicity from the tabloids. We shall be showing the WPBSA ways they can respond to the media."

"We shall assist them in the ways they communicate with their members, by developing a newsletter, and we shall be helping to enhance the quality of some of the literature they put out."



Snooker star Alex Higgins

Has your business doubled in the past two years?

Ours has.

With our experience in consumer markets and corporate affairs, we can help your business grow too. Contact Diane Vandenburg for our latest credentials presentation.

Vandenburg Associates

Public Relations Consultants

178-202 Great Portland Street, London W1N 5TB

Telephone 01-631 0595



CRYSTAL CARRIAGE COMPANY LTD

Specialists in Corporate Entertainment and Luxury Travel

Unit 5, Dale Industrial Estate
Dale Street, Radcliffe, Manchester M26 9AD
Telephone: 061-724 0077

UNS NATIONAL NEWSWIRE

FROM YOUR DESK TO NEWSDESK IN MINUTES

You have a news story or feature.

You want to get it direct to the newsdesks of the national and regional press, radio and television. Quickly. Simply. Safely. And precisely as you wrote it.

You also want all the newsdesks to receive it at the same time.

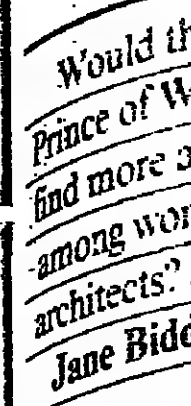
There's only one organisation in the UK that can do it.

UNS. Through UNS National Newswire.

Call Marcos Aguilar on 01-353 5200. Or simply complete and return the coupon.

UNS Communications House, Gough Square, London EC4P 4DP.

Name _____
Position _____
Company _____
Address _____
Tel _____
T1 _____


[illegible]

Uy

The idea of Egan's years because of his audience, as a newspaper, is surprising executives can't. Junior health men it comes to the chance for the granddaddy prattler speaking in the sharp brains make a member of the pit you would find Currie was used certain lack of re-

According to Egan, director of the tables heaving, obnoxious one of the hazzards. Says Davies: "I dignified civic very unpleasant honouring his contract by turning smartly down starts at six, they and the speaker Obviously some to be drunk."

Or, as Rael
cricketer and
speaker, puts it
in the After
advice for fellow
you start off
instance, if some
"I'm sorry to
speaking, and I
tiner go round.
stag night and I
but there is a
woman standing
men. You have
so they think
such a boring o
"An advan
Currie is that w
vaguel, amusi
trouble for yo
something high
ling serious or
Speakers rec
then claps wi
their experienc
job," accordi
Currie hasn't
only: the wall
don't you go t
tell them you
with that kin
though, is som
hit you."
Knowing e
approach is
speaker's art.
the hard way.
Sylvia Sims.
Edwina Curri
to me. I don't



A side profile view of a dark-colored sedan, likely a Ford Taurus, shown against a white background. The car is facing right. The image is in black and white, with some graininess. The text "n you" is visible in the top left corner of the page.

VAUXHALL. ONCE DRIVEN, FOREVER SMITTEN.

 VAUXHALL IS BACKED BY THE WORLD WIDE RESOURCES OF GENERAL MOTORS. CAR SHOWN: CARLTON CD 2.0, PRICE £14,183 INCLUDES CAR TAX AND VAT, BUT EXCLUDES DELIVERY AND NUMBER PLATES. PRICE CORRECT AT TIME OF GOING TO PRESS.

هكذا في الأصل

WEDNESDAY PAGE

Would the Prince of Wales and more allies among women architects? asks Jane Bidder

The theory is this: women architects design with a building's inhabitants and their needs in mind while male architects, with what one chairman (female) of an architects' practice refers to as their capacity "to show off" are inclined to give their clients not what they do want but rather what they should.

The reality can be a little different. The latest object of the Prince of Wales's disapproval, for example, the proposed eight-storey block of flats, which a London developer wants to build opposite Kensington Palace, and which the Prince described as "a development of the site" and displaying "unrelenting horizontality", was the work of a man and a woman.

Despite a letter of complaint to Kensington and Chelsea Borough Council from Prince Charles, planning permission was granted, albeit with certain alterations to the original plan.

It is not known whether such changes will be acceptable to HRH. What is certain is that over Britain there is a growing tension between architects (33 per cent of whom are male) and the public, baffled by examples of blue glass, concrete, convex ceilings and columns of art for art's sake. What Prince Charles appears to believe most often would prefer a community architecture and a revival of the classical style, and there are still those who believe that women architects are his natural ally.

Beban Morris, the 60-year-old chairman of Matriarch architects in London, employs women only (seven at present with students to follow) in the belief they have a greater understanding than men of living in buildings, and therefore designing buildings in which people want to live and work. Women, says Morris, "could be the saviours of architecture because they use buildings and clean them and walk the lawn on foot whereas many men: get out of their cars."

"When I worked for the GLC, I used to fight tooth and nail against designing tower blocks for families. Women know what it's like to stop a two-year-old jumping out of the window. Men have an element of showing off. All they have to do is leave off a pitched roof and they've made their trust. Of course women want to make their names too but most do so with more consideration."

Not all of the slim 7 per cent of female architects feel that they are, simply by nature of their sex, more "sympathetic" than the male. Jean Macdonald, 61-year-old chairwoman of the Women Architects Group in the Royal Institute of British Architects, believes the male camp can be equally perceptive: "As a young girl, I once showed a layout to my boss who promptly said: 'I can see you've never pushed a pram.' He had — and could therefore see the disadvantages of my kerbs and lack of ramps."

Macdonald concedes, however, that women architects have certain special skills. "We can be excellent at communicating and liaising in community architecture where local authorities involve tenants' views." It would, she adds, be even better if there were more women architects: "That 7 per cent has barely altered since I trained 40 years ago. Eighteen-year-olds are still deterred by the seven-year training coupled with the fact that architecture is seen as part of the male-orientated construction business."

Macdonald welcomes the Prince of Wales's increasingly confident comments on architecture because, "they have brought public attention to architecture and have made people think about it. That is important because people should consider design, whether the design of buildings or clothes or pots and pans." She finds it hard to imagine that the Prince's pronouncements have led to censorship of architects' work, as was implied by Michael Manser, former president of Riba, at last week's debate at the Tate Gallery on "Prince Charles and the Architects".

"I cannot really imagine coun-



Giving people what they want? Susan Stewart in front of the post-modernist school she designed in Great Holm, Milton Keynes. On the left, her husband John, also an architect with the county council

Keynes. On the left, her husband John, also an architect with the county council

Move over, master builders

people think about it. That is important because people should consider design, whether the design of buildings or clothes or pots and pans." She finds it hard to imagine that the Prince's pronouncements have led to censorship of architects' work, as was implied by Michael Manser, former president of Riba, at last week's debate at the Tate Gallery on "Prince Charles and the Architects".

"I cannot really imagine coun-

cells saying they will not build something because Prince Charles would not like it."

Wendy Shillam, a 33-year-old partner of Shillam and Smith Architects in London, feels that "clients are becoming more understanding, although that doesn't mean we should concentrate on reproducing classical designs. A lot of options are open to us so we should make use of them."

But do women exercise those options in different ways

from men? "You can't look at a building and say: 'That was designed by a chap.' But I do think women can be more efficient and conscientious about meeting deadlines. We also need more of a chance: our firm has lost jobs because the client didn't want a woman."

Ionanda Suranescu, 37, who originally studied in Bucharest and is now, with her husband, a partner in Atelier 16, criticizes architecture for being too conservative and believes Prince Charles's views are "limited". "There aren't many examples of really modern architecture: most projects are low-key and those trying to make a statement are chastised for doing so. Architects tend to think in a certain way which the rest of the world

doesn't always understand. There should be more education in schools to bridge this gap."

Christine Hawley, aged 38 and the only woman in Britain to run a school of architecture, agrees with the need for more education: "It's very uncomfortable for the profession to have a lay person commenting on the subject when they might not comprehend underlying forces like economics, commerce and planning."

Susan Stewart, aged 34, who like her husband John is currently exhibiting in Riba's "40 and 40" architectural exhibition (of whom only eight out of 40 are women), says that there is not a great difference between the sexes but that women are sometimes more aware of the user's needs. "We're more conser-

vative, too, and don't feel the need to be outrageous for the sake of it."

She has designed three first schools in which one set of pupils later made a booklet describing their (favourable) reactions to the building. She and her husband, who both work (one floor apart) for Buckinghamshire County Council, say they share the same approach to their subject. Such harmony does not always extend to the domestic drawing board, however. Their Edwardian terrace home in Aylesbury is still not fully decorated, as they rarely reach unanimous decisions. John, says Susan, decorated one of the bedrooms in shades of slate grey and black. "I'd have done that very differently."

Victoria McKee

'Women are more conservative and don't feel the need to be outrageous for the sake of it'

Unaccustomed as I am

The idea of Edwina Currie being close to tears because of a rowdy after-dinner audience, as reported in a Sunday newspaper, is surprising. If a mob of tiny executives can make mincemeat of the junior health minister, no slouch when it comes to verbal fisticuffs, what chance for the averagely witty post-prandial prattler? Since she cut her public speaking teeth at the Oxford Union, where anything up to a thousand razor-sharp brains make up the audience, and is a member of the Westminster bear pit, you would have thought that Mrs Currie was used to being treated with a certain lack of reverence.

According to Dabber Davies, managing director of Associated Speakers, tables heaving with food, wine and obsequious guests getting tight are just one of the hazards she should expect. Says Davies: "It can happen on quite dignified civic occasions and can be very unpleasant for the speaker who is honouring his, or in this case her, contract by turning up on time sober and smartly dressed. If the reception starts at six, they sit down to eat at eight and the speaker doesn't get up until ten. Obviously some of the guests are going to be drunk."

Or, as Rachel Hayhoe-Flint, the cricketer and popular after-dinner speaker, puts it: "They have their heads in the After Eight." She has some advice for fellow speakers. "It helps if you start off in a funny way. For instance, if someone is talking I say: 'I'm sorry to interrupt while you are speaking' and that usually makes a little titter go round. I have done a rugby club stag night and they were as good as gold, but there is a barrier when you are a woman standing up in front of all those men. You have to get off to a good start so they think straight away 'she's not such a boring old tart after all'."

"An advantage I have over Mrs Currie is that what I am talking about is vaguely amusing. I think you create trouble for yourself if you are saying something slightly controversial or something serious or rather boring."

Speakers received with cat calls rather than claps will sometimes describe their experience as "a black and white job", according to Davies. Perhaps Mrs Currie hasn't learned responses like "not only the walls are plastered" or "why don't you go to the local rubbish tip and tell them you're ready?" The problem with that kind of verbal badinage, though, is someone might come up and hit you."

Knowing exactly how to pitch your approach is the essence of a good speaker's art. It is something you learn the hard way, according to the actress Sylvia Sims. "The sort of bawling Edwina Currie got has never happened to me. I don't know how witty she is but

If Edwina Currie pales at after-dinner hecklers, what hope for less experienced speakers?

I do know you have to win them round from the start. I tell stories against myself: like the time I got dressed up to look like a film star in my mink coat, and so on, to give out presents in a geriatric ward at Christmas time. I explained, doing the Lady Bountiful bit and speaking very slowly and distinctly, to an old gentleman wearing a hearing aid, that I had a little present for him. He looked at me with very very bright blue eyes and said 'Push off. I've just turned into Terry Wogan'. What I thought was the hearing aid was his trannie. That taught me never to patronize my audience."



Combative Tory MP Emma Nicholson. Being patronizing is a criticism occasionally levelled at Mrs Currie, particularly when she's in one of her nurse-knows-best moods. This doesn't necessarily go down well with the brandy. What does, and Edwina witnessed it herself recently (looking somewhat aghast, according to the perpetrator), is the sort of lunacy indulged in by Gyles Brandreth. He says: "When you have schlepped half way across the country, the audience is so drunk they can hardly see you, never mind absorb anything you have said, and they are rolling in the aisles from drink, not laughter, you have to do something drastic to grab their attention. I stand on my head in the soufflé dish. What can they do but rise to their feet? It's guaranteed to get a standing ovation."

He thinks it would be even funnier if Edwina Currie did it. After dinner speaking is not, he points out, the task for the sensitive. "Shrinking violets should stay out of it." But even Mrs Currie's worst enemies would not accuse her of being one of those. Her problem, according to Brandreth, is that she is speaking for love, for the good of the country and the glory of the Government. "The audience she complained of could have been drinking in self defence," he says. As for her complaint that she was asked to sign a pile of menus, he says that is part of the job. He reckons to spend half an hour after his speech on signing and includes it in the fee. Davies estimates that someone on the circuit can earn £500-£5,000 an evening, depending on the occasion — and their skill.

Although the professionals agree that the presence of women has a civilizing effect, and that all female audiences are, in Jane Asher's opinion, absolutely charming, they are not always perfectly well-mannered. Davies remembers an occasion when Lady Isobel Barnett offered to give two gossipping women her microphone, and Brandreth recalls a chairman's wife who carried on talking in a very loud voice throughout his speech. Barbara Kelly, who runs an agency called Private Performers, says she has never heard of a rowdy audience of women, and Mary Archer's secret for heading off trouble is never to speak about politics. She and Asher, both in demand on the speakers' circuit, prefer the more refined atmosphere of after-luncheon speaking where their audience can be relied on to behave with decorum.

Some women though, like Tory MP Emma Nicholson, positively thrive on the rough and tumble of after dinner heckling. "I enjoy that feeling of the earth moving under you when you don't know what they are going to hit you with next," she says. "And I like to bellow back with my own bawling voice. Once a man, founded on the stand, invited him to dinner to discuss the opinions in detail. He went straight and slunk into the background."

Impale the Cat with your eye, standing in total silence until they come to heel; don't eat or drink because it makes you feel saporific; wear something comfortable rather than something new, practice decent ad-lib lines. These are some of the suggestions Edwina Currie could try next time when they may be able to say in the jargon of the trade: "She pulled the wall paper off the wall." Alternatively, Mrs Currie could try a new script. Judith Blashford-Snell always goes down a treat with her talk titled "It's Hell In A Hammock."

Heather Kirby

Carry on camping

The American concept of holiday camps for children is finally, if slowly, catching on in Britain. The British have no qualms about sending their children to boarding school all year, but like to have them about during the summer holidays. In the US it's the other way around. Clifton College, Bristol, is one of the places that will provide a summer camp environment that children and adults can share, with courses for youngsters as young as four, but residential facilities restricted to those over seven (unless accompanied by a parent or guardian).

Residential courses start at less than £150 for a week, most non-residential activities are available for less than half that price. For the very young there is face-painting, gymnastics, soccer, swimming and trampolining, interspersed with nature trails, picnics and puppet shows; the programme for 8 to 13-year-olds includes judo, music, electronics, drama, archery and tennis; for 13 to 17-year-olds sailing, canoeing, sub-aqua and swimming are a counterpoint to pottery, drama and design. Adult courses include computer literacy, conversational French, Italian, German and Spanish, golf and fly fishing.

More information on Summer Clifton is available from Clifton College Services, 32 College Road, Clifton, Bristol BS8 3JH (0272 237696). Local education authorities can provide information about other camp activities.

Laughter lines

Nobody has yet come up with the perfect telephone answering machine message, but comic relief may be at hand from the Comic Answer Company, set up by Steve Nallon and Chris Barrie — the voices behind many of the *Springle Image* puppets — together with Nigel Plaskitt, who also worked on the satire series. They can provide, from £15 up, the illusion that Margaret Thatcher, Ronald Reagan, the Prince of Wales, Shirley Williams (among others) are answering the phone for you, and claim callers are so mesmerized they actually leave a

BRIEFLY

A round-up of news, views and information

message instead of just an irritating click. You can opt for standard messages or send a personalized script. For a Comic Answer Company brochure, telephone 01-959 6075 — and don't be surprised at what you hear.

Quote me...



"If I had done everything according to Rule 22 of the Good Little Girls Book I would probably have got married and had three or four babies by now, and there would be nothing to write about." Anne Diamond

All washed up?

Can this finally be the death of the all-white kitchen? Servis has just introduced two new dishwasher models, the Supreme (£299.99) and the Starlet (£279.99), both of which come in a choice of brown or grey as well as gleaming white (Servis offers a 30-day free trial on both models to anyone phoning Freephone 0800 622 388 for a list of participating dealers). Foreign manufacturers, meanwhile, seem to be designing with the space-conscious fitted kitchen still in mind (as opposed to the "freestanding" you-can-take-it-with-you kitchens now becoming a fashionable option). Their white, slimline dishwashers are designed to slip into 18in gaps and still pack away dinner for seven or eight. Ironically these are more expensive than the 12-place setting machines, with the Zanussi the cheapest at around £310.

By the Book

For those who protest that mothers-to-be have been drinking wine and beer in copious quantities for centuries to no ill effect, Patrick Holford, founder of the Institute for Optimum Nutrition, counters in the July issue of *Her's Health* magazine with a biblical quotation. "The first advice to avoid alcohol during pregnancy goes back 3,000 years to the Bible," Holford writes. "In Judges 13, a messenger from God warned Samson's mother: 'You are going to conceive and have a son. Now see to it that you consume no wine or other fermented drink.' He further cautions the modern mother that, according to the Oxford Survey for Childhood Cancer, any drugs taken dur-

ing the antenatal period — including sleeping tablets, antibiotics and tranquilizers — "have been tentatively linked to a greater risk of childhood cancer". Sugar should also be avoided, Holford claims, not simply because it can make you put on weight, but because "very high levels of sugar in the form of glucose interfere with normal sugar metabolism and can cause birth defects". Dr Katharina Dalton, a leading gynaecological endocrinologist, supports Holford's remarks on alcohol and drugs, but says she does not consider sugar a cause for concern. She does warn pregnant women against over-consumption of Vitamin B6 as a supplement, as she believes it may lead to thalidomide-style deformities.

Victoria McKee

ONE MAN'S LETTER IS ANOTHER MAN'S LITTER.

Conqueror business paper, white, crisp and professional. It's the difference between being read and being rubbished.

conqueror

THE POWER OF PAPER

CONQUEROR IS A REGISTERED TRADE MARK OF Wiggins Teape Limited.

WIGGINS TEAPE

كتاب في العلم

THE ARTS

Wide-eyed voyeurism

In the early 1960s the English master of my prep school, who preferred to write new drama than have his pupils massacre classics, offered to write a play centred on a character with my then most obvious handicap — severe asthma.

Only my premature departure for my next school prevented the creation of an early example of a dramatic trend which, over the last 25 years, has become increasingly prominent on the stage and on television — the theatre of "disability".

During this period almost every possible malfunction of the human mind and body has been the subject of a dramatic work. (Such

TELEVISION

works are so popular that even one of my own crippled efforts, about an aphasic, managed to get staged, showing even more verbal problems than its central character.) Last night's television production of Phil Young's *Crystal Clear* (BBC1), the award-winning drama about blindness which was devised through theatrical improvisation, was yet another example of a pathogenic play.

Like many of the more powerful of these mainly naturalist works, this drama about a partially sighted diabetic, Richard (Anthony Allen), who goes completely blind, and his relationship with his former girlfriend Jane (Vivienne Ritchie) and his new love, a blind social worker Tomasina (Philomena McDonagh), can be praised for its consciousness-raising about a disability.

There is some poignant dialogue, Richard has many bitter criticisms, there are strong moving scenes, neat ironies of plot and powerful performances, particularly from the two actors of blind people. *Crystal Clear*, however, provokes an unease that applies to the whole genre, which the political playwright David Edgar sees as a reflection of the 1970s "me generation" individualism.

Indeed, it is difficult for such a work not to play on the indulgent voyeurism of its "normal" audience, who can see their common self-pitying fantasies about becoming disabled played out for them by, usually, full-bodied stars rather than handicapped actors. Young's subject enables him to make ironic use of our voyeurism, but his television work can only be fully shared by the sighted — who may, like this critic, indulgently use it to "review" themselves.

Andrew Hislop

Gently does it, Bruno

Chris Peachment talks to actor Bruno Ganz, whose film *Wings of Desire*, directed by Wim Wenders, opens in London this week

At the heart of the recently revived *The American Friend*, there lies a piece of implausible motivation which even Wim Wenders, its director, was not clever enough to conceal. The plot hinges upon the idea that an ordinary man (Bruno Ganz), dying of a fatal illness, could be persuaded to commit a murder in exchange for money which will ensure the security of his family. The problem was not so much that the scenario would be impossible; it was just that Ganz is so obviously the saintly sort of figure who could never be moved to murder no matter what the circumstances. "I said exactly that to Wim," says Ganz, nodding in agreement; "of course I have never been that sick, but still I don't think I could do it."

Since then we have seen him as the husband of Peter Handke's *The Left Handed Woman*, lecturing his daughter on the delights of crepe-soled shoes; holding Klaus Kinski's rat-toothed Dracula at bay in Herzog's *Nosferatu*; wandering around Lisbon in a terminal state of alienation for Tanner's *In the White City*; and finding inner resources as a war correspondent while engaged in what looked like an extremely dangerous location shoot in Beirut for Schlöndorff's *Circle of Deceit*. Apparently they sometimes hired snipers to protect the shoot. "It was very stimulating..." says Ganz on the matter of how to keep acting while not getting your head shot off: "like a drug."

Ten years on from *The American Friend*, audiences can now find his good nature put to better use as an angel in Wenders's latest film, *Wings of Desire*. Swooning from the skies over Berlin, he and Otto Sander walk the streets prosaically dressed in heavy overcoats and pigtail, lending comfort to the distressed, easing the pained and generally dispensing succour. Their powers are strictly limited; while they can hear people's thoughts, everything they see is in black and white and they can neither taste nor feel. And their dispensations are only of an easing rather than an interventionist kind; they fail, for example, to prevent a suicide.

"We spent two months talking with Wenders and Peter Handke, the script-writer, about what sort of creature an angel would be. It's not easy to have to think out something completely unknown. We don't move our arms, for example. I think that an angel would be used to using his wings instead."



Fallen angel: Bruno Ganz's good nature is put to better use playing Daniel, an angel who dispenses earthly succour, in *Wings of Desire*

It seems that the complications went even deeper, for Wenders was indulging his well known predilection for improvisation. Having finally exorcised his life-long love affair with American culture by suffering on the Hollywood treadmill (*Hammeln* and *Paris, Texas*), he has now returned to the place he knows best, and the methods he prefers.

Apparently there existed only five chunks of dialogue from Peter Handke as the starting point. The film was built with the actors from those few key moments over a two-month shoot.

"Wim is very open to everybody, and very curious about things. He sees everything. Originally it was going to be a longer picture. But they had to stop shooting and so now they will just make a sequel. Wim wanted to make a comedy..." — Ganz breaks off with a smile to see if I catch the irony; Wenders is not exactly renowned for breaking into song and dance — "...but I don't think that is possible. He is very solid, very heavy. Very German."

Whereas Ganz is not; he was born in Zurich, to a father who was a mechanic. He picked up the taste for acting after his Swiss national service, while attending university in Lower Saxony. "I felt I had something to express, personally. The problem was how to overcome my natural shyness. I was fascinated by acting, but I didn't dare to think I could do it because of my social background. I always felt that actors came from a higher class, so I would never get into that circle."

He also had to replace his Swiss-German, which would have been useless in the theatre, and learn *echt-Deutsch*. There followed a long period of working for theatre director Peter Stein, which he abandoned between 1976 and 1982 to concentrate on film. He now acts regularly with the Schaubühne of Berlin.

He is currently in Lugano to make a local film noir, which will surely be some kind of

achievement since the very Swiss Lugano has the least mean streets a man has ever walked down. After that he will come to Shepperton to make his first British film, for David Hare, which has the unalluring title *Strapless*.

Midway through *Wings of Desire*, Ganz's angel falls in love with another winged creature: an enchanting trapeze artist played by Wenders's girlfriend, Solveig Dommartin. He elects to become human, a fallen angel, and so enters for the first time a world of colour, taste and emotion. His transformation sounds a grace-note of innocence and wonder which has never been seen before in Wenders's films; a grace note which must surely be ascribed to the presence of so gentle an actor as Ganz. It washes away the previous films' lugubriousness and, for the first time in any of Wenders's films, there comes a final optimistic declaration between man and woman. What brought all this on? "Well," says Ganz, "he is finally in love."

Modern light on Japan

FESTIVAL

East-West Horizons Tokyo

Tokyo is a mirror that shows us so many features of the western world at an extreme, not least in the intense enthusiasm there for music of the past, at the expense of a silent present. In one large record shop, where the walls were lined with CDs of everything from lute songs to Stravinsky, the only living European composer I could find was Michael Tippett, represented by a dusty LP of his *Triple Concerto*.

Into this near darkness of contemporary music the Japanese Musical Culture Congress is trying to throw some light, notably in its East-West Horizons festival, now established as an annual event. The problem is where and how to begin. Terms such as "post-modernism" or "new Romanticism" tend to be wielded by Japanese composers and critics as if they meant something as distinct as kabuki or gagaku.

However, the performances on the "music theatre" theme given by the two invited western composers, Meredith Monk and Dieter Schnebel, should have done much to suggest the boundaries are not at all so well defined.

Monk's performances, alone and with her own vocal ensemble, were surely the more puzzling. As a solo artist, especially in her unaccompanied *Songs from the Hill*, she showed a sure control of vocal colours and some wit in the use of particular sorts of singing-yells, right high slides, yodeling,



Makoto Moroi: choral drama

the production of harmonics — to stamp each little incantation. But the ensemble pieces often just drifted on in circling trivial figures, at least when they did not sound like advertising jingles or the efforts of backing groups.

Schnebel amiably goes on doing his own thing without any great pretension. His *ki-no* must I suppose count as a classic of the 1960s Dada revival: one is taken through a blackboard score made up entirely of rests, while enigmatic messages (here gaining the aura of Zen) keep flashing up.

Against this background Hanafuda-Denkai, by the distinguished Japanese composer Makoto Moroi, showed up rather well. It has an apparently fine text in a sequence of 48 poems by Shuji Terayama on the hanafuda playing cards, but even without understanding a word of that one was able to appreciate something of the skill with which Moroi creates a sombre, smoking and sometimes violent drama for chorus, with the resonant accompaniment of a bina, an enormous 30-string koto, and a percussion kit including a double-bass marimba.

But, however impressive on the whole, Moroi's piece was begun 20 years ago and finished in the mid-1970s: it is therefore quite understandable that it should hang on a conception of music theatre close to, say, Maxwell Davies's works of that period. Monk and Schnebel have shown other roads: one looks forward to seeing how Japanese composers will follow or ignore them.

Paul Griffiths

Dead funny

A comedy of prejudice

THEATRE

Obituaries King's Head

David Conville took over the Open Air Theatre, Regent's Park, back in 1962 and ran it for 25 years, varying the main fare of Shakespeare with an occasional Shaw, and making regular advances into the West End. After a while, *Toad Hall* came to be his personal preserve.

Relieved of the daily pressures of keeping his theatre afloat — metaphorically but, when the heavens opened, also literally — Conville returned to acting and writing. His first work for the stage is this neatly crafted comedy, set on the top floor of a nursing home in Beckenham.

Two septuagenarians, Chalky White and Ginger Apar, sit hunched in their wheelchairs, seething with ancient rage at having been passed over for presentation to a royal personage due to visit the premises later that day through lines of adoring nurses and fawning patients. To pass the time, they play word games, all arising from their proximity to death and interest in other people's.

The most original of these is to check the obituary columns in the morning papers. White scoring for every dear departed, who dies "peacefully", Apar scoring for those who die "suddenly".

They themselves have no evident fear of death: each would actually prefer to be the first to go, so as to feel sure their own carefully fanciful obituaries will be sent off to the proper quarters. Apar has described White as a master of international finance, adviser to prime ministers, husband to Talulah Bankhead ("though the marriage was not a success"), while White's version of Apar's past inflates a brief spell in the REME to a career as ADC to several viceroys and a doomed attachment to the daughter of a maharajah.

The gritty truth inside these peevish fantasies is less glamorous, and when one of the pair is offered the chance to shake the royal mitt, their long-suppressed antagonism bursts to the surface, leading to a couple of climaxes that are amusing, however unsurprising.

Geoffrey Colville and Basil Hoskins make a well-balanced partnership, and there are a number of good jokes. Richard Digby Day directs.

Jeremy Kingston

Panorama King's Head

From their living room window, Karin and Rosa get a breathtaking view of Table Mountain and the Cape; and on their way to teach at a select local school they pass through an unspoiled paradise of birds and wild flowers.

Sometimes they take their pupils out for ball games against a remarkably high wall. What happens on the other side of it, inside the Robben Island maximum security political prison, is no concern of theirs, they feel.

Pieter-Dirk Uys has found a superb setting for his "comedy of prejudice", and he has also found a ready-made system of farcical mechanics helpfully laid on by the South African government. It is forbidden under that country's law for a banned person to share a room with more than one other (excluding police escort). So when Sibi, the banned daughter of an imprisoned ANC leader, is billeted on the girls for a farewell visit to her dying father, the comedy practically writes itself.

Sibi, in the majestically composed person of Natasha Williams, has only to stand there and watch the whites tying themselves

up in knots. If she is there, one of them has to get out; if she goes for a walk, she has to be escorted by a seething Afrikaaner guard. For the farcical playwright, here is a marvellous solution to the old problem of exits and entrances.

Mr Uys is also a merciless observer of social embarrassment, showing the wiltingly genteel Karin (Diana Kent) engaging in excruciated small-talk with a guest (later to take over her bed) whom she ranks with a cockroach; and the pugnacious Rosa (Jemma Redgrave) handing out the white supremacy treatment and then discovering that she is no less a prisoner than Sibi.

By South African standards, this is an uncommonly delicate play; not least in its treatment of the Afrikaaner guard (played beautifully by Ken Sharrock) who hovers round the girls, swallowing their insults with gallant restraint, before closing in with an ultimatum that finally disabuses them of the idea that politics is for other people.

Panorama does not digest all its anger in comic action: but what Penny Cherns's production lacks in narrative verve, it makes up in character detail.

Irving Wardle



Clash: Natasha Williams (left), Jemma Redgrave and Ken Sharrock

Balloon goes up at last

OPERA

Lohengrin Covent Garden

Mark Twain would have loved it. He had some pretty sharp things to say about *Lohengrin* in his time; and as if to cut the work, and any possible misplaced idolatry of it, down to size, a single red balloon floated slowly down on to the first-night stage, landing silently between Ortrud and Telramund as they were having their Act 2 argument.

The audience made no reaction: who, after all, would want to be heard tittering at what could have been a significant new piece of symbolic business in this revival? Gabriele Schnaut, making her house debut as Ortrud, deftly swept it up with Telramund's cloak to give him to carry off; and at that moment a second balloon drifted down into the stalls. And that was that. The fun was over. Elsa appeared, and the two women got down to business.

And it was quite some business.

Whatever is said against Elijah Moshinsky's 1977 production, with its now near-static set pieces and its dim, religious pre-Raphaelite lighting, it does give space for the voice. It mattered little that Cheryl Studer, singing Elsa for the first time with the Royal Opera, took most of the production's four hours getting used to the hang of her nunish garments; her voice, unvarnished and unflattering, was indeed that "heart-cry from humanity" which Wagner imagined for his heroine.

Those who heard Miss Studer in *Tannhäuser*, and are familiar with her recordings, will have anticipated the power and the clarity. What was a revelation to me was the sweetness as well as the strength at its core, and the chill, withdrawn "Einsame" which marked her isolation even from the start.

Her confrontation with Ortrud was one of the most powerful moments of the evening. Schnaut's voice had crept, serpent-like, into the consciousness through the finale of the first act. Its second act cry of "Elsa!" was a chillingly distant animal howl. Balloons apart, this revival has

had its share of jinxing, as the jumbled cast list now shows. Lohengrin himself was twice recalled to the office of the Graf, as it were, before he had even appeared. After Domingo's withdrawal came Eberhard Böhmer's illness (though he hopes to be back), and Paul Frey, Bayreuth's Lohengrin last summer, was called in. It was a serviceable performance of stamina and, in his first appearance and at "in firmest Land", of some vocal beauty. What it lacked was that "hale of heightened nature", as Wagner put it: the imagination and the vocal skill to recreate the presence of one set apart.

Jeffrey Tate redresses the balance in drawing most finely attuned "Grail" music from the orchestra and in his firm, clear-sighted direction — though the woodwind chording left a little to be desired. Hartmut Welke, whom we last saw here as Pizarro, tunes his evil to another key in an intensely observed portrait of Telramund, and Hans Tschammer makes a resonant house debut as Heinrich.

Hilary Finch

LYNN SEYMOUR ANDRIA HALL NATALIA MAKAROVA JANETTE MULLIGAN LUCIA TRUGLIA	
CHRISTOPHER BRUCE MATZ SKOOG PETER SCHAUFOUSS JULIO BOCCA PATRICK ARMAND	
LONDON FESTIVAL BALLET Artistic Director Peter Schaufouss	
LONDON COLISEUM JULY 12-23 Credit Card Bookings 01-240 5258 July 12-16 Natalia Makarova's SWAN LAKE Supported by the City of London Sponsored by the London Festival Ballet GALA PREMIERE ON JULY 12 July 18 & 19 Natalia Makarova's LA BAYADERE Sponsored by the London Festival Ballet ROSEMARY HARRIS CARMEN Sponsored by the Royal Opera House Marius Petipa's LE CORSAIRE Maurice Béjart's BOLERO ROYAL GALA ON JULY 18	LONDON SUMMER SEASON 1988 JULY 12-AUGUST 13 Sponsored by The Mail
ROYAL FESTIVAL HALL JULY 26-AUGUST 13 Credit Card Bookings 01-928 8800 Telephone Reservations 01-928 3191 July 26-30 Frederick Ashton's ROMEO AND JULIET Sponsored by the London Festival Ballet August 3-6 Natalia Makarova's SWAN LAKE August 8-11 Peter Schaufouss's LA SYLPHIDE Sponsored by the London Festival Ballet August 12 & 13 Glen Tetley's SPHINX George Balanchine's APOLLO Maurice Béjart's SONG OF A WAYFARER George Balanchine's SYMPHONY IN C Continues at 2.30 Sunday Matinee at 3.00 August 14 at 2.00	ALEXANDER GRANT JOHNNY ELIASSEN FRANK SCHAUFOUSS
PAUL CHALMER KIRSTEN RALOV	ALESSANDRO MOLIN TRINIDAD SEVILLANO
KOEN ORTZA ISABEL SEABRA	ALEXANDER SOMBAERT ELIZABETH ANDERTON

فكرنا من الأصل

مكتبة من الأصول

dern
it on
pan
STIVAL
est Horizon

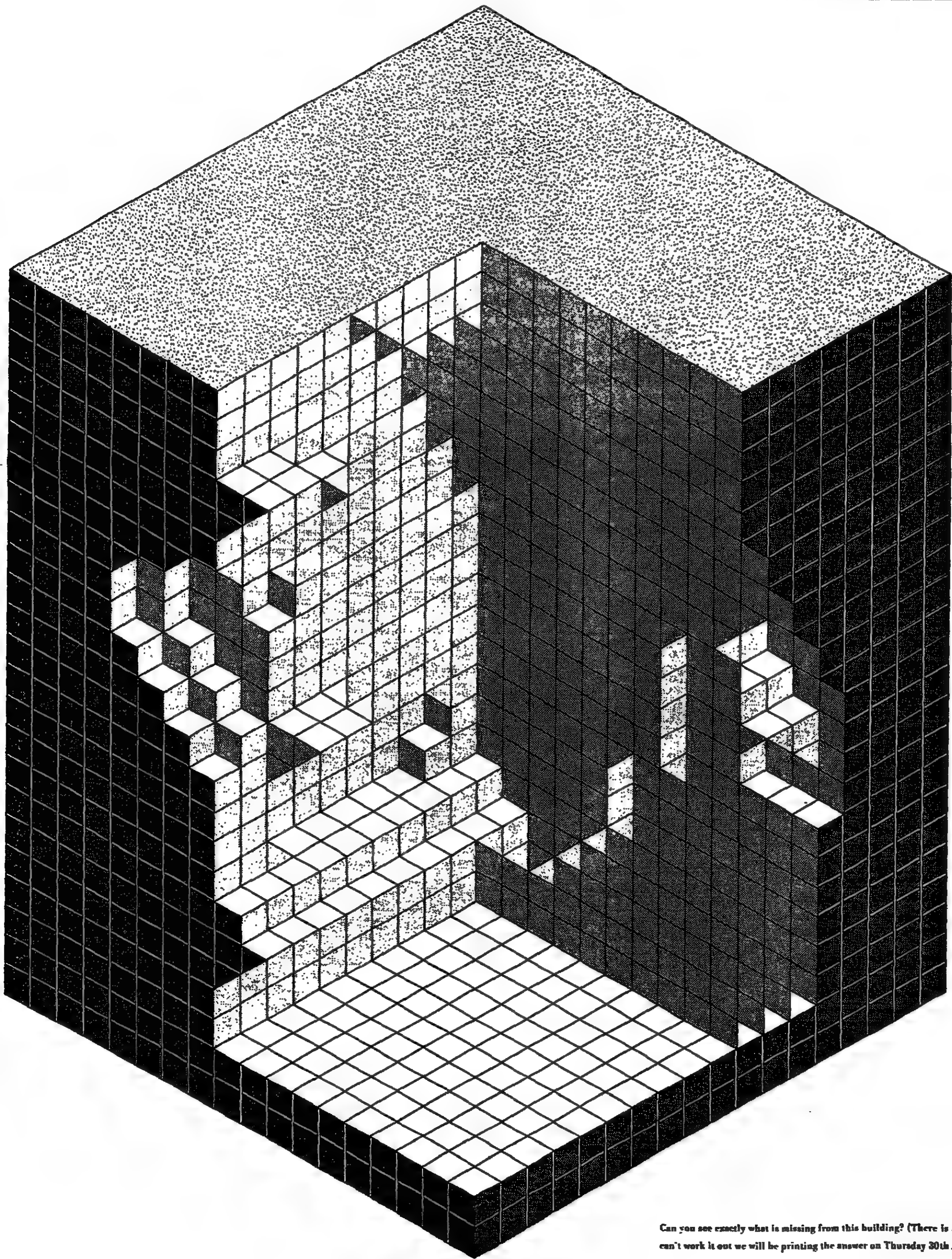
error that shows
res of the super
careless and the
enthusiasm there
past, at the expense
ment. In the le
where the whole
of everything is
o Stravinsky, the
open composer for
Michael Tippett, the
dustry LP of the



Paul Galt

at last

"I want IBM's new multi-system because now I can see what's missing from my business." A lot of companies are afraid of computers. They talk in their own languages, not to each other. Big ones don't have the inclination to talk to little ones. If you want to learn to use one, you learn on their terms and at a speed they dictate. If a company has the temerity to grow or change its business direction, they refuse to adapt. If someone comes out with a new idea, you have to throw away your existing system and start from scratch. Or get left behind. Over the next five days in this newspaper, the new IBM AS/400™ multi-system will be launched. By then, you will find all these preconceptions will have become mere misconceptions and you'll realise exactly what was missing from your company. "I think, therefore IBM."



Can you see exactly what is missing from this building? (There is an easy way, but if you can't work it out we will be printing the answer on Thursday 30th June in this newspaper.)

For more information on ☐ IBM AS/400 family ☐ office applications ☐ manufacturing applications ☐ IBM workstations and printers for the AS/400 range, send the coupon to Rachel Osborne, at the National Enquiry Centre, IBM United Kingdom Limited, FREEPOST 389 Chiswick High Road, London W4 5BR, or ring 01-995 7700 during working hours.

Name _____	Position _____	Company _____	Type of Business _____
Address _____		Postcode _____	Telephone (work) _____



TELEVISION AND RADIO

Compiled by Peter Dear
and Tony Patrick

BBC1

- 6.00** *Cee-fax* AM. News headlines, weather, travel and sports bulletins.
- 6.30** *The Masque Club in Wide Open Spaces* (b/w). 6.55 *Weather*.
- 7.00** *Breakfast Time* with Jeremy Paxman and Kirsty Wark. Includes regional and international news at 7.00, 7.30, 8.00 and 8.30; weather at 7.25, 7.55 and 8.25; and regional news and travel reports at 7.27, 7.57 and 8.27. 8.55 *Regional news* and weather.
- 9.00** *News and weather* followed by *Dallas*. Because of her hatred of JR Jamie leaves Southfork to team up with Cliff (r). (Cee-fax)
- 9.50** *Lyn Marsha's Everyday Yoga*. Slow Motion Fitting (r).
- 10.00** *News and weather* followed by *Small World*. This morning's edition of the series on model makers and collectors features Mike Sharmam who has railway layouts from the years 1830 to 1870; and the Rev Peter Denny whose computer-controlled layout is set in the year 1907 (r). 10.15 *Cartoon: Field Mouse* (r).
- 10.25** *Children's BBC*. Andy Crane with programme news and birthday greetings followed by *Play School*, presented by Carol Cheadle and Fred Harris (r). 10.55 *Five to Eleven*. Robert Glenister with a reading.
- 11.00** *News and weather* followed by *Your Mind in Their Hands*. Part four of Dr Alan Mayson Davis's examination of the treatment of mental illness in the National Health Service (r). 11.30 *On the House*. Do-it-yourself home improvement guide (r).
- 12.00** *News and weather* followed by *Desmond Morris and Sarah Kennedy* explore the animal life of Birmingham (r). (Cee-fax)
- 12.40** *Cartoon Double Bill* (r). 12.55 *Regional news* and weather.

BBC2

- 6.55** *Open University: Education - Travelling With Dignity*. Ends at 7.20.
- 9.00** *Cee-fax*. On Two: a series for four- and five-year-olds presented by Harry Towb.
- 10.15** *An exploration of memory* 10.30 *Cee-fax* 11.00 *News and pictures* 11.15 *Brazilian city* 11.40 *Cartoon* 12.25 *It is the role of the state to ensure a fair distribution of wealth?* 12.50 *Cee-fax*.
- 1.20** *The Plumps*. A See-Saw programme for the very young (r). 1.28 *Zig Zag* (r).
- 2.00** *News and weather* followed by *Storytime*. *Toby the Tug*.
- 2.15** *Prairie Pie* presented by Thora Hird. Last in the series (r). (Cee-fax)
- 2.50** *Wimbledon 88* introduced by Harry Carpenter. Live action from the Centre and Number One courts with news of matches on the outer courts. The commenting team is Dan Maskall, John Burton, Gerald Williams, Mark Cox, Barry Davies, Bill Trefall, Ann Jones and Virginia Wade.

ITV/LONDON

- 6.00** *TV-am* begins with *The Morning Programme* introduced by Richard Keys. 7.00 *Good Morning Britain* presented by Mike Morris and Richard Keys.
- 8.25** *Thames* 8.30 *Password*. Word association game presented by Gordon Burns. The celebrity guests are Adrian Walsh and Leri Harper 10.00 *Santa Barbara* 10.25 *News headlines*.
- 10.30** *The Times*. The Place... Mike Scott chairs a discussion on a topical subject 11.10 *Albion* 11.25 *Thames* news headlines.
- 11.30** *Getting On*. Eighty-two-year-old Jack Hulme's photographic record of the former mining village of Fryston in West Yorkshire where he has lived all his life 12.00 *Thurs My Dog*. Canine competition 12.30 *The Sullivan*.
- 1.00** *News at One* with Julia Goodwin 1.25 *Thames* news followed by *Colony* 1.30 *A Country Practice*. Medical drama series set in a remote Australian sheep township.
- 2.30** *Newsline* to *Thames*. Antiques series presented by Su Evans and Geoffrey Bond. Today's guests include Col John Stanbury 3.00 *Take the High Road*. Moral and inward-looking discussion 3.25 *Thames* news headlines 3.50 *Soots and Daughters*. Australian family drama serial.
- 4.00** *Thames* the *Top Ten* and *Friends* (r). 4.10 *The Telephone* (r). 4.20 *Children of the Dog Star*. Episodic two of six-part children's adventure series from New Zealand (r). (Oracle)
- 4.30** *Chatterbox*. Junior chat show hosted by Alex Jones. Among his guests is Jonathan Ross 4.55 *Winner Takes All*. Quiz game presented by Geoffrey Wheeler.
- 5.45** *News with Alison Stewart* 6.00 *Thames* news.

CHANNEL 4

- 8.30** *Schools*. 12.00 *Sesame Street*. 12.30 *Business Daily*. 1.00 *The Customer Connection*. Who Cares Wins. The fourth of five programmes in the series about improving writing skills (r). (Oracle)
- 2.00** *The Grand Trunk Road*. 2.30 *Flax*. A Yank in the RAF (1941, b/w). Starring Tyrone Power and Betty Grable. Second World War story of an American who joins the RAF in order to escape his girlfriend and take part in the Dunkirk invasion. Directed by Henry King.
- 4.15** *Metamorphosis* (b/w). A prize-winning cartoon.
- 4.30** *Cartoonland*. Today's challenge is Londoner. Joyce Layson.
- 5.00** *Ark on the Move*. Gerald Durrell searches for tigers in a forest area of Southern Madagascar (r).
- 5.30** *Mom & Mandy*. American comedy series starring Robin Williams and Pam Denver.
- 6.00** *Family Tree*. Domestic comedy from the United States.
- 6.30** *The Making of Britain*. The final programme of the series tracing the history of Britain from the time of the departure of the Romans.
- 7.00** *Channel 4 News*. 7.50 *Party Political Broadcast* by a Conservative politician. Followed by *Newsline*.
- 8.00** *The Planets* presented by Heather Couper begins with a history of the solar system (r). (Oracle)
- 8.30** *A Week in Politics*. 9.00 *Exit*. The second of three programmes on the nature of evil. (Oracle)
- 10.00** *A Very British Coup*. Episode one of a three-part political thriller (r). (Oracle)
- 11.00** *The Refuge*. The first of a new series of the sitcom.
- 11.30** *The Late Shift* beginning with *Sam's Silly: Live at Ronnie Scott's*.
- 12.40am** *Midnight Street Blues*. Chicago blues and gospel music featuring Robert Nightingale (r). Ends at 1.45.



Eric, or little by little: Eric Newby sits out repairs to the taxi seen at the rear (BBC2, 8.10pm)

Trial by taxi across India

● The premise behind Eric and Wanda Newby's journey for *Worldwide* (BBC2, 8.10pm) is that it is better to travel uncomfortably than to arrive. Their trip is to take them 900 miles along the Grand Trunk Road of India from Calcutta to Delhi and their transport is a yellow taxi which may have had a fresh lick of paint but has definitely seen better days. Janani Singh, the vehicle's proud owner, assures the doubting Newbys that all will be well, but as it turns out their doubts are well founded. First, though, it is slap bang into a Calcutta traffic jam and Eric gloomily calculates that at this rate the journey will take them two

TELEVISION CHOICE

years. Even on the open road progress is still desperately slow and the Newbys arrive so late they have to beg a room from the local magistrate. The next day our travellers stop off (goodness knows why) at a cooling plant and the taxi suffers the first of unexplained breakdowns. Stumbling into a Hindu bachelors' house, the Newbys are drenched in dye from a plastic bucket before encountering their next disaster: the taxi runs out of fuel. Also running out of fuel is Wanda's patience and she lets Eric know it. "It's not my

bloody fault", he snarls. When the fuel pipe detaches itself from the petrol tank, the resourceful and still shamelessly optimistic Janani tries to attach it with soap. Meanwhile, out on the road India is hot and dirty and clogged with evil-smelling lorries and altogether not the sort of place you would see on *Holiday 88*. Reaching the holy city of Varanasi, the Newbys have another tiff and Eric reflects: "My sometimes prickly partner in life's race was not pleased". They make it in the end, even if all Delhi can offer them is yet another of India's spectacular traffic jams.

Peter Waymark

Limited access for laymen

RADIO CHOICE

● I was with *Spectrum* (Radio 3, 9.30pm) for about 75 per cent of the time. As I am not scientifically orientated, and the programme is, I reckon that getting lost for the remaining 25 per cent was not at all bad. Half the trouble lies with those scientific terms - everyday language to the specialist - that bewilder the layman. It's an age-old problem, with no easy solution for presenter Colin Tudge. Paraphrase the minutiae and you risk losing the expert. Cauter only to the enlightened, and you risk losing the tire. My advice is: don't expect *Spectrum* to be an *Everyman's Guide to Science*. Listen hard and you will listen well. I found the most accessible of tonight's three subjects to be the debate based on the assumption that homeostasis is amenable to scientific investigation - a possibility Freud seems to have overlooked. I copied quite well with the item about gravity not always behaving as Galileo, Newton and Einstein said it did. But when the talk got around to replacing defective genes, I pressed my rewind/pause button more times than



Colin Tudge with his pet tortoise, Flash (Radio 3, 9.30pm)

was good for my self-esteem. ● *Meivyn Bragg* winds up his *Oratory* (Radio 4, 8.45pm) by putting his own head on the block and nearly getting it chopped off. Knightbridge Speakers' Club award him low

marks for eye contact and spontaneity. I award Bragg full marks for a series that brilliantly demolished the myth of golden silence.

Peter Davalle

VARIATIONS

- BBC1** Wales Today 6.30-7.00 News followed by *Neighbours* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University* 6.55-7.25 *Open University* 7.25-7.55 *Open University* 7.55-8.25 *Open University* 8.25-8.55 *Open University* 8.55-9.25 *Open University* 9.25-9.55 *Open University* 9.55-10.25 *Open University* 10.25-10.55 *Open University* 10.55-11.25 *Open University* 11.25-11.55 *Open University* 11.55-12.25 *Open University* 12.25-12.55 *Open University* 12.55-1.25 *Open University* 1.25-1.55 *Open University* 1.55-2.25 *Open University* 2.25-2.55 *Open University* 2.55-3.25 *Open University* 3.25-3.55 *Open University* 3.55-4.25 *Open University* 4.25-4.55 *Open University* 4.55-5.25 *Open University* 5.25-5.55 *Open University* 5.55-6.25 *Open University* 6.25-6.55 *Open University*

©TIMES NEWSPAPERS LIMITED. 1988. Printed by News International Newspapers Limited of 1 Virginia Street, London E1 9XN. Telephone 01-491 4100. and by News Scotland Ltd., 124 Portman Street, Kinning Park, Glasgow G41 1EJ. Wednesday, July 27.

12 seconds
including

مَكِّيَّةٌ مِنَ الْأَصْلِ

WEDNESDAY JUNE 22 1988

MARKETS	THE POUND
FT 30 Share 1481.6 (+12.9)	US dollar 1.7855 (-0.0005)
FT-SE 100 1860.1 (+16.1)	W German mark 3.1380 (-0.0018)
USM (Datastream) 159.88 (+1.44)	Trade-weighted 76.5 (+0.1)

Executive Editor
David BrewertonPER to be
sold off
by tender

Professional and Executive Recruitment, the Government's top-flight employment agency, is to be offered for sale by tender through Lloyds Merchant Bank.

Mr Norman Fowler, the Secretary of State for Employment, is making the tender open to all interested parties, including the management.

The agency operates through more than 30 offices. The agency has been working within the public sector to a breakeven financial target, but Lloyds reckons the business could be restructured to develop in the private sector.

Comment, page 27

Cowie change

Mr Andrew Cowie has decided to resign as a director of T Cowie, the Sunderland-based motor and finance group, which was built up by his father, Mr Tom Cowie. He is leaving at the end of June "to pursue personal interests", the company said. Share dealings by Mr Andrew Cowie and Mr Tom Cowie last year are at the centre of a Department of Trade investigation.

Meyer soars

Pretax profits at Meyer International, the builders' merchandising group, jumped 40 per cent to £63.1 million in the year to end-March on sales 16 per cent up at £712 million.

Tempos, page 26

STOCK MARKETS

New York	Dow Jones	2081.97 (-1.96)
Tokyo	Nikkei Average	27925.57 (-213.46)
Hong Kong		
	Hong Kong	2883.05 (-38.41)
Amsterdam	Gen	256.6 (+1.2)
Sydney	AO	1620.0 (-16.7)
Frankfurt		
	Commerzbank	1408.8 (-21.5)
	General	4925.7 (+8.3)
Paris	CAC	343.8 (-2.3)
Zurich	SKA Gen	464.1 (-32.2)
London		
	FT-A-Share	990.57 (+8.99)
	FT-300	1049.56 (+8.88)
	FT-Gold Mines	215.9 (-2.5)
	FT-Fixed Interest	98.13 (+0.02)
	FT-Govt Secs	88.10 (+0.04)
Recent issues		
Closing prices	Page 28	
	Page 91	

MAIN PRICE CHANGES

RISER		
Essex	427.50 (+1.39)	
Whitbread 'B'	430.00 (+1.00)	
Warrington	142.00 (+1.42)	
Wilson Bowden	142.00 (+1.42)	
Sassol Foods	240.00 (+1.00)	
Glaxo	930.00 (+1.70)	
Glyndwr	322.00 (+1.00)	
Hunter	90.00 (+3.00)	
General Accident	88.00 (+2.20)	
GENE	940.00 (+1.50)	
Capital Radio	250.00 (+1.70)	
Unilever	47.00 (+1.60)	
Adair	487.00 (+1.00)	
Read Int	41.00 (+1.10)	
Ocean Transport	283.00 (+1.90)	
Hardanger	740.00 (+2.00)	
Granger	500.00 (+1.70)	

FALLS

Schroders	87.50 (-2.50)
Powerscreen	95.00 (-1.00)
Int Thomson	84.00 (-1.50)
Closing prices	
Bargains	217.60

INTEREST RATES

London Bank Base	8 1/8%
3-month interbank	9 1/8-9 3/4%
3-month eligible bills	8 1/4-8 1/2%
buying rate	
US Prime Rate	9%
Federal Funds	7 1/4%
3-month Treasury Bills	6.53-6.52%
30-year bonds	10 1/4-10 1/2%

CURRENCIES

London	New York
£ \$1.7855	£ \$1.7855
£ DM3.1380	£ DM1.7578
£ Sfr2.6118	£ Sfr1.4828
£ FF10.8207	£ FF5.9300
£ Yen225.59	£ Yen125.48
£ Index:76.5	£ Index:94.4
ECU 60.662458	SDR 10.754870

GOLD

London Fixing	
AM \$451.70 pm \$451.85	
Settle \$451.25-451.75 (2552.60-2552.00)	
New York	
Comex \$452.40-452.90	

NORTH SEA OIL

Brent (Aug)	pm \$15.40 bid
* Denotes latest trading price	

THE TIMES

STOCK WATCH	
0898 141 141	

Market news on Stock-watch yesterday included: Office and Electronic Machines (01259) announced higher losses and dropped 20p; Powerscreen Int (01838) fell 18p on disappointment with results; analysts visited Wilson Bowden (04077) and shares gained 13p.

Recent additions include: TR Natural Resources Warrants (03098), ACAL 03134; Colroy 03138.

Calls charged at 5p for eight seconds peak and 12 seconds off peak including VAT.

Details, page 26.

Lyonnaise des Eaux purchase could be first in a flood

French agree
£47m deal for
Essex Water

By Colin Campbell

Lyonnaise des Eaux, one of France's largest water-technology groups with additional interests in mortuary services, is making an agreed cash offer for Essex Water Company worth £47.6 million.

It is the first of an expected flood of French bids for British statutory water companies ahead of their conversion to plc status.

The French group's offer of 900p for the ordinary shares of Essex and of 78p and 34p, respectively, for the two classes of preference shares, represents premiums of between 35 per cent and 83.7 per cent over market prices at close on business on Monday.

The premiums offered for shares with low maximum dividends, and the City's expectations that other foreign bids for British water companies will now flow, is likely to focus fresh attention on a stock market sector largely neglected until the spate of stake-buying over the past year.

Ahead of the announcement, Essex's two classes of ordinary shares were quoted at 515p and 490p, respectively, and the preferences shares at 53p and 40p. Yesterday all quotes moved ahead to reflect near-bid prices.

Essex, the biggest of Britain's 29 statutory water companies, caters for a population of 1.39 million and serves the London boroughs of Barking, Havering and parts of Redbridge; the boroughs of Chelmsford, Southend-on-Sea and Thurrock; and the district councils of Basildon, Castle Point, Maldon, Rochford and parts of Braintree and Brentwood.

The chairman of Essex Water is Admiral Sir Andrew Tempus.

Lewis, whose board has received an assurance from Lyonaise that no redundancies are intended, and that all rights of Essex directors and employees will be maintained.

Essex has also been told that the interests of customers will continue to be fully safeguarded.

Essex, as a statutory water company, is at present limited in its business activities to the supply of water. But it believes there will be fresh opportunities that can be exploited once it is in the Lyonaise fold and has converted to plc status.

In the 1987 financial year, Essex Water reported a turnover of £30.6 million and a pretax profit of £5.8 million. In the same financial year, Lyonaise reported a turnover equivalent to £1.6 billion and an equivalent pretax profit of £104 million.

Mme Christine Morin-Postel, senior vice-president for corporate development and international operations, said the managements of Lyonaise and Essex had recently met and liked each other, both groups shared a commitment to technological development, and fresh expansion opportunities currently denied Essex could be usefully exploited.

Lyonaise already has irrevocable undertakings in respect of 41.6 per cent of Essex. The group operates in France and worldwide in activities which include water supply, distribution and purification, waste disposal, pollution control, industrial heating, energy distribution, cable television, leisure, health services and funeral services.

It supplies 10 million people in France with water, and 8 million in Spain, the US, Canada, Morocco and the South Pacific.

Mr Stanley Wright resigned yesterday as chairman of James Ferguson Holdings, the parent company of the crashed Barlow Clowes investment group, two weeks after taking up the position.

Mr Wright is also stepping down from the board of James Ferguson, where he has been a non-executive director since January 1987.

Mr Wright quit after the appointment by the High Court yesterday of administrators at James Ferguson - effectively a form of receivership.

It has emerged that Barlow Clowes held negotiations over the past year to purchase three financial intermediaries which recommended the company's products to a substantial number of clients.

These included the Investment and Pensions Advisory Service, the Surrey financial intermediary which was last week suspended by Fimbra, the intermediaries watchdog.

IPAS is estimated to have invested up to £40 million with Barlow Clowes.

Barlow Clowes also had takeover talks with Analysis Group, a Harrogate financial adviser, and with Gordon Pettie Investment Services of Cheshire.

Both firms are among several intermediaries which have been visited by Fimbra officials.

A Fimbra spokesman yesterday said: "We are drawing up a list of all our members who put money into Barlow Clowes. We will be looking at whether they put a substantial amount of their business with the firm."

There was disappointment for some city "stars". Angus Phauze, last year's top analyst in the building materials sector, was topped from his perch by Charles Williams and Malcolm Brown of James Capel. Henry Poole, leading packaging and paper guru since 1980, lost his first place to Tony Penning of James Capel. Dan White, top analyst in shipping and transport for 13 years, was overtaken by Alan Kelsey of Kitcat & Aitken.

The survey showed that the typical analyst is now likely to be 32 years, six months old - a year younger than last year's average age - covers 38 companies and three and a half sectors. The analyst has been doing the job for about six years and has been with his present firm for three and a half years.

Country NatWest Woodmac was ranked fifth, compared with eight and seventh for the respective predecessor teams of analysts before they merged.

Hoare Govett and Citicorp Scrimgeour Vickers fell two places to seventh and eighth. CL-Alexanders Laing & Cruickshank remained in ninth spot and Kitcat and Aitken moved up a place from last year to take tenth position.

The three best teams of analysts, based on weighted votes, were: David Buck, Tim Adams and Julia Blake (Textiles - Barclays de Zoete Wedd); Neil Blackley and Richard Dale (Agencies - James Capel); and Max Dolding, Richard Tavener and Nick Gregory (Leisure - James Capel).

There was disappointment for some city "stars". Angus Phauze, last year's top analyst in the building materials sector, was topped from his perch by Charles Williams and Malcolm Brown of James Capel. Henry Poole, leading packaging and paper guru since 1980, lost his first place to Tony Penning of James Capel. Dan White, top analyst in shipping and transport for 13 years, was overtaken by Alan Kelsey of Kitcat & Aitken.

The survey showed that the typical analyst is now likely to be 32 years, six months old - a year younger than last year's average age - covers 38 companies and three and a half sectors. The analyst has been doing the job for about six years and has been with his present firm for three and a half years.

Country NatWest Woodmac was ranked fifth, compared with eight and seventh for the respective predecessor teams of analysts before they merged.

Hoare Govett and Citicorp Scrimgeour Vickers fell two places to seventh and eighth. CL-Alexanders Laing & Cruickshank remained in ninth spot and Kitcat and Aitken moved up a place from last year to take tenth position.

The three best teams of analysts, based on weighted votes, were: David Buck, Tim Adams and Julia Blake (Textiles - Barclays de Zoete Wedd); Neil Blackley and Richard Dale (Agencies - James Capel); and Max Dolding, Richard Tavener and Nick Gregory (Leisure - James Capel).

There was disappointment for some city "stars". Angus Phauze, last year's top analyst in the building materials sector, was topped from his perch by Charles Williams and Malcolm Brown of James Capel. Henry Poole, leading packaging and paper guru since 1980, lost his first place to Tony Penning of James Capel. Dan White, top analyst in shipping and transport for 13 years, was overtaken by Alan Kelsey of Kitcat & Aitken.

The survey showed that the typical analyst is now likely to be 32 years, six months old - a year younger than last year's average age - covers 38 companies and three and a half sectors. The analyst has been doing the job for about six years and has been with his present firm for three and a half years.



Cheers! Christine Morin-Postel, of Lyonnaise des Eaux, hails the agreement yesterday.

The long
hard
ride from
TorontoFrom Rodney Lord
Toronto

In the end, as expected, it turned out to be music for President Reagan to ride off into the sunset. As the 14th economic summit finished yesterday, the sounds of seven-part harmony were still hanging in the air.

Shaken by the market reaction to last October's open squabbling between Mr James Baker, the US Treasury Secretary, and Herr Gerhard Stoltenberg, the West German finance minister, the Summit Seven have been determined not to rock the boat.

Although the US still has reservations about West Germany's anti-inflationary policies and refusal to boost domestic demand, not a hint of this was allowed to emerge.

On debt, too, the US has been prepared to string the other six along. Special help for the poorest countries was acceptable to the US - so long as it was quite clear that individual creditor countries could choose how much or how little to do.

Mrs Thatcher was in remarkably harmonious mood, sweet-talking the West Germans on the European Monetary System and buttoning her lip on farm subsidies.

Behind the photocalls, however, not much has changed. The US has conceded next to nothing on sub-Saharan debt. Mr Nigel Lawson's hope of "a rough equivalence between the efforts of various creditors" seems doomed when it comes to the detailed negotiations among the Paris Club of creditor nations.

Progress on agricultural subsidy disarmament, which produced the nearest thing to a controversy, has also been slow. The EEC, while embracing the principle of lower subsidies, is reluctant to go much further with the practice.

Japan has tried to raise its profile at the summit, mainly by launching a new debt initiative on middle income countries. Unfortunately new debt initiatives from Japan occur almost as often as two or three finance ministers are gathered together. First reactions from Mr Lawson were not over-encouraging. "It does raise a whole lot of issues which are very tricky issues and I am not at all sure it is entirely the right way to go."

As the seven leaders, 3,000 security staff and 4,000 journalists disperse, the consensus is that this was an occasion for some useful paper victories in drafting the communiqués but that most of the hard work of negotiation is to come.

Ferguson
chairman
resigns

By Lawrence Lever

Mr Stanley Wright resigned yesterday as chairman of James Ferguson Holdings, the parent company of the crashed Barlow Clowes investment group, two weeks after taking up the position.

Mr Wright is also stepping down from the board of James Ferguson, where he has been a non-executive director since January 1987.

Mr Wright quit after the appointment by the High Court yesterday of administrators at James Ferguson - effectively a form of receivership.

It has emerged that Barlow Clowes held negotiations over the past year to purchase three financial intermediaries which recommended the company's products to a substantial number of clients.

These included the Investment and Pensions Advisory Service, the Surrey financial intermediary which was last week suspended by Fimbra, the intermediaries watchdog.

IPAS is estimated to have invested up to £40 million with Barlow Clowes.

Barlow Clowes also had takeover talks with Analysis Group, a Harrogate financial adviser, and with Gordon Pettie Investment Services of Cheshire.

Both firms are among several intermediaries which have been visited by Fimbra officials.

A Fimbra spokesman yesterday said: "We are drawing up a list of all our members who put money into Barlow Clowes. We will be looking at whether they put a substantial amount of their business with the firm."

There was disappointment for some city "stars". Angus Phauze, last year's top analyst in the building materials sector, was topped from his perch by Charles Williams and Malcolm Brown of James Capel. Henry Poole, leading packaging and paper guru since 1980, lost his first place to Tony Penning of James Capel. Dan White, top analyst in shipping and transport for 13 years, was overtaken by Alan Kelsey of Kitcat & Aitken.

The survey showed that the typical analyst is now likely to be 32 years, six months old - a year younger than last year's average age - covers 38 companies and three and a half sectors. The analyst has been doing the job for about six years and has been with his present firm for three and a half years.

Country NatWest Woodmac was ranked fifth, compared with eight and seventh for the respective predecessor teams of analysts before they merged.

Hoare Govett and Citicorp Scrimgeour Vickers fell two places to seventh and eighth. CL-Alexanders Laing & Cruickshank remained in ninth spot and Kitcat and Aitken moved up a place from last year to take tenth position.

The three best teams of analysts, based on weighted votes, were: David Buck, Tim Adams and Julia Blake (Textiles - Barclays de Zoete Wedd); Neil Blackley and Richard Dale (Agencies - James Capel); and Max Dolding, Richard Tavener and Nick Gregory (Leisure - James Capel).

There was disappointment for some city "stars". Angus Phauze, last year's top analyst in the building materials sector, was topped from his perch by Charles Williams and Malcolm Brown of James Capel. Henry Poole, leading packaging and paper guru since 1980, lost his first place to Tony Penning of James Capel. Dan White, top analyst in shipping and transport for 13 years, was overtaken by Alan Kelsey of Kitcat & Aitken.

The survey showed that the typical analyst is now likely to be 32 years, six months old - a year younger than last year's average age - covers 38 companies and three and a half sectors. The analyst has been doing the job for about six years and has been with his present firm for three and a half years.

Country NatWest Woodmac was ranked fifth, compared with eight and seventh for the respective predecessor teams of analysts before they merged.

Nestlé extends bid
date for Rowntree

By Cliff Feltham

Nestlé, the Swiss food group, has extended its £2.1 billion takeover bid for Rowntree until July 4 after announcing acceptance of 0.03 per cent on the second closing date of the offer. Nestlé's stake in Rowntree remains at about 16 per cent.

Nestlé has been widely expected to come back with a higher offer after its initial bid worth 890p a share was topped by its big rival, Jacobs Suchard, with 950p. Rowntree's price in the stock market has consistently remained ahead of the two offers, closing yesterday 5p lower at 1045p.

Analysts believe Nestlé is hoping that speculators who have bought into Rowntree in anticipation of a new offer worth about £11 may begin to get cold feet and start selling, thereby allowing the price to drop back. There have been unconfirmed reports that the Nestlé management in Switzerland is not happy at having to pay so much for the business.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

Rowntree has so far refused to recommend either bid, although its chances of remaining independent are remote. Mr Ken Dixon, the chairman, and his board have almost certainly met both companies and are coming under increasing pressure to back one of the two.

**CASH IN ON THE CURRENT HOUSE
PRICE BOOM WITHOUT SELLING
YOUR HOME AND WITH NOTHING
TO PAY FOR 5 YEARS!**

House prices in the United Kingdom have risen by a staggering amount in recent years. That quite exceptional growth in value means that the average house-owner is now £1000's better off... if only they could get the capital without moving home!

Now the new Property Equity Plan offers a unique solution.

You can use it to unlock the capital in your own home for any purpose you wish - perhaps to provide private education for your children, a second home, new investment or business opportunities or to repay outstanding debts.

The Facility will give you financial freedom throughout your working life. To qualify you must be earning in excess of £20,000 per annum and be in full time employment.

Why not find out more by returning the coupon today or contact our property equity hotline direct on 01-222 8785.

Then you too can profit from the property boom.

To Berkeley St. James's Financial Management Limited
FREEPOST, London SW1H 9BR. Telephone 01-222 8785
Please contact me as soon as possible

NAME
ADDRESS
DAY TIME TEL
OCCUPATION



BUSINESS ROUNDUP

Hestair pays £12.9m for baby buggy firm

Hestair, the mini-conglomerate, has bought Andrews MacLaren, the country's market leader in baby buggies and pushchairs, for £12.9 million. The move is designed to boost the group's consumer products division and balance the growth of the services side.

MacLaren, which has 800 employees, estimates it has a 40 per cent market share in this country, with pretax profits in the year to end-August expected to reach £1.5 million on sales of £21 million. The consideration is satisfied by £1.5 million in loan stock and the issue of 3.92 million new Hestair shares.

PML fashion purchase Powerscreen shares fall

PML, the designer knitwear and clothing group, is acquiring the Alan Lee Group, which designs, imports and distributes women's clothes through its Alan Lee, Susan Small and Condi business. It involves a £2.25 million payment with up to £2.5 million to follow, depending on future profits.

Powerscreen shares fall

Shares in Powerscreen International, the Irish mineral screening and crushing equipment manufacturer, slumped 19p to 95p, despite final pretax profits of £9.04 million (£8.04 million). Earnings per share were 11.4p (8.9p) and the final dividend 2.5p (2p), making 3.5p.

De Carmoy go-ahead

Shareholders of Société Générale de Belgique have approved the appointment of M Hervé de Carmoy, a French banker and former Midland Bank chief executive for global banking, to the interim post of executive director, with a view to his becoming managing director.

Viscount Etienne Davignon, a director of La Générale, said the appointment of M de Carmoy was no longer a bone of contention between the company's two main blocs of shareholders, led by Signor Carlo De Benedetti and France's Cie Financière de Suez. La Générale said 55 per cent of shareholders at its annual meeting in Brussels voted to elect M de Carmoy, aged 51, for a period of six years.

Perry in £2m expansion Old hits buy for Pickwick

Perry Group, the car dealer, has bought two car dealerships for £2.02 million in cash. The purchases are EMA, a Peugeot Talbot dealer in Portsmouth which made pretax profits of £81,000 in 1987 and Most Motors, which has an Austin Rover franchise at Hyde, Cheshire and made £66,000.

H Barrett acquisition

Henry Barrett Group, the steel supplier and construction group, is paying a maximum of £7.07 million for BNL Holdings, the largest manufacturer of thermoplastic rolling element bearings in this country.

The complex consideration is made up of £100,000 depending on future profits, £2.2 million in convertible preference shares, and 3.04 million new Barrett shares, 2.88 million of which have been placed and will be offered back to existing shareholders. At the same time Barrett is raising £280,000 by issuing further new shares, also subject to claw-back. BNL operates from Knaresborough, North Yorkshire.

Hey Presto! Argyll's magic formula

Transformation of the core of the Presto chain into Safeway supermarkets is well under way, demonstrating Argyll's prowess in the profitable management of change, and its ability to turn round poorly performing assets.

This programme will do much to provide the group with profits growth over the next three years. So it will be the early 1990s before Argyll is faced with the challenge of managing an established food retailing chain.

Last year's figures go some way, however, to showing the potential that exists.

Leaving aside the effect of inflation (3 per cent) new space (18 per cent) and an extra two weeks' trading (4 per cent), the underlying growth of the Safeway business was 5 per cent, a rate which is well up with the market leaders.

The main thrust for profits enhancement will come from the fresh meat and produce departments, although there are also opportunities in niche areas of the product range.

In the meantime, attention is focusing on the impact of the Presto store conversion programme. Argyll maintains that the stores already converted are a representative sample.

However, there is a degree of uncertainty as to the rate of uplift as the programme gains momentum.

It would be impressive if the 55 per cent rise in sales, and

doubling of profits seen so far, could be duplicated, but at this stage this may be wishful thinking.

Argyll is so impressed with the impact, however, that the programme is being accelerated by 50 per cent to 60 units this year.

In parallel with the task of converting existing stores, a new openings programme continues. The average cost is £7 million a unit.

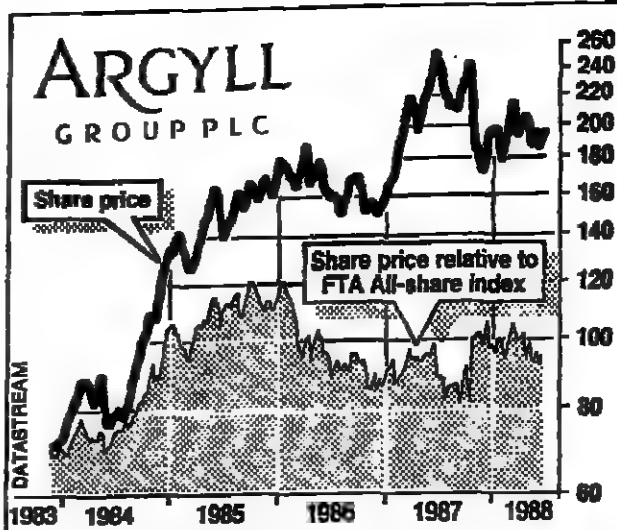
The balance sheet is flush with cash after last year's fund-raising exercises, so the conversion and opening programmes should not put too much strain on the business. Acquisitions in related areas are possible, although the possibilities in this country are limited.

Argyll should achieve pretax profits — before £26 million of exceptional — of £213 million. On fully diluted earnings of 15p, the rating is 12.8 times, well up with events.

Meyer Int

Meyer International is emerging as a thoroughbred. Pretax margins, admittedly helped by a £5.1 million uplift in property profits, widened from 7.3 per cent to 8.9 per cent, enabling pretax profits to jump 40 per cent on sales only 16 per cent higher.

Taking into account the inclusion of a full year at Brownlee and some smaller acquisitions, profits were flat-



tered to the effect of £3 million while sales were about £20 million higher.

Worries about prospects for improving the margin in the Jewson builders' merchanting chain should not be overdone. It is presently 7 per cent at the operating level.

The market remains buoyant and there are more opportunities for making piecemeal acquisitions. Economies of scale, a better and broader mix of products and keener buying have all contributed to Jewson's improving performance.

Jewson accounted for 49 per cent of 1987-88 sales and 42 per cent of profits. The acquisition of the Dutch Pont-Meyer business will alter the balance this year and increases

Meyer's exposure to the important European market.

Other overseas acquisitions, especially in the United States, are a distinct possibility since the group has unveiled a balance sheet containing nearly £15 million of net cash.

The quality of earnings on the forest products side of the business has been much improved, partly because of the reduction in the pure importing/wholesaling activities — these now account for only 50 per cent of divisional sales.

The increase in the dividend is a measure of the group's confidence in the future. Analysts are forecasting 1988-89 pretax profits of £30 million and earnings per share of 55p.

The year has started well with sales ahead by more than 12 per cent. Property profits of £7.5 million have been secured and about as much again may come through in the second half. This forecast presumes an average winter. However, profits may be lower if the cold winds blow too harshly.

The shares have been in demand, so lost 6p on the figures. However, on a p/e ratio of just under 7 times earnings, they should more than make up lost ground.

Essex Water Company

If the premiums over market price being offered by Lyonnaisse des Eaux for the Essex Water Company are any guide to what lies ahead, then investors should jump into water shares before the investment tide rises.

In its recommended offer, Lyonnaisse is prepared to pay premiums of 83.7 per cent and 74.8 per cent for the two classes of ordinary shares, and premiums of 35 per cent and 47.2 per cent for the two classes of preference shares.

The French water company already has irrevocable undertakings for 41.6 per cent of Essex, and would like Essex to remain listed.

Lyonaisse's offers of 900p for the ordinaries and 54p and

78p, respectively, for the two classes of preference shares should not be measured against standard takeover criteria, because the existing financial controls on statutory water companies limit profits and dividend payments.

The quoted vehicles are almost a gift.

Nor can the overall bid valuation of £47.6 million be properly measured against net assets (though if Essex had to start from scratch it would cost £400 million to set itself up).

None the less, the direction Lyonnaisse and Essex plan to tread together promises to be exciting — if only because Lyonnaisse has itself successfully diversified in France and elsewhere into waste disposal, leisure, health and funeral services, and because it plans to use its French expertise in other parts of Britain.

In addition, Lyonnaisse owns a 25.2 per cent stake in the equivalent company serving Bristol, and a 29.4 per cent stake in East Anglian Water.

On its own account Lyonnaisse has a respectable financial record behind it, and in the year ended last December reported a turnover of £16.8 billion (£1.6 billion) and pretax profits of £1.1 billion.

The astute investor might well consider selling half an Essex holding to Lyonnaisse in order to cash in on the offer, and then sit back and ride with the other half.

Builder broadens its base

By Martin Waller

The public will have the chance of investing in a specialist publisher of business periodicals when the Builder Group comes to the stock market through a partial offer for sale by the merchant bank Samuel Montagu & Co.

The company is issuing 3.6 million new shares, two-thirds to be placed and the balance to be made available to the public. The price is 125p a share and, with almost 22 per cent of Builder being floated,

the group's total worth is £20.6 million.

Builder publishes a series of specialist journals directed at the building and property industries. It was founded in 1842 by Mr Joseph Hansom.

He sold his publication, *The Builder*, the following year to its printer, whose family holds 98 per cent of the company. Mr Brian Griffin, the chairman, said the company was being floated to allow it to expand, and to provide a market for the 154 existing shareholders.

Of the sale proceeds, £2.1 million net of expenses will be new money and £1.9 million will go to existing investors.

Dealing is set to start on July 6. The offer price represents a historic price earnings multiple of 16.1.

Mr Griffin said the offer had been structured to allow readers of the group's magazines and other members of the public to take a stake, and to limit the company's risk. Up to 250,000 shares are being reserved for preferential applications from employees.

Troubled JMD in merger

By Our City Staff

John Michael Design, the troubled retail design company, yesterday announced an agreed merger with a private investment company in what will be its fourth trip to the altar in the past year.

The merger is with Capital and Investment Securities, formed in February 1985 to acquire holdings in unquoted service and distribution companies. A substantial shareholder in CIS is the issuing house United Trust and Credit, which sponsored JMD's market debut in 1985.

It was this connection, said Mr Keith Moss, who becomes chief executive of JMD once the deal goes through, that led to the approach.

The company's shares will continue to be suspended at 30p on the Unlisted Securities Market pending the merger.

This is to be effected by the issue of 17.85 million new shares in exchange for CIS, which will end up with 68 per cent of the merged company.

The company lost £216,000 before tax in the first half to end-September and further significant losses will be reported for the second half.

COMPANY BRIEFS

LOOKERS (n)

Pre-tax: £2.56 (£1.84m)

EPS: 10.3 (7.0 adjp)

Div: 1.65 (1.3 adjp)

BLICK (n)

Pre-tax: £2.14 (£1.82m)

EPS: 7.56 (6.23p)

Div: 2 (1.6p)

WELLMAN (n)

Pre-tax: £2.54 (£1.34m)

EPS: 8.06 (5.72p)

Div: nil

RELIANCE SEC (n)

Pre-tax: £1.74 (£1.55m)

EPS: 10.9 (11.4p)

Div: 3.25 mkg 4.75p

BURNOWE (n)

Pre-tax: £1.65 (£1.28m)

EPS: 10.51 (8.18p)

Div: 2.0 (1.5p)

AMBER (n)

Pre-tax: £1.23 (£1.07m)

EPS: 28.3 (25.9p)

Div: 7.75 mkg 11 (10p)

WATSON & PHILIP (n)

Pre-tax: £1.39 (£0.92m)

EPS: 5.9 (4.7p)

Div: 2.85 (2.3p)

STERLING IND (n)

Pre-tax: £0.88 (£0.87m)

EPS: 5.11 (4.86p)

Div: 2.4p mkg 3.4 (3.1p)

Turnover increase of 48% including Martins Group. Car sales buoyant.

Negotiations for the sale of three depots.

Operating profits rose. Export of new paper successful with UK sales ahead of last year.

Borrowings eliminated by cash flow and rights issue.

Board continues to seek acquisitions. Successful year anticipated. Operational centres opened. Continuation of expansion.

Sales recovered shortfalls. Profit improvement anticipated for second half.

Profits on industrial aerosols up. Refractory down.

Confident for future. Seeing opportunities to offset competitive pressures arising in some areas.

Extraordinary debts of £280,000 from closure of Mitcham factory.

Property Trust halted

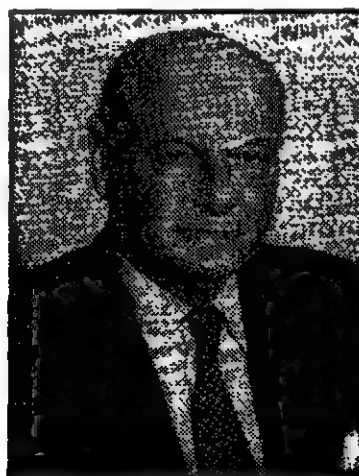
Shares in Property Trust, the developer formerly known as London & Manchester Securities, were suspended at 4p on the Unlisted Securities Market yesterday.

The directors said they had requested the suspension to avoid a false market in the

shares while negotiations, which were at an advanced stage, continued for the acquisition of a property in St John's Wood, London.

The group made a £3.7 million rights issue in 2.5p in September to help to fund the £6 million purchase.

Hambros Results



HIGHLIGHTS OF THE STATEMENT BY THE CHAIRMAN, MR. CHARLES HAMBRO

Strategy maintained.

Our strategy to develop all of our banking activities but not to make markets in gilts or equities has produced steady growth in banking profits at home and abroad.

Limited impact of stock market crash.

The main impact was on our non-banking results and most of these activities contributed higher profits.

Advantages of diversification.

These results show the benefits of our broad spread of activities in banking and retail financial services.

Further new ventures including Hambro Guardian Assurance.

The new life insurance company which Hambro Countrywide has started with Guardian Royal Exchange will be launched under this name in the autumn.

Fifth successive year of profit and dividend growth.

RESULTS FOR THE YEARS ENDED 31st MARCH

	1984	1985	1986	1987	1988
Profit before tax and minorities					
Profit from continuing group activities (£m)	20.5	26.6	40.0	59.0	72.5
Overall profit (£m)	20.5	27.3	43.4	60.8	69.8
Profit after tax and before extraordinary items (£m)	12.4	17.3	20.5	37.0	39.2
Total Dividend per 20p Ordinary Share	5.51p	6.17p	7.09p	8.20p	9.00p



HAMBROS PLC

The annual report for the year ended 31st March 1988 will be despatched to shareholders on 30th June. If you would like a copy please write to: The Company Secretary, Hambros PLC, 41 Bishopsgate, London EC2P 2AA.

The advertisement has been issued by Hambros PLC and approved for issue by Hambros Bank Limited, a member of HBRO and TSA. It must be stressed that the value of investments can fall as well as rise, and that the past is not necessarily a guide to the future.

10,000 THINGS YOU DIDN'T KNOW ABOUT THE STOCK EXCHANGE

Has inflation affected British Gas? Is London Rubber up, down or bouncing back? Shouldn't you be keeping an eye on ICI?

Answer these and thousands of other questions when you join The Times Stockwatch service — completely free.

It's the most sophisticated and comprehensive financial information service in Britain, and it tracks the latest prices of over 10,000 shares, unit trusts, bonds, funds and other investments.

All the information is available to Stockwatch members instantly, just by making a 'phone call. Become a Charter Member of Stockwatch now, and you'll receive a free Index to over 10,000 coded investments, a free User Manual, plus a free state-of-the-art keypad to access Stockwatch.

For a demonstration of how Stockwatch works, just call 0898 141 142 or send in coupon below:

THE TIMES STOCKWATCH

0898 141 141

To apply for free charter membership* of THE TIMES STOCKWATCH Service, please complete this application form, enclose the £10 "good faith" deposit, and send to the address given below. PLEASE USE BLOCK CAPITALS AND CAPITAL LETTERS.

Surname (Mr/Ms/Ms/Ms) _____ Initials _____

Address _____

Postcode _____

Telephone (Home) _____ (Business) _____

Occupation _____ Date _____

I enclose a cheque or Postal Order for £10 made payable to "BT CITYCALL LTD." (This will be refundable as a voucher redeemable against my telephone bill).

Please debit my Access/Visa card no: _____

Expiry Date _____

Signature _____ Date _____

Send remittance and coupon for: The Times Stockwatch, FREEPOST, Newbury, Berkshire, RG13 1BR.

*Free membership available for a limited period only.

© In conjunction with Citycall.

هكذا في الأصل

Hambros set for return to insurance in joint venture

By Richard Thomson, Banking Correspondent

Hambros, the merchant banking and estate agency group, yesterday announced the name of its new insurance subsidiary, Hambros Guardian Assurance — its first foray into the insurance market for four years.

Hambros has had no direct involvement in insurance since it sold Hambros Life — now called Allied Dunbar — to BAT Industries in 1984. The new company, with capital backing of £40 million, is a joint venture with Guardian Royal Exchange, and is expected to be operational by the autumn.

It will market retail insurance policies, mostly linked to mortgages, through Hambros Countrywide's network of 480 estate agencies.

Meanwhile, Hambros unveiled a 15 per cent increase in pretax profits to £69.8 million for the year to March 31,

despite a larger than expected loss during the stock market crash.

Some £2.7 million of the loss came from Strauss Turnbull, the stockbroker in which Hambros had a 30 per cent stake. Strauss has now, however, ceased to be an associate company of the banking group after a reorganization which has reduced the holding to 17 per cent of the enlarged company.

As a result of the restructuring, Societe Generale, France's largest bank, will have 60 per cent of the stockbroker.

Hambros lost nearly £6 million in the crash, including £1 million on underwriting the British Petroleum share issue and a further shortfall on other business.

Mr Charles Hambros, the group chairman, said, however, that the impact of the

crash had been very limited, demonstrating the benefits of the group's broad spread of activities.

Profits from banking operations were up 17 per cent to £36.7 million, although corporate finance business, which had performed strongly the previous year, was down after a general fall in the market.

As a proportion of total profits, corporate finance contributed 12 per cent this time, compared with 23 per cent the year before.

Mr Chips Keswick, head of banking operations, said the bank had very liquid short-term assets, which put it in a strong position if banking margins began to rise soon.

The liquidity would allow it to take the best advantage of this.

The network of European contacts had so far not

brought in substantial corporate finance business, but Hambros was continuing to extend the network with several relationships it had not yet made public.

Non-banking operations, including the Hambros Countrywide estate agency business, contributed £46.3 million to group profits.

More than half this — £25.3 million — came from estate agency, although £6.6 million came from profits on investments.

The non-banking side also benefited from an injection of £25 million received from Banco de Bilbao when Hambros linked up with the Spanish bank as part of its European network.

Strauss Turnbull's restructuring combines its equity and Eurobond businesses in one company called SGST Securities.

LIG sells china offshoot for £11m

By Martin Waller

London International Group, the maker of Durex contraceptives, has found a buyer for its unprofitable fine china subsidiary Royal Worcester Spode in a deal that will net the group about £11 million after repayment of debts.

The purchaser is Derby International Corporation, a Luxembourg-registered private group whose shareholders include Globe Investment Trust and the Standard Chartered bank, and which bought the Raleigh bicycle-maker from TI Group last year.

The consideration is £37.6 million cash at first, including the settlement of £10.6 million intra-company debt and about £10 million external borrowings.

Mr Alan Woltz, the chairman and chief executive of LIG, said he was pleased with the money the group was getting for Royal Worcester, which made an operating loss of £1.3 million on sales of £37 million in the year to end-March.

The price compared with a book value for the subsidiary of £12 million. It represented a price, especially given the need for a prompt sale once the business had been put on the market, he added.

LIG paid £18 million for Royal Worcester in September 1984. It had planned to build an international position in the china market but was frustrated by a downturn in the industry and its failure to take over the Wedgwood group two years ago.

Meanwhile, LIG's condoms and surgical gloves businesses showed strong growth because of AIDS fears and had therefore been chosen for expansion.

On completion, LIG will receive £9.2 million for the share capital and £10.6 million in respect of the internal debts, with £8.2 million due in deferred payments and another £3.7 million maximum payable depending on Royal Worcester's future turnover.

Mr Woltz said "My understanding is that the senior management will all stay with the business."

COMMENT David Brewerton

Elliott eyes the gems in S&N's war chest

John Elliott, the abrasive, hard-living boss of Elders IXL, was not an obvious candidate for membership of Britain's beerage when he bought Courage. But his emergence as a holder of an 8 per cent stake in Scottish & Newcastle should be taken as notice that he eventually intends to extend his brewing interests substantially. Antipodean raiders have typically been greenmailers, building up stakes with the intention of flushing out a serious bidder or passing the parcel to another hopeful. But Elliott, a former management consultant, is for all his gravelly image and love of gambling, a man whose business is business.

S&N would be correct, therefore, to assume the presence of Elders on its share register is fair warning of an eventual bid. This time though, Elliott may have more of a fight on his hands than he yet realizes. Having seen predators such as Lord Hanson dismember Imperial Group hugely profitably, institutional shareholders may not make the same mistake twice. If they care to look, they will find value far in excess of the current share price in S&N's portfolio of assets.

The key to the battle lies in the current sky-high prices which are currently being paid for prime hotel assets. They are commanding prices more closely linked to the highly inflated values attributed these days to good quality property investments rather

than to the cash flow which they can generate. In a bid situation, Elders will be forced to stump up a full open market price, £120,000 to £150,000 per room.

The much-criticized purchase of EM1 hotels, which brought in the Tower Hotel in London's booming Docklands, is now seen to be almost the bargain of the decade. S&N's 4,000-plus hotel rooms are not all as highly prized as those at The Tower, but in the current buoyant market conditions they are worth between £500 million and £600 million to an open-market buyer.

This leaves the brewing business which this year will produce about 85 per cent of group profits, with a residual value of another £600 million to £700 million given the group's market capitalization of £1.2 billion. Institutions are unlikely to allow it to pass from their ownership at that sort of price.

On current outside forecasts, brewing may contribute £90 million to group profits on the year just ended, or perhaps £60 million after tax. Given that S&N accounts for perhaps 20 per cent of the British take-home trade, and in stark contrast to former years, has the property backing of 2,000 pubs to boot, it is likely to command a takeover price well in excess of 20 times earnings. Mr Elliott may not be happy about it, but the benchmark price for S&N is more like £2 billion than its £1.2 billion market value. For shareholders, the message is clear. Sit tight.

Recruiting a concession

At first sight, Professional and Executive Recruitment appears a poor offering. Like Girobank, PER is a business which has had its potential dented and its growth stunted by the dead hand of bureaucracy, and buyers need to be able to see far into the future to come up with a price which will justify the bankers' optimism.

Fortunately, there do seem to be plenty of would-be buyers standing in line to acquire Britain's largest executive recruitment chain, even if it is making a loss. The list of credible possible bidders runs to more than 30, according to Mr Norman Fowler, Secretary of State for Employment, and Lloyds Merchant Bank, which is handling the sale, is expecting a good price.

So it is curious that so many concessions have been made in the sale that in the end PER can become almost anything that the purchaser requires. The buyer has, for example, complete freedom to employ as many, or as few, of the staff as it requires. The company will arrive on its new owner's doorstep with all staff seconded from the Civil Service: anyone it does not require it can simply send back to the armed ranks. That is just as well, for staff numbers are ridiculously high in relation to income. The average number of employees in 1987-88 was 337, and the total revenue just under £9.5 million: an average

revenue of less than £28,000 per employee.

The bankers have also devised a way in which the buyer can structure the branch network to his own liking. PER comes with 30 branches, but any that are not required can be closed on two months' notice.

A major part of the income, about one-third, has been derived from the Community Programme which is coming to an end, so the company will be offered with an ongoing revenue base of about £6 million. Last year, including the Community Programme work, PER made an operating deficit of £812,000. In a commercial environment it will have to do much better, and in particular needs more than the 3,000 to 4,000 recruitment consultancy assignments it has been handling annually. On the current basis, each consultant has been handling fewer than 20 assignments a year. Try selling that to Blue Arrow.

But despite the past, there is great potential. PER does have a current databank of both customers and possible recruits. It could now move into headhunting and temporary staffing and has potential to improve on its current £750,000 of advertising revenue. Even so, Lloyds Merchant Bank might be hard-pushed to drive the striking price very far into double figure millions.

£1m payoff to three ex-Plessey directors

By Derek Harris, Industrial Editor

Payments totalling a little more than £1 million to three former directors of Plessey, the electronics group, have been disclosed in the company's annual report and accounts.

The biggest compensation, of £460,000, went to Sir James Blyth for termination of his three-year rolling contract as group managing director. Sir James was once expected to succeed Sir John Clark as Plessey chairman.

There were reports of policy disagreements with Sir John. Mr David Dey, one-time head of the Plessey telecommunications division, received £248,000.

He left Plessey when the telecommunications interests

Freshbake up by 56% to £6.34m

Freshbake Foods, the frozen foods specialist which is being taken over by the Campbell Soup company of America, increased pretax profits by 56 per cent to £6.34 million in the year to April 2. This was despite having to slice more than £1 million off the previous year's figures to take account of stock discrepancies at Wold, the vegetable producer it bought in December 1986.

Turnover grew from £147 million to £184 million, the effects of a poor vegetable harvest being offset by the growth of Freshbake dessert confectionery and quiches.

Shareholders will receive a second interim dividend of 2p, to add to the 0.8p a share already distributed.

Sir YK to buy US hotel chain

From Stephen Leather Hong Kong

Sir YK Pao, the shipping magnate, is to buy an American hotel chain for US\$185 million cash (£71 million).

Sir YK said he is to use two of his companies, World International and Wharf, to buy the Omni Hotels Group from Aer Lingus, Ireland's national airline.

The move represents a significant overseas expansion for one of Hong Kong's richest men. Omni is the 14th largest hotel group in the United States with about 14,000 rooms, mainly in business hotels. Cities covered include Chicago and Boston.

It is also one of the fastest-growing chains in America, with 39 hotels at present and plans to expand to 60 within the next two years.

Mr Peter Woo, chairman of World and Wharf, and Sir YK's son-in-law, said: "The Omni acquisition represents an exceptional opportunity to partly fulfil our strategic goal of acquiring premier business



Sir YK: one of Hong Kong's richest men

hotel properties or companies abroad as a base for further expansion."

The two Hong Kong companies own and manage three hotels in the Crown Colony — the Marco Polo Hotel, the Hongkong Hotel and the

Prince Hotel, which together account for almost 10 per cent of Hong Kong's first class hotel rooms.

The American deal was "a good price and a good investment," said Mr Woo, who added that it represented just

3 per cent of the total assets of the two companies.

The move by Sir YK Pao comes just 24 hours after another Hong Kong-listed company, Shui On, a property group, announced it was paying Can\$83 million (£38.5 million) for two hotels in Toronto.

Shui On is buying the 388-room four-star Wharton Renaissance Hotel and the 300-room three-star Ramada Airport Hotel from Hospitality Equity Corp.

Mr Vincent Lo, Shui On's chairman, said: "Prices in Hong Kong have been pushed up to very high levels. And with new supplies coming on stream in the next two years, we worry that the local hotel industry might not be able to maintain its current occupancy rate. Furthermore, the labour shortage here may also create problems."

Many Hong Kong companies are investing heavily abroad during the run-up to 1997, when the Crown Colony will be handed back to Communist China.

Nationwide Anglia hit by merger costs

By Vivien Goldsmith, Family Money Editor

The Nationwide Anglia building society suffered a pretax profit drop of £7 million in the year to April.

The fall from £189.7 million to £182.7 million was caused by the costs of merging the Nationwide and Anglia building societies last September.

The costs have not been quantified, but a spokesman for the society said it would have expected profits to have moved ahead in line with other societies had the merger not taken place.

Profits at the Halifax rose by 11 per cent to £350 million, while Abbey National's profits moved ahead by 23 per cent to £223 million.

The society has also been building a chain of estate agents — a costly business which involves refurbishing offices and a complete new computer system for the ex-

change of information nationwide.

Total reserves of the merged society rose from £747 million to £881 million and, once unadorned debt of £115 million is counted in, the gross capital of the society is nearly £1 billion.

This represents 5 per cent of shares, deposits and loans. The society intends to strengthen its capital base further in the next few days by raising an additional £80 million of subordinated loan stock.

Nationwide Anglia has not embraced the idea of becoming a plc, but Mr Leonard Williams, the chairman, said that much needed to be done to ensure that all parts of the business were profitable.

Provision for bad debt, mainly made up of bad mortgage debt, fell back last year from £300,000 to £200,000.

Insurers set for Aids bill

By Joe Joseph

Britain's insurance industry is recovering from one of its biggest headaches and preparing to face an even bigger one. The Association of British Insurers expects claims for damage from last October's storm to top £1 billion.

But Mr Peter Dugdale, the ABI chairman, yesterday said insurance companies were showing a worldwide trading profit last year of £1.57 billion had not yet begun to reflect the effects of Aids.

Mr Mike Jones, the ABI chief executive, said: "We've had a couple of hundred claims so far that can be attributed to Aids. We expect the impact to start coming through in the 1990s. We're hoping that by getting the premiums right now, the underwriting right now and the reserving right now, bonuses will not be affected."

EEC merger plan battle continues

By Colin Narborough

The Government, angered by Brussels' demand for a major change in the planned British Aerospace takeover of Rover with a £250 million cut in its cash injection, is expected to continue to block progress on Community-wide merger rules at today's ministerial meeting in Luxembourg.

Mr Peter Sutherland, the EEC competition commissioner who sees a new merger policy as vital to the single European market after 1992, expects the ministers to agree on the key issues in his proposals, though not on a formal text.

Mr Alan Clark, the Trade Minister, said Mr Francis Maude, the Minister for Corporate Affairs, only expect general discussion on EEC merger policy, but no decisions.

Despite claims from Brus-

sels that London is increasingly becoming isolated over EEC merger controls, Britain believes there are other opponents to the proposals, including France (though for opposite reasons).

In London's view, it was only Mr Sutherland's keenness to keep some momentum on the issue that secured a place for discussion-in-principle on today's agenda.

The Confederation of British Industry, meanwhile, has called for a "one-stop shop" on mergers in Europe.

Mr John Banham, the CBI director general, said: "The coming of 1992 and the single European market will give rise to a major restructuring of companies within the EEC, so the need for agreement on the principle of merger control is urgent."

£4m loss revealed by OEM

By John Bell City Editor

The troubled Office & Electronic Machines group shocked the City with a £4 million plunge into the red. The news hit OEM's shares, which shed 20p to 125p.

The company revealed that Price Waterhouse, which was called in to review the "inadequate" system of financial controls, discovered net debt of £3 million and a cash outflow of £100,000 per week. Drastic action has stemmed the cash losses. The measures include closure of operations in Leicester, London and Burgess Hill, Sussex, and a reduction in the workforce from 440 to 280. Borrowings have been trimmed to £2.2 million and the board expects that tighter controls on working capital will further reduce this by the year-end.

The pretax loss of £4.02 million for 1987 compares with a loss of £439,000 the previous year. After taking account of extraordinary debits totalling a further £4 million, the loss per share last year was 65.6p against the previous 8.9p.

The directors decided to pay a final dividend of 5.5p per share, making a total of 8.5p.

OEM said production of an important line was hit by a five-week interruption but the solution should lead to a recovery in sales in the second half. The weak start would produce a first-half loss but should be offset by year-end.

Needle polo at Windsor

In another public statement of support for Major Ronald Ferguson, the Prince of Wales will, I hear, be playing alongside him this afternoon on the polo fields of Windsor for a team being fielded by Lloyd's of London. The match, at the Guards Polo Club, Smith's Lawn, will be Lloyd's annual, battle against the Stock Exchange, with the exchange the favourites. Lloyd's would dearly love to win the Coutts Cup this year — the NatWest subsidiary sponsors the match — since it is its tercentenary year and the exchange has been the victor since the match was inaugurated by a challenge from Lloyd's three years ago. Organized by Garth Bearman, of Robert Fraser & Partners, the Lloyd's brokerage, Bearman will be making-up the foursome in the Prince of Wales's team together with Paul Withers, an ex-England polo international. "Prince Charles is an honorary member of the Lloyd's Saddle Club, our equestrian club, and thus equates for our team," explains Bearman. So determined is the Lloyd's team to win that Bearman was threatening to spike the drinks of his opposing players at a pre-polo match ball at the Hurlingham Club last night. "Either that or they could get a sharp kick on the dance floor," he joked yesterday. But in spite of Lloyd's Royal connections, the Stock Exchange team is, I am told, the stronger of the two. Captained by David Wal-

THE TIMES CITY DIARY

Gunn's warning shot

Mrs Thatcher should not become too dependent on the political donations made by John Gunn's British & Commonwealth company. As a motion approving B&C's donations to the Conservative Party was passed at its annual meeting yesterday, Gunn — talking his way into becoming a Number 10 adviser, perhaps — claimed that the current system of financing political parties was

silly. "But until the country gets a proper system of funding parties to run it, this way of doing things will have to continue. Parties have to be funded somehow and we think the Tories bring tremendous benefits to this country." As for the Labour Party: "They tend to be profligate with taxpayers' money. I hope to see them squabbling for years to come."

ton Masters, ex-County NatWest, it comprises Andrew Hine, ex-Rothschilds, guest American F D Walton, Victor Law of Capel-Cure Myers and Michael Stewart of Kleinwort Grieson, who is setting up the first Stock Exchange polo club.

The post annual meeting celebrations at Harrisons & Crossfield, the overseas trader, will today be tinged with sorrow. For after 41 years, they will mark the end of Tom Prentice's executive career. Prentice, aged 68, and chairman for 11 years, today becomes life president and is retiring to his farmhouse in Fife. "He is a staunch friend and a powerful adversary and H&C has been his life," says George Paul, the chief executive. To remind him of his City life-style I am sending him a mug of Krug champagne.



The write stuff

"I'm certainly not my father's son," proclaims Tim Melville-Ross, the chief executive of the Nationwide Anglia Building Society, as he ponders how he managed to end up in the safe and, dare I say it, rather boring world of building societies. For his father Antony, aged 67, turns out to be an ex-Naval commander, who went on to serve in military intelligence after the war and who wrote spy, thriller novels. With eight books to his name he has, Tim proudly tells me, just published his ninth. Published by Michael Joseph it is called *Shaw's War*, and its plot involves an ex-SAS officer who single handed takes on the IRA. Noraid and a host of terrorist organizations. "It is actually a very good book," says Tim, "and completely different to any of his others in that they were all historical. This one is based in the present day and is frighteningly believable." Has Tim ever tried his hand at writing? "No, I've never even considered it," he confesses.

● Kleinwort's is, I hear, better equipped than most firms to assess Racal's Vodafone flotation. It has recruited Evan Miller, the American cellular telephone specialist, who has moved to London from Kansas. He worked in industry for US-Sprint, and Englishman Jonathan Squires, who was managing director of a US-based research boutique, Consulting International, specializing in aerospace and defence, and who will be based in KG's New York office.

Carol Leonard

LLOYDS MERCHANT BANK LIMITED

has been appointed by

THE SECRETARY OF STATE FOR EMPLOYMENT

to offer for sale by private tender

PROFESSIONAL & EXECUTIVE RECRUITMENT LIMITED

Professional & Executive Recruitment



Lloyds Merchant Bank Limited will, at its discretion, make available further information to interested parties. Expressions of interest should be submitted in writing to Stephen Barrett, Corporate Finance Director, Lloyds Merchant Bank Limited, 40-66 Queen Victoria Street, London EC4P 4EL so as to arrive by Friday, 1st July, 1988.

This advertisement does not and is not intended to constitute an offer or an invitation to subscribe for or otherwise acquire securities in Professional & Executive Recruitment Limited.

A THORN EMI Technology company

Vol 179 | Vol Pg-1 | Cattle-0 * Estimated

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price/earnings ratios are based on middle prices. (aa) denotes Alpha Stocks. (VOLUMES: PAGE 29).

forecast dividend & interim
suspension of Dividend and
tentative Pre-merger figures in
the Ex rights & Ex scrip or
the dividend data

● Ex dividend ● Ex all b Forecast dividend ● Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

MEDIA & MARKETING

Independents for the House

OPINION

Paul Styles

On Monday this week an historic decision was made. The select committee determining who will televise Parliament announced its shortlist. As well as the BBC and ITV, it contained half a dozen independent companies.

The historic element of this decision is clearly the intention to televise a process which, before the advent of radio transmission from the House, remained almost entirely separate from most people's lives. In time, we will all be able to judge whether the unfolding business of our legislature enriches our national life or diminishes yet another myth of history. My view is that it will do both.

There is intrigue and ceremony in Parliament, particularly when select committee proceedings are televised — one can imagine moments of real drama. Given the British penchant even in these "scoundrel times" for disavowal, I doubt that we shall witness the undoing of a McCarthy or the revelations of an Iranagate. However, seeing a minister squirm or a public figure confounded could well become a popular national sport.

A crucial element in this will be the contractor chosen to provide the television signal. Until recently no one would have questioned the right of the BBC, ITV or a combination of both to have expanded their empire into the Commons. This is no longer the case.

Without the corporate comfort (or overheads) of the big institutions, independent producers are changing the way television is made. Their successes on Channel 4 in the last few years have heavily influenced the style, presentation and content of British broadcasting. Even so, one shibboleth protected by broadcasters and government is daily news and news-related current affairs. The Government has been reluctantly persuaded that these

News and current affairs are the engine room of TV. News programming both informs the nation and binds it together. For the broadcasters, this coverage has also provided the prestige and status which has sustained the "cozy duopoly" for the last 32 years. It is a narrow cast with a select priesthood.

Now everything is changing. Within the past two weeks the TV industry has been thrown into confusion, first by Rupert Murdoch's plans to launch four new satellite channels and then by the Government's kite-flying proposals to transmit BBC2 and Channel 4 via the BBC satellite.

If British independents are excluded from building up expertise in news and current affairs, they will be unable to compete with alternative off-shore news-gathering systems, such as CNN. The parliamentary committee deciding who televises the Commons is therefore making a doubly historic decision.

The opportunity exists not only to open up government to the public gaze, but also to destroy the myth that only the old broadcast institutions can "make" the news. If an independent wins this contract, it says a lot for the future. It opens up the possibility of a new centre of broadcasting excellence — commercial, lean, but above all UK-based — working to provide news services for British TV and for sale abroad. From this decision, others will flow.

Televising Parliament is a new service. It takes nothing away from the old guard, but it could be used to give an enormous fillip to new methods of style. Let's hope those who make the choice realize just how important it is.

Paul Styles is the director of the Independent Programme Producers Association.

Game for the gamble?

If *Wheel of Fortune*, daddy of US game shows, is to succeed here, the contestants must be perfect.

Andrew Billen reports

Scottish Television is one of half a dozen smaller ITV companies vying for a slice of the big network action. This summer its chances rest largely on the spin of a wheel.

It is pinning its hopes of breaking into the big time on Angela Ekaette — a 25-year-old, Nigerian-born ballet teacher — who it announced yesterday will host the game show *Wheel of Fortune*, modelled on the US blockbuster which has made a star of her American counterpart Vanna White (unlike Vanna, she will talk on the show).

Radio One DJ Nicky Campbell will co-host the show, which starts on ITV next month, taking the role filled in the US by Pat Sajak.

But, important as this pair are to its success, the show will stand or fall by the quality of its contestants. Without the right players, the audience may be left with no one to identify with. And for Scottish Television, the stakes could be very high.

In the US *Wheel of Fortune* is watched by 43 million Americans every week. It is so popular that it is shown, coast to coast, twice a day, once in the afternoon, once in the evening. Combining elements of the vintage fete's spinning wheel stall and the simplest of crossword puzzles, the game offers cash prizes of up to \$100,000. After 14 years its pulling power is so great that TV stations programme their news to hit the screens just before *Wheel* — cashing in on the fact that viewers tune in before it starts so they don't miss a minute. Having it scheduled against you is ratings death.

Yet all are agreed that none of this will count for anything in Britain if the contestants are wrongly chosen. It is this factor that makes Scottish's decision to employ Steve Leahy as producer its most astute move of all. Leahy, a former head of light enter-



Above: Angela Ekaette and Nicky Campbell, British *Wheel* hosts

tainment at Granada, is managing director of Action Time, a firm that specializes in bringing foreign game formats to Britain and finding quiz show contestants.

With ITV fighting to shed the image of a network with an ageing down-market audience, the days of Michael Miles and Engle Green patronizing overweight grandees are long gone. Although one guesses there will be few of *Mastermind*'s retired ambassadors playing *Wheel*, Leahy has advertised only in the national broadsheets.

The first 10,000 who applied were sent a test sheet of 47 questions ranging from "In which capital city is the Parthenon?" to "How many rows of whiskers are there on a cat's face?" He set a pass mark of 30 and invited the 687 successful candidates to auditions held in 14 cities to find the 33 contestants who will play this summer.

The general knowledge questions

fired at the would-be contestants were compiled by a clinical psychologist to assess personality as well as knowledge — contenders' capacity to win but also to lose gracefully. "Very occasionally someone slips through the net, like the woman who burst into tears of frustration when unable to complete the special reasoning test in *The Crypton Factor*," Leahy says. Countering a vague for young couples, Leahy insists he is looking for a wide age-range of contestants with whom the whole family can identify. Blacks are positively en-

Left: Vanna White and Pat Sajak, the American stars of *Wheel*

couraged; unemployed competitors raise the interest back home.

He says: "The average person who writes in is male, married with two children. He is in his early to middle thirties, stuck in middle management. He is just a bit too old for the rugby team and in need of an outlet to show off. We get a lot of teachers and, this year, for some reason, policemen."

The chance to win a Mini or a holiday apparently currently so outweighs the likelihood of public humiliation that one company is charging would-be contestants £10 to register on a list if they then offers to television producers like Leahy.

Leahy, however, is outraged at the thought that people could invest £10 for the chance of walking off with tonight's star prize. Letting slip that you want to play because you are desperate for the jackpot is strictly infra dig. It is the firm of the game that has to attract you.

Varsity venture

Oxford graduates will soon receive their own magazine

It is not every new magazine that can automatically number among its readers the Prime Minister, five other Cabinet ministers, 83 Fellows of the Royal Society, 125 MPs, 264 peers and 5,061 entrants in *Who's Who*.

But then *Oxford Today*, which will be published three times a year starting this October, will be no ordinary magazine. The 64-page glossy will be mailed free to all living graduates of Oxford University. The estimated worldwide circulation will be 128,000.

For once a publisher's claim that the product will reach the nation's "topinion formers" would not appear to be misplaced, and the list of potential contributors from its readership is impressive. Peter Snow, Norris McWhirter, Brian Aldiss and Alan Bennett will be writing articles for the launch edition in October. Features will range from "Corporate Investment and Japan", featuring an interview with Jenny Corbett, Dean of St Antony's, to "Two Hundred Years of Australia and Oxford".

The idea for the magazine came from the team of fund-raisers at Oxford led by Dr Henry Drucker. Although the publication itself is intended to be self-financing, it is hoped that "rebuilding graduates' memories of the university and making them aware of what is happening at their colleges will encourage donations."

Christina Hardyment, the editor, says: "We are going for a balance between the serious academic contributions and interesting up-to-date news about the university and Oxford itself. I think it will be a mixture of nostalgia and helping readers to get acquainted with some of the things going on here now."

Advertisers' response to the idea has been "very enthusiastic", with some suggesting a weekly publication.

Richard Evans

ACCOUNT DIRECTOR

Up to £20,000 + Car Oxford

Due to our continued business growth we now have a vacancy for an Account Director in both our Confectionery/Tobacco and Durables Groups.

The person we are looking for will be both energetic and proactive in their approach with a natural ability to develop a close working relationship with clients.

You are also likely to be numerate, have experience of negotiating and selling at all levels and be comfortable managing a small, professional team of executives.

Ideally you will also be computer literate and experienced in the presentation of complex marketing data and problem solving.

If this is you, then perhaps we are what you have been looking for in which case please write with full career and salary details to Bev Leary, Senior Personnel Officer, Nielsen House, London Road, Headington, Oxford OX3 9RX.

Nielsen Marketing Research

UNIVERSAL OFFICE SUPPLIES

A subsidiary of John Marshall PLC and one of the leading suppliers of office products in the UK, we are now looking for an experienced:

SALES EXECUTIVE

specialising in office furniture, based in Slough. You will be expected to have the ability to generate and develop new business leads, as well as servicing existing accounts. You must be enthusiastic, self-motivated with a professional approach and knowledge of the commercial furniture trade is essential.

A company car, excellent earning package, plus the usual benefits associated with a large organisation are offered to the right person.

Please apply in writing enclosing CV to:

Paul Dodd, Universal Office Supplies, 118, Buckingham Avenue, Slough, Bucks, SL1 4DT. Tel: Slough (0753) 20000.

LAYOUT ARTIST/DESIGNER

A British magazine printed in Arabic, located in the Docklands requires a Layout Artist/Designer. All candidates must be fluent in the Arabic and English language both orally and written. This is a demanding and challenging role and it is not expected that anyone with less than seven years experience as an artist/designer will fill the position. An excellent salary is offered but is negotiable according to age and experience.

All applications in writing together with CV to Mrs M Stone, Souraskie Ltd, Lamons Court, Mill Harbour, Isle of Dogs E14 9TD.

Closing date for applications Thursday 30th June 1988.

CHASE RESEARCH GRASS ROOTS SALES & MARKETING OPPORTUNITY

BASIC: TO 30K OTE: £70K + PRESTIGE BMW CAR

Chase Research is a world leader in the design and manufacture of intelligent serial I/O controllers for PC-AT and Micro Channel Architecture based computers. The products provide low cost, high performance multi-user computing for users of the Unix/Unix operating system.

Established in 1986, the company has experienced a phenomenal growth rate. As a result, the company seeks a proven sales executive, with strong marketing and management potential, to take responsibility for all its new business activities. It is envisaged that the successful candidate will soon become a key member of the management team.

Do you have experience of:

European distribution channels. Multi user systems, preferably Unix/Unix based. Presenting and selling technical products to major European computer manufacturers and OEM's.

For the right candidate with the energy and enthusiasm to maintain the company's current rapid growth rates, Chase provides an ideal opportunity to join a small company where your contribution can be seen and rewarded.

In the first instance contact Jim Woodier or telephone 01-847-1557, or write to him enclosing a C.V.

Group PR Manager

for a major building contractor

London Up to £25,000 + car

This is a rare opportunity to play a crucial role in the exciting expansion plans of a well-known contractor who rightfully enjoys a high reputation in the commercial and industrial sectors of the building industry.

Reporting at Main Board level the task will be to increase, still further, the profile and reputation of the Group, and to ensure that its activities and achievements are fully recognised by the appropriate media and clientele.

Candidates, ideally aged around 40 years, will have a complete understanding of the PR function and excellent media contacts. A good knowledge of the building industry, particularly in the London area would be advantageous but is not essential. The ability to communicate is vital as is experience of editing and producing publications for internal and external distribution. This is a "hands-on" appointment with enthusiasm, self-motivation and original thought being key requirements.

Applicants, quoting ref: A1120 should forward complete career details in confidence to Brian Codd at Codd Johnson Harris, Management Consultants, 35 Piccadilly, London W1V 9PB. Tel: 01-734 7282. An informal telephone discussion would be welcomed.

CJH Codd-Johnson-Harris

TURFCALL

Britain's leading telephone racing information services requires a:

RACING EDITOR

To supervise the running of its daily operations.

Experience in racing journalism and broadcasting essential.

Salary £16,000.

2 BROADCASTERS

Specialist knowledge of horse racing is essential as well as an interest in greyhound racing.

Please apply in writing to:

David Mitchell, Manager, Racing Services British Telecom, Supercall Sport 1-8 Downham Rd., London N1 5AA

British TELECOM

GENUINE OPPORTUNITY

MICRO COMPUTER SOFTWARE COMPANY

US PC Software Company is setting up its European operations in West London and is seeking an individual to act both as PA/Office Administrator to the MD as well as Sales and Marketing Co-ordinator serving its European network.

This is not just a secretarial role but a genuine opportunity to gain all round experience and progress into an administrative and marketing management role as the company grows.

Candidates with a University degree, good 'O' or 'A' levels should have 2-3 years commercial experience, good organisational skills, good typing, knowledge of PC software, (WIP essential), spread sheet, database (desirable). Foreign language fluency would be an asset. Salary £15-18K depending on experience.

Please reply with C.V. and covering letter to BOX 476.

INTERIOR DESIGN INTERMEDIATE DESIGNER

to assist in the preparation and selection of fabrics, furniture and finishes, preparation of schedules. Drawing ability and 2-3 years experience required.

SENIOR DESIGNER

with six years experience also required to prepare technical drawings, develop concepts and administer projects on all stages. Classical design orientation and a flair for administration are essential to work on international prestigious projects. Salaries negotiable.

BECK EXECUTIVE RECRUITMENT 01-524 6127

eurovine

promoting success

EUROPEAN SALES EXECUTIVE

OTE £8,000 + CAR

Do you have four years' successful post-graduate media sales experience, speak fluent German and know the European Micro Computer industry? Yes. Please quote ref: EV1/122

EUROPEAN EDITORIAL MANAGER

COMPUTING DATA COMMUNICATIONS - BERKS/SHIRE

One of the world's leading suppliers of key information to the computer/data communications industry internationally requires an editorial manager. Ideally you will have a good working knowledge of French and German and substantial management and editorial skills. Please quote ref: EV1/222

GROUP MANAGERS x 2

LONDON/ELDOPE

£28-32,000 BASIC + COMMISSION + CAR

Selling to the domestic and international business-to-business markets. You will require good management and sales experience. Overseas travel involved. Please quote ref: EV1/122

PRODUCTION EDITOR

SURVEY/LONDON (SW)

Leading monthly trade and technical publication requires a Production Editor to handle all production aspects of this specialist title and supplements. Knowledge of DTP would be an added bonus. Please quote ref: EV1/422

SENIOR SALES EXECUTIVES x 5

OTE £9,000 + CAR LONDON

To work with a leading publishing group, developing UK and European business-to-business titles. Good agency and client presentation skills are essential. Please quote ref: EV1/522

eurovine recruitment Ltd

23 Chisworth Mews - London W2 3RG

Telephone 01-723 9011 - Fax 01-724 7506

SUB-EDITORS

Haymarket Publishing Group

Haymarket Publishing is looking for experienced graduate sub-editors to work on weekly newspapers and monthly magazines within the group.

Successful applicants will be appointed to work exclusively on one title. Candidates must be experienced in all aspects of sub-editing: subbing, copy, page layout and design; headline and standfirst writing; picture captions; proof-reading and passing pages for press. Only accurate subbing with flair and imagination should apply.

There will be opportunities for ambitious and talented people to advance within Haymarket.

Salary will depend upon experience and successful applicants will enjoy all the benefits of working with a large company.

Please apply in writing with a full CV to:

Marion Downey, Haymarket Publishing, 30 Leicester Gate, London W2 3LP.

GENUINE OPPORTUNITIES FOR A SALES CAREER

Comhill Publications are leading international publishers of prestige business books. This year we shall be launching a further six major international titles dealing with finance, business and technology.

We are looking for men and women who are genuinely interested in either commencing or continuing a career in Advertising sales with a first class Publishing Company.

You will probably be between 22-35 with some sales experience, although that may not be necessary. Above all you must have drive, personality and absolute determination to succeed. Our commission structure is designed to create realistic earnings of between £22-£45K per annum.

If you are ambitious and have the confidence to present at the most senior level then call Chris Humphreys or Julia Wildman on 240 1515.

Comhill Publications Ltd, 15, Old Bailey, London EC4A 3DF.

Telephone 01-602 9117

Comhill Publications Ltd, 15, Old Bailey, London EC4A 3DF.

Telephone 01-602 9117

Comhill Publications Ltd, 15, Old Bailey, London EC4A 3DF.

Telephone 01-602 9117

Comhill Publications Ltd, 15, Old Bailey, London EC4A 3DF.

Telephone 01-602 9117

Comhill Publications Ltd, 15, Old Bailey, London EC4A 3DF.

Telephone 01-602 9117

Comhill Publications Ltd, 15, Old Bailey, London EC4A 3DF.

Telephone 01-602 9117

Comhill Publications Ltd, 15, Old Bailey, London EC4A 3DF.

MEDIA & MARKETING

Togged up for nappy nirvana

There can be few more captive consumers than the average buyer of disposable nappies. Hand in hand with the joyful arrival of the newborn comes an annual shopping list of over 2,000 of them.

From next month that captive audience will find itself being wooed by the improbable combination of Wogan's chat show brogue and hordes of pristine designer babies in a £7.5 million advertising campaign for Togs nappies. Two commercials, one set in a Savile Row tailors shop, the other at a grand ball, provide the setting for Togs' two main selling points: snug fit and super absorbency.

Devised by ad agency J. Walter Thompson the campaign is part of a bold pitch from a four-year-old Tyneside manufacturer which has called itself Swaddlers after its appropriately named chairman, Harry Swaddle. Swaddlers - which already claims to be the largest British nappy

manufacturer, supplying some of the major supermarket chains - is after a 30 per cent leading share of the £240 million UK market for disposables by the early 1990s. That is a tall order in a market where the supermarkets' own labels now tie up around half of all sales by volume, and entry costs are high.

Togs' main rival, Pampers, was launched seven years ago in the UK by Procter & Gamble. But while Pampers has successfully notched up a 20 per cent share of the booming market other brands have floundered - like Snugglers, withdrawn by Colgate Palmolive two years ago because of high research costs.

Swaddlers would do well to keep an eye on Pseudococcus since its recent takeover by Swedish hygiene company, Moynyk. Other newcomers may also fancy their chances in this absorbing market.

Carys Bowen-Jones



Toddler power: the designer babies conceived by J. Walter Thompson to help nappy client Swaddlers break into the market

Desk toppers break through

When Eddy Shah was quoted £1.4 million to install a mainframe computer system for his Messenger and Guardian newspaper groups in the North West, he knew there had to be a cheaper way. Spurred by the prospect of competition from the North West Times, he invested £250,000 in one hundred Macintosh personal computers, which now generate all advertising and editorial for his 22 publications. He is using the system to produce dummies for his projected national tabloid, *The Post*, due out in October.

Shah's breakthrough is part of the growing phenomenon of desk top publishing (DTP). Three years ago this meant drawing up passable sales presentation documents on the office PC. But computing moves fast. Already some magazines on newsgroups' shelves are put together using similar DTP techniques. Their production costs are so low that several newspaper publishers have begun to look seriously at

incorporating PCs into their production, forcing manufacturers of traditional mainframe electronic newspaper composition systems, such as AteX, to look to their laurels.

The advantages of PCs over mainframes was one of the main themes at last week's Electronic Publishing and Print Show at Wembley. But traditional manufacturers are ruggedly defending their corner. "To say you can buy 20 Amstrads and produce a newspaper is nonsense," says John Humphries, operations director of AteX (now part of Kodak). "Hardware is not all - usually 20 per cent of the cost of a publishing operation. If you cut the price of your hardware by 50 per cent, you cut 10 per cent of your costs. But the rest is software, installation and support which companies like us have developed over decades."

Clearly the essential tool of DTP is the personal computer - usually either an Apple or an IBM compatible. With the appropriate software, text can be set in various typefaces, graphics created, photographs re-

Tomorrow's press tycoon may be based in his living room, says Andrew Lycett



The Truth: a one-man operation

produced and all the elements brought together in complete page layouts. Computers can be linked in networks involving more than one

journalist. Final artwork is produced with a cheap laser printer.

Stephen Caplin runs his monthly satirical magazine *The Truth* from an upstairs room in his north London house. He started last year after established publishers showed little interest. Now, boosted by a national distribution agreement with W.H. Smith, he sells 25,000 copies a month. He does everything himself, including page make-up, on his £2,000 Apple system. Caplin uses a £2,000 laser printer for proofs, but thinks its quality is not good enough for publication. So he takes his Mac disks to a printer who produces final artwork for £6 a page, compared with £40 for conventional setting. Thus Caplin keeps overheads to a minimum. He spends £9,000 an issue on *The Truth*. "But if I wasn't using DTP, I estimate it would be at least half as much again," he says.

In January Morgan Grampian, the successful magazine subsidiary of United Newspapers, started experimenting with DTP on three of its 39 titles - *Transport Week*,

What's New in Electronics and Food Manufacture. David Baker, managing director of Morgan Grampian Services, admits: "It proved harder and more work than we expected." But overall the experiment was successful, and will shortly be extended to all titles in the group. The total cost will be "under £1 million", about a third of the price quoted by AteX.

Other publishers using DTP include Southampton-based Southern Newspapers, and a growing number of smaller magazines such as *PR Week* and *ST World*.

AteX is responding by making its systems more flexible. "Desk top publishing is one of those buzz phrases which has been stretched in all directions," says Humphries. "Basically it allows one or two users to create a total publication from scratch. It provides a genuine opportunity for community publishing. But when you apply it to bigger production systems, it does not work."

Will Eddy Shah prove him wrong?

BYLINES

BBC to debate bias

The BBC is to make its own contribution to the debate about alleged bias and impartiality in its programmes with a one-day seminar on November 16 - although the subject is officially described as "representing reality".

The seminar follows similar sessions recently on television violence and had language on radio, and will itself be followed by others on programmes for the disabled and for an increasingly leisured society. In every case, according to the head of the corporation's policy and planning unit, Patricia Hodgson, the object is to "carve out time" for producers to think and discuss issues, rather than to make policy.

November's seminar is likely to consider the BBC's constitutional requirement to be impartial and to avoid editorializing, and the thorny problem of "factions" like *Tumbledown* and *The Monocled Mutineer*. It will also review what politicians and the public now expect from the corporation in the way it covers the real world.

Double trouble

Considerable embarrassment at photo agency Allsport when last weekend's *Sunday Times* and *Observer* magazines ran identical cover pictures of Gabriela Sabatini in the run-up to Wimbledon. "It was unfortunate, to say the least," said Allsport's library manager, Rob McMahon, but he denied it was strictly his fault. The *Observer* asked for the original transparency, but the *Sunday Times* did not: "If they'd rung, someone would have made the connection."

Fixing it

The BBC has appointed a fixer to run its new political unit alongside the existing editor John Cole. Philip Campbell, the new Managing Editor (Politics), is hardly a Westminster regular. His last job was as the main responsible for television coverage of elections, budgets and party conferences.

Briefing...

Radio Radio, Richard Branson's "new" and "different" night-time network for independent radio, is starting as it means to go on with plans for a meeting on air between Sir William Rees-Mogg and Howard Stern, the American radio presenter known as king of the "shock jocks" for his outrageous and morning programme... Jaguar's win at Le Mans has had repercussions on the company's insurer, Commercial Union, which has hurriedly brought forward a new advertising campaign in which Jaguar endorses the services of CU's commercial branch... No wonder radio advertising is booming: Media Expenditure Analysis reveals that all 10 of the top advertisers on radio last month were new to the medium...

Nick Higham

Bunkered

Has *Playboy* gone too far? A sticker on the cover of next month's edition announces that some pages have been cut out "for legal reasons". But the problem is apparently one of libel, not obscenity. The offending article was a spoof piece on golf-players.

Unity strength?

The single-section *Sunday Telegraph* unveils the result of new research next week into which sections of Sunday newspapers are the most read. What will it show? Jill Hall, head of research in the *Telegraph's* advertising department, suggests that customer reaction to any new supplement resembles the *Telegraph's* move to the Isle of Dogs. "At first you hate it, then you get used to it."

Cannes do

There are fewer and fewer British delegates these days at the Cannes advertising film festival. One exception this

Central Southern

Executive Sales

£13,980 + £2,000 + 1.8 Company Car + Incentives
Your success is our success. We are a FMCG market place will ensure inevitable success in this very local environment.

Confectionery Representative

£11,250 + Tremendous Bonus + 1.6 Sierra
This line ship plays will give you autonomy and the hallmark of true pedigree: an excellent operating unit in real job satisfaction and strong promotional prospects.

Sales Executive

£11,000 + Commission + Quality Saloon Car
The UK's fastest growing privately owned paper roll converting company are seeking a professional sales executive to expand and diversify their output.
For details of these and other vacancies, please contact the Branch Manager on (0754) 619282 or send CV to Link Connections, 1st Floor, Whitaker Court, formerly Street, Whitaker, Wiltshire SN1 5AE.

South West

Zone Manager

£14,000 Basic + 15% Bonus + GL Car + Pension + Petrol + Expenses
Drive and enthusiasm are essential in order to thoroughly capitalise on the prospects and potential within the company.

Key Accounts Sales Manager

£13,600 Basic + Bonus + 1.6GL Car + Pension + Life Assurance + Expenses
Fully responsible for all the regional accounts and backed by extensive advertising your next step is into non-manufacturing.

FMCG Sales Executive

£11,500 Basic + Company Bonus + 1.6L Sapphire + Pension + Expenses.
Blue chip training, high company profile and extremely receptive consumer base will allow you to realise your full potential.
For details of these and other vacancies, please contact Anna Pridmore on (0753) 294765 or send CV to Link Connections, Centre Gate, Colson Avenue, Bristol BS1 4YB.

Yorkshire and North East

Northern Area Manager

£11,150 + Commission to £16k + Prestige Car + Pension
You will have total autonomy and managing an established portfolio of existing accounts and the ability to develop the area to its full potential. With this highly respected organisation, your personal ambition will be achieved through this manufacturer's expansion plans for the North.

Sales Executive

£9,950 + Commission to £14.5k + 1.6L Car + Full Expense Account.
Your experience of specialty sales within the retail market will be of great interest to this forward thinking company. A well structured career path and excellent training scheme exists to ensure your potential is maximised to the full.

Sales Representative

£7,950 + Bonus to £9.5k + 1.4GL Escort + Car 'Phone + All Mileage.
Your success will depend upon your commitment and enthusiasm matching that of this dynamic and training orientated company. By joining this team and exciting times you will develop your future with us.
For details of these and other vacancies, please contact Anna Pridmore on (0753) 611680 or send CV to Link Connections, Whitaker Court, formerly Street, Whitaker, Wiltshire SN1 5AE.

Cheshire, Staffordshire and North Wales.

Senior Sales Consultant

£13,800 + Extensive Benefits Package + Caravan.
Increased business has created a superb opportunity for a true professional with proven ability to negotiate deals at the highest level. The bonus package is second to none.

Business Development Executive

£12,500 Basic, Realistic Earnings of £15,000 in First Year + Executive Car + Pension + Private Health Scheme.
Your ability to sell the intangible will be the key to success within this successful British Company. As well as excellent first year earnings, you will enjoy unrivalled opportunities for personal career development.

Area Sales Representative

£9,000 + Superb Commission + Sierra + Non-Contributory Pension.
A good solid sales background from any discipline will be rewarded by comprehensive on-going training, enabling you to achieve earnings of £16,000 in your first year.
For details of these and other vacancies, please contact Peter Lawson on (0778) 596328 or send CV to Link Connections, 3 Macclesfield Court, Macclesfield, Cheshire.

LINK CONNECTIONS

RECRUITMENT CONSULTANTS

BRISTOL, BIRMINGHAM, BRISTOL, CAMBRIDGE, CREWE, EDINBURGH, LEEDS, LIVERPOOL, MANCHESTER, NOTTINGHAM, SOUTHAMPTON, SWINDON

GALLERY ASSISTANT

Busy print and map gallery in the Sloane Square area requires a full-time person.
No previous experience necessary as full training will be given to right person.
Please reply to BOX A56.

KNIGHTSBRIDGE ESTATE AGENTS

LETTINGS NEGOTIATOR
Experienced in negotiating, viewings of properties, viewings and viewings are required. Salary £16,000 package. Please call Helen.

Lyons Property Services, 38 Sussex Street SW1, 2WS 0RT, 2WS

"BY ANY CRITERIA MILTON KEYNES HAS TO BE RECOGNISED AND APPLAUDED AS A SUCCESS"

The Times, 16th November, 1987

MARKETING MANAGER

Circa £24K + car + benefits

Marketing excellence has been a major factor in promoting Milton Keynes, the fastest growing urban area in the United Kingdom.

A job opportunity such as this one is a rarity: your role will be to lead the marketing of Milton Keynes into the 1990s. An excellent product needs excellent marketing leadership. You should enjoy the challenge and excitement of working in a team and have the flair and imagination to create ideas and put them into practice.

Job generation is the major thrust of the post and therefore you will need experience of direct promotional mail literature, research, advertising and the control of a promotional budget. Educational to degree standard, you will also hold a marketing qualification and, as the responsibilities of the post extend to overseas promotion, knowledge of another language may be an advantage.

This is a senior appointment and the organisation is results orientated. If you are convinced that you can help take Milton Keynes successfully into the 1990s then find out more about the City and the job by writing to the Personnel Manager, Milton Keynes Development Corporation, Saxon Court, 502 Avebury Boulevard, Central Milton Keynes MK9 3HS.

MILTON KEYNES DEVELOPMENT CORPORATION

Sarah Hadjo

"TALK ABOUT..." £20,000 package

Use your education, charm and personality to talk about the services this company offers. In return they offer you an excellent package, bonus, career prospects and access to the interesting and varied perspective of London and International business affairs. Enjoy the camaraderie and the thrill of success in this highly pressurized but supportive environment.

Call 01-434 0030 NOW and talk about yourself.

SALES DIRECTOR

London based contract Cleaning Company require a Sales Director. Experience of the industry essential.

Excellent salary commensurate with title and experience plus company car.

Please telephone Janet Lambert on 01-250 4148 for more information.

242/244 St John Street, London EC1.

IF YOU CAN SELL

We will pay you in your own business with -

• A Prestige product.

• All your expenses paid.

• Draw against commission.

• Worldwide market.

If you can sell on the phone.

£28K 1st year is easy.

Phone 01-724 5678 ext. 211.

RETAIL APPOINTMENTS

SEYAM ABUJA AT LIBERTY

We require a Sales Assistant to work with the exclusive Seyam Abuja Collection of hand-made African robes and furnishings.

Applicants should be enthusiastic, energetic and responsible, with retail experience and interest in decoration and furnishings.

Please write with CV to: Images Design, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 848, 849, 850, 851, 852, 853, 854, 855, 856, 857, 858, 859, 860, 861, 862, 863, 864, 865, 866, 867, 868, 869, 870, 871, 872, 873, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885, 886, 887, 888, 889, 890, 891, 892, 893, 894, 895, 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 908, 909, 910, 911, 912, 913, 914, 915, 916, 917, 918, 919, 920, 921, 922, 923, 924, 925, 926, 927, 928, 929, 930, 931, 932, 933, 934, 935, 936, 937, 938, 939, 940, 941, 942, 943, 944, 945, 946, 947, 948, 949, 950, 951, 952, 953, 954, 955, 956, 957, 958, 959, 960, 961, 962, 963, 964, 965, 966, 967, 968, 969, 970, 971, 972, 973, 974, 975, 976, 977, 978, 979, 980, 981, 982, 983, 984, 985, 986, 987, 988, 989, 990, 991, 992, 993, 994, 995, 996, 997, 998, 999, 1000.

Images Design, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 1

AT THE TOP
to £14,000

Based in W1 this famous name company seeks a very socially confident PA/Secretary to their chairman. Good administration skills are needed as you ensure all runs smoothly. 50 wpm audio ability needed.

Please telephone 01-498 0347
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

TOP OF THE CHARTS
c.£11,000

Join this top record label as secretary to a vice president. They have signed some very famous name pop groups and need a bright, organised secretary to join their busy team. 80/50 skills needed.

Please telephone 01-498 0347
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

MARKET RESEARCH
to £14,000

Superb new W1 office awaits you as PA/Secretary to the managing director of this leading firm of market research consultants. You will be PR orientated as you get involved in all our business ventures. 80/60 skills needed.

Please telephone 01-498 0347
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

GROSVENOR
International

LONDON GENEVA NEW YORK

ESTATE AGENCY P.A.

An exciting opportunity to join a lively entrepreneurial office. EXCELLENT salary and prospects for someone who is accurate and has a good telephone manner. Drive and non smoker preferred.

Apply Jan Morgan 586 0088

TURN A
TEMPORARY
JOB INTO A
PERMANENT
CAREER

• Available immediately or currently working notice.
• Proven senior level secretarial experience with good skills.
You will be able to earn £14,200 pa with non contributory paid holidays.
Phone 01-439 0601 for further details.



MacBlain
Temporary Secretaries

The Senior PA/Secretarial Specialists.

RECRUITMENT
£14,000

Successful & highly confident. Co. requires someone to oversee their recruitment of office staff. One office & 100 of responsibility for secretary now looking for a more challenging role. Some recruitment experience. Age 25-30.

01-730 5148

PUBLISHING
c.£14,000

Office Manager required to run small young office. Must have typing & W/P skills, outgoing personality and good business acumen essential. Lots of responsibility and involvement. Age 25.

(Rec. Con.)

JAYGAR

MARY HOLLAND ASSOCIATES
BANKING, STOCKBROKING AND SECRETARIAL RECRUITMENT
2-9 Mason's Avenue Basinghall Street, London EC2V 5BT
01-726 4132/600 0284

GILT-EDGED GLAMOUR

PA HIGH-FLYER
(23-35) Package to £18,000
Lies at the highest levels and be totally involved working for this very high-profile Director of a leading financial institution. Your presentation/speech must be excellent because you will often be called upon to represent your boss dealing with clients and other members of the board. Top-flight organisational ability and good skills (80/50) are essential.
Call or send CV's to: PAM KENNEDY OR HELEN KAY
01-600 0284/726 4132

SPECIAL PROJECT PA
(25-35) Package to £17,000
Work one-to-one for this European director on a highly confidential special project for one of the most prestigious international banks in London. Your excellent English, good presentation, top organisational/secretarial skills (80/50), and very outgoing attitude will get you into this outstanding permanent position. Rusty SH acceptable.

Assistant Secretary
Westminster up to £11,340

Our Chairman requires an accomplished secretary to assist in running his busy office. You would assist the Executive Secretary in providing a full administrative and secretarial service, including correspondence, telephone work, office organisation etc.

As you would also be expected to deputise for the Senior Secretary on occasions, you must also be able to communicate effectively at all levels and be able to handle non-routine work with confidence.

If you are a skilled shorthand secretary, looking for a rewarding and challenging position, we would like to hear from you. In return, we can offer an attractive benefits package, including substantial travel concessions and WP training if necessary.
Call Heather McCarthy on 01-724 5600 ext: 21193 for an application form or write to her at: London Buses Recruitment, 7 Station Approach, Baker Street Station, Marylebone Road, London NW1 5LD, quoting Reference B10/88.

SECRETARY TO HEAD OF CORPORATE AFFAIRS
up to £12,381 p.a.

London Electricity has a great opportunity for a skilled and experienced Secretary who has the ability to undertake general secretarial duties in a competent and efficient manner. There is a great deal of confidentiality involved, plus the ability to work on one's own initiative.

The work is varied and interesting as you would expect working for one of London Electricity's key managers concerned with the privatisation of the Board in the early 1990s. This position calls for an out-going personality - someone able to help out in other areas where necessary.

London Electricity is an Equal Opportunities Employer and this position carries a salary within the range £10,706 - £12,381 p.a. The superb benefits package includes 5 weeks holiday a year, an indexed pension scheme linked with mortgage facility, an interest free season ticket loan, as well as preferential loans and excellent sports and social facilities.

Please contact Sue Adams on 01-242 9050 or write to her quoting ref: 2341 at: LONDON ELECTRICITY BOARD, Temple House, 81/87 High Holborn, London WC1V 6NU.

RECRUITMENT CONSULTANTS
PA - PRESS/PR
c.£13,500 + EXC. BENEFITS

Get involved in everything from organising parties, fashion shows, liaising with the press for this prestigious fashion group. Excellent benefits and career opportunities.
25 Museum Street, WC1.
255-1555

ESTATE AGENTS
SW7

Well established firm in South Kensington requires bright and energetic secretary. Negotiable salary. In confidence. Whitehall 01 373 5052

SECRETARY
Experienced, smart secretary with good telephone manner required to work in firm of estate agents in Putney office. Salary negotiable.
01-788 8855

GO TO WORK ON THE RIVER
£13,000 EC3

As PA/Secretary to a non-executive Director and Member of Parliament no two days will be the same. Our client is a well established PLC with worldwide interests and your time will be divided between company and parliamentary business. Apart from the usual secretarial duties (including juggling a hectic schedule) you will undertake wide ranging research and liaison on his behalf at all levels. You need to be flexible and self-motivated, have the ability to work under pressure and a tactful approach. Ideal age 26-40. 'A' levels preferred. Skills 100/audio/WP. Please call 588 3535 for more details.

Crone Corkill
RECRUITMENT CONSULTANTS

Head Start

McKinsey is the world's pre-eminent management consulting firm, advising major companies on their strategies, mergers and acquisitions, operations and organization. The Firm has 39 offices in 19 countries and is renowned for its expertise and quality of service.

The success of our performance is wholly dependent on the unique calibre of staff we employ - personal attributes are as crucial as technical skills.

At our London Office in St. James's, we have secretarial opportunities for first class college leavers or secretaries with 1-2 years' experience, who are committed to working in a service-oriented professional firm.

Each position comprises working for a small group of young, talented consultants who need high quality secretarial support. There is a great deal of wordprocessing, much of which may be audio, therefore strong skills (50 wpm) are essential. Other duties include telephone liaison, screening mail, diary control and meeting arrangements. Overtime can be required at short notice to meet tight deadlines.

We would like to interview applicants with 'O' level/GCSE education, a confident but discreet personality and impeccable standards, who are notable for their cooperation and team-spirited flexibility.

Our expectations are uncompromisingly high as are the numerous rewards - a few of which include:

- Salary from £8,500 per annum for college leavers or from £9,500 for others.
- Paid overtime.
- Free lunches and beverages.
- BUPA.
- Non-contributory pension scheme (12 per cent of salary).

For further details or an application form, please contact Lola Udin, Secretarial Supervisor, McKinsey & Company Inc., 74 St. James's Street, London SW1A 1PS. Telephone: 01 639 8040.

McKinsey & Company

ARE YOU THE BEST ...?

The Problem: Managing Director of publishing/conference organising company specialising in international finance doesn't believe he can find the best secretary in London. He is a charismatic entrepreneur who expects 100% commitment from all his staff.

The Answer: resilient, adaptable quick-thinker with bags of initiative and excellent secretarial and organisational skills. Second European language useful. Age range 20s.

The Bad News: deadlines of yesterday, swiftly changing priorities and a need to work at a fast pace, often unsupervised.

The Good News: stimulating and rewarding job in a successful, expanding company on a salary of c.£12,000.

Please telephone
247 4354
HOBSTONES
RECRUITMENT CONSULTANTS

PA IN THE NEWS
£11,500 + benefits

The Group Personnel Manager of one of the world's largest TV News Agencies situated in NW10 is seeking a PA. It will be advantageous if you have worked at Executive level as you will be liaising with news agencies worldwide and attending meetings. Fast shorthand and typing (80/55 min), WP experience (will cross train) and an excellent telephone manner essential. 25 days holiday, subsidised car, medical scheme and pension plan. Interesting environment.
Age: 20-35

IMPORT/EXPORT WITH FRENCH
c.£11,000 & car allowance

This long-established company in Hammarham is looking for a secretary to work with a team of three managers in a lively office. WP experience absolutely essential and you will be reliable and mature. A totally international environment and can sometimes be hectic. Interesting dealings with France, Germany and Italy. Variety and involvement the order of the day. Age: immaterial - attitude of more importance!

International Secretaries
01-491 7100 01-491 7100

SECRETARY

An excellent opportunity has arisen for a Secretary to assist the Group Financial Controller of the successful Sea Containers Group of Companies.

Conveniently situated near Blackfriars Tube Station, your varied responsibilities will include using your excellent secretarial skills (WP experience preferred) and the day-to-day administration of the Finance Department.

We are offering a competitive salary, an excellent range of benefits, luxurious working conditions, staff restaurant and LV's to the value of £25/month.

Please contact Jane Clarke on 01-928 6969 for an application form.

Sea Containers Services Ltd., Sea Containers House, 20 Upper Ground, London SE1 9PF.

LEB
THE PEOPLE BEHIND THE POWER

KEY P.A. APPOINTMENTS, INTERNATIONAL ORGANISATION - TO £15,000 + BENEFITS

Exciting opportunities for those with multilingual skills to join an International Trade Association which is in the process of establishing its new headquarters at a pleasant riverside location in West London.

EXECUTIVE ASSISTANT
Reporting to the Chief Executive, you will deal directly with top managers from some of the world's largest companies, assist with meetings and conferences in the U.K. and abroad and provide first-class secretarial support.

Bright, enthusiastic and confident, you should have excellent communication skills including at least one additional European language (preferable Spanish/German) and high level secretarial experience.

Salary to £15,000 per annum. Age guide 28+ (Ref. No. 143/A)

ADMINISTRATIVE ASSISTANT
Accountable to the Administration Manager, you will have front-line responsibility for the organisation's reception and communication facilities and provide secretarial and administrative assistance. You need a confident and friendly approach, an additional European language (preferable French) and experience of word processing.

Salary to £12,000 per annum. Age guide 24+ (Ref. No. 143/B)

If you have the necessary qualities and background and would enjoy the challenge of joining a small, friendly and professional team, please telephone or write for an application form, quoting the reference number, to: Game, Carpenter & Associates, Saville Court, 11 Saville Place, Clifton, Bristol BS8 4EJ. (Tel: 0272-237594).

The Communication Group plc
PUBLIC RELATIONS CONSULTANCY
PERSONAL ASSISTANT/SECRETARY

An experienced, well-organised, PA/Secretary, with an interest in government affairs, is required to work within the Public Affairs/Corporate sector of this leading public relations consultancy. Working for two senior executives, the work will be varied and include dealing with clients and helping with research. Working as part of a team, there will be opportunities to take initiative and responsibility.

Excellent secretarial and word processing skills are essential, together with enthusiasm and a cheerful personality. Applicants will ideally be aged between 24 and 30.

Excellent salary for the right person.

RECEPTIONIST/TELEPHONIST

In addition to the above, an intelligent, well spoken and well presented person is required to take charge of the reception area and to operate a busy Monarch switchboard.

Candidates will be of good education, ideally aged between 20 and 30, with relevant experience and a friendly personality.

Monarch training will be given if necessary.

Excellent salary for the right person.

Applicants for either position should contact:

Jennifer Turner
The Communication Group plc
10 Buckingham Gate
London SW1E 6LS
Tel: 01-630 1411

ANTHONY COOK BUREAU
Recruitment Consultants

IF YOU CAN IMPRESS US ...

We'll impress you - with an offer you can't refuse.

Problem: We need top-class temporary and permanent secretaries with excellent word processing skills, but the demand exceeds supply.

Solution: We will sponsor selected applicants to be properly trained in one of the leading WP programs, entirely at our own expense.

This is not the usual half-hearted offering, but the same intensive, 3-day individual course arranged for leading companies all over the country by our sister company, Anthony Cook Associates.

We are also very interested to hear from WP secretaries who are already trained in DISPLAYWRITER, MICROSOFT WORD, or WANG, as we have IMMEDIATE TEMPORARY & PERMANENT VACANCIES.

For further details, please call Kylie Miskin on 01-348 3404/3405.
Gresham House, 24 Holborn Viaduct, London EC1A 2BN.

PERSONAL SECRETARY IN FASHION
£14,000

A young and highly successful fashion designer is looking for a PA/Secretary to totally organise their hectic personal and business life. Lots of phone work and high level client contact. Age 20-25. Speeds 100/60.

2ND JOBBERS FOR PR
£10 - £12,000

Three dynamic PR co's in central London are looking for several secretaries with some experience to join their various teams. Hard work and involving jobs in a buzzy, young environment. Age to 24. Speeds 80/60.

Please call us for an interview until 6.00pm.
LONDON BRUSSELS

RICHMOND COLLEGE
Pacific House, Ansdell Street, Kensington W8.

PERSONAL ASSISTANT TO THE PRESIDENT

International university college requires Personal Assistant for the President who is the chief executive officer of the institution. Responsibilities include preparation of materials and briefing for meetings of Trustees, Government, management and visitors; arranging travel and appointments; organising business environment; handling correspondence; taking minutes; supervising one secretary and working on special projects.

High level of interpersonal skills and interpersonal sensitivity essential, as are initiative and ability to work under stress. Must have good shorthand and typing skills.

Salary according to experience. Free medical and life insurance, free lunches, pension plus other qualifying service.

Please send full CV and notes of two referees to:
Stewart Thompson, Personnel Officer,
Queens Road, Richmond TW9 6JF.
Closing date for applications Wednesday, 29th June, 1988.

SECRETARY/PUBLISHING

We are a small but fast growing, active specialist publishing company. We are looking for a Secretary with excellent audio and WP skills who is capable of working both as part of a team and on his or her own initiative. Administrative skills are equally important, and a conscientious attitude essential. If you are willing to take on responsibility and are prepared to work hard for excellent rewards as well as having the opportunity to be trained on a DTP system, we would like to hear from you.

Write in confidence to:
Jackie Linverver,
Intellectual Property Publishing Limited,
17-21 Emerald Street, London WC1N 3QL

B.J. CRAWFORDS
RECRUITMENT CONSULTANTS

LEGAL SECRETARY IN ADVERTISING

If you have good skills, legal experience and want to work in a fun environment we have the perfect job. Salary c.£12,000.

SECRETARY/RECEPTIONIST FOR ART GALLERY

This job involves meeting people in the art world and dealing with visitors plus good Sh/typing. c.£11,000.

Please call Linda, Mary Jane or Amanda
at B.J. Crawford's on
01-435 9682

CHARTLEIGH
Appointments

COMPUTER SECT
£10,500

Has the status of running secretarial work but a unique opportunity has arisen for a WP sec with an enthusiasm for computers to divide their time between computing, secretarial work and staff training. Ref: H4.

ASINO BEGS HEAD ON...
£11,800

Fancy attending lectures for world famous publishers in Central London. Speak to renowned writers every day and work in a busy, friendly environment where prospects are exceptional for those who are enthusiastic. Ref: G71.

MOCHTEN DE REBE NACHEN?
£11,000+

Excellent legal opportunities for secretaries with knowledge of German for a West End based company which will mostly be covering new branches. Fabulous positions are now available which will lead to promotion. Call now for immediate interview. Ref: R5A.

LEAVE WORK WITH A TAIL
c.£12,800

Initiative, organisational flair and a head for responsibility is what this forward expanding retail company is looking for a senior WP operator. In return they offer LVS, BUPA, school fees plus free gym and restaurant facilities. Ref: SA.

ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW.

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE
01-225 1777

14 GREAT CASTLE, OXFORD CIRCUS, WIN 1LA
01-255 3140

FASHION DESIGN
MARKETING AND CORPORATE DEVELOPMENT
£11,500 neg - WEST END

We are looking for a lively, experienced, well-organised secretary to assist two of our senior executives.

You should have good secretarial skills and the ability to liaise confidently with our senior staff around the world, as well as with our clients, the press and the city. Ideally you should be interested in business, fashion in particular, and in P.R.

You will be given training in desktop publishing, will work in a designer office and be able to use our subsidised dining room.

Please send your cv to:
The Personnel Executive,
Tootal Clothing Ltd.,
204 Great Portland Street, London W1N 6HQ

Tootal Clothing

COMPUTER SALES ADMINISTRATOR
Salary £10,000 - £12,000

A highly successful and expanding UK computer software company requires an administrator to co-ordinate the company's relations with its customers and worldwide distributors. Must have sound administrative experience together with basic secretarial skills and a pleasant telephone manner. Experience with computers a bonus. Cybertek offers a very pleasant working environment in a 17th century listed Jacobean Manor House, just north of the M25 motorway. Easy commute from London by car or train.

For further details, telephone Andy Plumby on (0992) 441111 or write enclosing CV to: Cybertek Software, Rawdon House, High Street, Hoddessdon, Herts EN11 8BD

£18,000 - PA TO MANAGING DIRECTOR

Dynamic Hotel and Property Company based in South Kensington requires highly organised and efficient administrative personal assistant to work for the Managing Director. Property background essential. This is a graduate culture, career position and is unlikely to suit any applicants under the age of 27. Please telephone for detailed job specification and application form.

01 581 4045 Jenny Foster.
NO AGENCIES.

PROPERTY

The other popular Costa

British investors seeking a European base in Spain - still the most popular place on the Continent - are choosing more and more often the Costa Blanca region inland and close to Denia, midway between Valencia and Alicante. The area has found favour with both holiday home-owners and those wanting a permanent retirement home.

Not only are properties around a third of the cost of the Costa del Sol but the climate is also equally pleasant - indeed, if anything, more reliable because there is no Atlantic influence along this stretch of coastline.

Philip Norris (International) Ltd has been developing leisure complexes in and around Denia for 10 years. It also acts as an agent with UK offices at Henley-on-Thames, Oxfordshire. The company, now part of Prudential, offers a choice of schemes ranging from studios to detached houses with large gardens.

Aldea de Recreativo is a quiet rural scheme of cream-washed two-storey apartment blocks set in established gardens with two swimming pools. It is in the hills behind the fishing town of Moraira, south of Denia. There will eventually be 15 blocks, each consisting of four two-bedroom units. Half of them are complete, and the rest are due for phased completion between this summer and mid-1989.

Every flat has a wrought-iron balcony, a working fireplace and a fitted kitchen. Communal facilities include a reception area with a bar, a barbecue area next to one of the swimming pools and walkways meandering through the lawns.

There is parking at the perimeter of Aldea de Recreativo, which has local shops within walking distance. This is basically for holiday living, although there are a few permanent residents. Five homes are still available for occupation by Christmas and there is one resale.

A village that has escaped the ravages

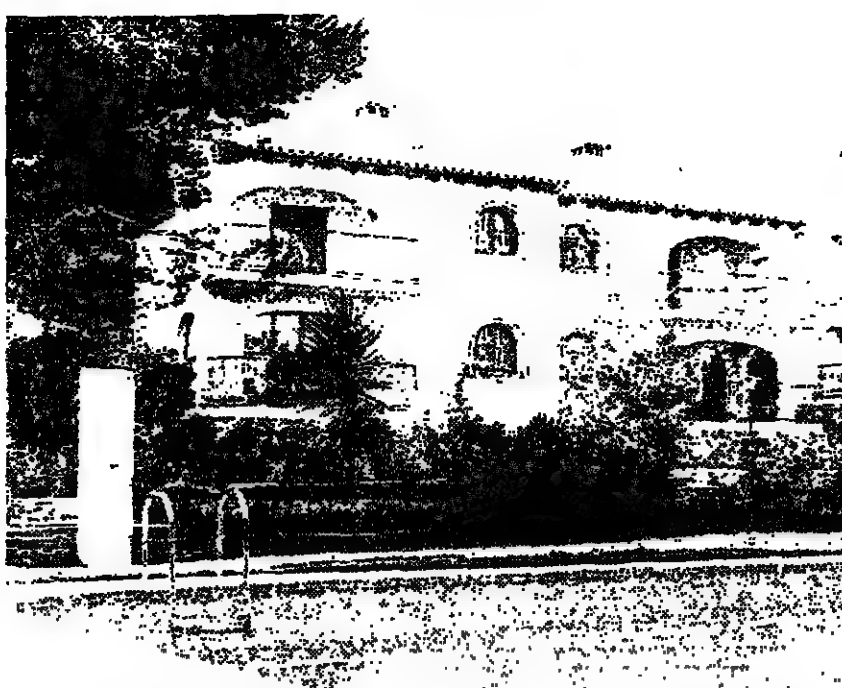
Prices range from £35,750 to £36,750 according to position.

Fifteen kilometres inland westwards of Denia is the unspoilt village of Tormos, which so far has escaped the ravages of some modern developments on the Costa Blanca coastline. The Philip Norris development on the edge of the village, which boasts its own old bread shop, supermarket, bar and bank, is hard to detect from private houses close by.

The company is constructing a small garden development of 45 detached villas, of which 25 are still for sale. Every one has a walled garden and the impression is of a suburban road. These single-story homes are ideal for permanent or semi-permanent living and can be built to a variety of designs.

They range in price from £46,000 for a two-bedroom villa to £70,000 for a large three-bedder with garage.

The houses include a basic kitchen.



Up in the hills: Aldea de Recreativo is quiet and rural, with two swimming pools

fitted wardrobes in all bedrooms, a semi-landscaped garden and an open fireplace in the sitting room, which, on most house plans, is semi-circular and terraced.

Andy Carr, the company's marketing manager, based in Denia, says: "From agreement to buy to occupation takes about 10 months. All our plots have outline planning permission and we then apply to the local authority for full planning permission. We build our properties to the standards enforced by the professional governing body, the Spanish School of Architecture, and these then carry a 10-year guarantee against structural problems."

More than 25,000 Britons own homes in the Costa Blanca region, and of these 8,000 have established official permanent residence. The area is second only to the Costa del Sol in popularity with UK second home-owners in Europe. At the moment the pound buys 205 pesetas, so this trend looks likely to continue.

The company has two schemes to cater for the buyer who prefers to live in the residential suburb of Denia itself. Las Moras, being built in partnership with a local builder, will consist eventually of 32 studios, one-bedroom apartments and two-bedroom duplexes, and prices range from £26,000 to £42,500. The first homes will be ready for occupation next month. The development is grouped around a swimming pool and set in communal gardens.

The estate, like neighbouring Marquessa, is within walking distance of Denia town centre.

Marquessa is a large established development of individual villas in large

plots. They are best suited to permanent or long-stay living. Prices range from £30,000 to £100,000 and can have such refinements as large sliding automatic gates leading into the garden and garage entrance. Most houses have private pools and these cost from £8,000.

Details are available from Prudential International Property, 116 Kensington High Street, London W8 7RW (01-937 7244).

The Arab influence on architecture so prevalent in Marbella is the focal point of a new scheme, Alchalf, set in six

Second phase to be finished next spring

acres of garden one kilometre west of Denia near Mont Montigo. The plans include 15 small groups of apartments interspersed with five outdoor pools. The first will be ready this summer.

The first phase of 19 units are sold and virtually finished, and off-plan sales are just starting on phase two, six three-bedroom apartments with an indoor pool and a fitness centre. This phase is due to be finished next spring and prices range from £46,000 to £192,000.

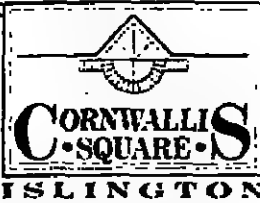
Details are available from IPI Ltd, 34 Ship Street, Brighton, East Sussex BN1 1AD (0273 774098).

Diana Wildman

An informative booklet, Spain: Legal Advice and Assistance, by the solicitor Michael Smith, is available free of charge from Withers Crossman Block, 20 Essex Street, London WC2R 3AL (01-836 8400).

LONDON PROPERTY

A new development by Countryside Properties PLC



Cornwallis Square is a striking re-creation of a traditional London Square. Formal in concept, well-ordered and pleasing to the eye, the atmosphere it creates and the lifestyle it supports is fully in the tradition of London's rich architectural heritage.

Three and four bedroom townhouses and one and two bedroom apartments overlook a landscaped garden square. They are designed, constructed and equipped to the highest standards, inside and out.

Within minutes of the City and West End, here is London living at its finest.

Countryside For details of the first sales release, please telephone 01-263 4160. Countryside

Countryside Properties PLC, The Watley Hill Business Park, The Drive, Brentwood, Essex CM13 3AT

• First Sales Release this weekend •

RENNIE DAVIES & MARSDEN

MORTGAGES ARE YOU BEING TOLD THE FULL STORY?

There are over 200 potential suppliers of mortgages in today's money market, so it pays to be choosy; but who is going to tell you that? We will. For sound, impartial advice, we're just a phone call away.

01-386 9411

Open: 9am-7pm Mon, Tues, Thurs, Fri. 9am-9pm Wed, 10am-2pm Sat.

STOP PRESS: 8.65% (APR 9.1%)

Licensed credit brokers. Written details on request.



Winkworth

MORTGAGE SERVICES

- 3 x Joint Income and up to 4 x Single Income
- 100% Mortgage up to £150,000 based on 3 x Main Income and 1 x Secondary Income
- Re-Mortgages for all purposes
- Up to 80% of purchase price without confirmation of income
- No restrictions regarding country of residence or nationality
- Expatriate Facilities

For friendly free advice with no commitment and the right mortgage to meet your requirements, Ring

01-235 0691

OPEN UNTIL 8PM

Licensed Credit Brokers, 25a Motcomb Street, London, SW1



C & R Properties, 287 City Road, EC1

Looking for a property? Want a mortgage? Conveyancing needs?

C & R Properties is a unique new service which has been developed to sell property independently and efficiently.

For just £295 + VAT we guarantee to sell within four months or we'll refund £245.

We can arrange a mortgage for you, even in difficult cases, and we also offer excellent conveyancing and legal facilities. For the service that meets your requirements effectively, Ring 01-251-6400. C & R Properties Ltd

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

01-251-6400

PROSPECT WHARF

GLAMIS ROAD, WAPPING E1

SUPERIOR BY DESIGN

Prospect Wharf, a residential development offering an unrivalled location for a London residence occupying an enviable position on the north bank of the Thames in Wapping. Prospect Wharf is this unique reach of the City and the West End and is adjacent to the historic Prospect of Whitby - a major Thameside landmark.

The 68 apartments include one and two bedrooms with a choice of fine suites including duplex and penthouse suites

Prices from £150,000 - £400,000

Sales office open seven days a week. Telephone: 01-481 4026



TRAFFORD HOUSE RESIDENTIAL

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

01-481 4026

barnard barnard marcus

London's Premier Estate Agent

VALUE IN DOCKLANDS:

ISLE OF DOGS:

WAPPING:

BECKTON:

SURREY DOCK:

SE1:

SUBJECT TO CONTRACT

Barnard Marcus also deal with other developments in Docklands. For further information telephone our sales office on:

Isle of Dogs - 01 587 4473

open Mon to Fri 9.30-5.00pm

A member of the FIMBRA Group

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

barnard barnard marcus

London's Premier Estate Agent

VALUE IN DOCKLANDS:

ISLE OF DOGS:

WAPPING:

BECKTON:

SURREY DOCK:

SE1:

SUBJECT TO CONTRACT

Barnard Marcus also deal with other developments in Docklands. For further information telephone our sales office on:

Isle of Dogs - 01 587 4473

open Mon to Fri 9.30-5.00pm

A member of the FIMBRA Group

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

barnard barnard marcus

London's Premier Estate Agent

VALUE IN DOCKLANDS:

ISLE OF DOGS:

WAPPING:

BECKTON:

SURREY DOCK:

SE1:

SUBJECT TO CONTRACT

Barnard Marcus also deal with other developments in Docklands. For further information telephone our sales office on:

Isle of Dogs - 01 587 4473

open Mon to Fri 9.30-5.00pm

A member of the FIMBRA Group

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

barnard barnard marcus

London's Premier Estate Agent

VALUE IN DOCKLANDS:

ISLE OF DOGS:

WAPPING:

BECKTON:

SURREY DOCK:

SE1:

SUBJECT TO CONTRACT

Barnard Marcus also deal with other developments in Docklands. For further information telephone our sales office on:

Isle of Dogs - 01 587 4473

open Mon to Fri 9.30-5.00pm

A member of the FIMBRA Group

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

01-587 4473

FOOTBALL

Whistle blows for thugs on the park

By Louise Taylor

A Sunday morning spent as the butt of incessant abuse, being spat upon and sometimes even being physically assaulted is not everyone's idea of fun. Yet it is precisely the sort of reception that referees commonly expect when they take up position on football pitches up and down the country on an average weekend during the season.

While the problem of "player hooliganism" within professional football is infinitesimal, towards the lower echelons of Saturday afternoon amateur football, the menace intensifies, reaching a nadir at Sunday league level.

"It's putting people off, we're losing referees right, left and centre," Alan Robinson, the former UEFA official who is the Referee's Association spokesman, said.

In an attempt to curtail the violence, the Referee's Association is negotiating with the Football Association and its Welsh and Irish equivalents to the implementation of life bans for players and club officials found guilty of assaulting referees and linesmen.

The seriousness of the problem is illustrated by these statistics, which detail the rise in the number of physical assaults on qualified match officials operating at all grades of football in England, Wales and Northern Ireland over the past five seasons: 1983-84: 191; 1984-85: 217; 1985-86: 228; 1986-87: 248; 1987-88: 287.

Last season, 10 referees were detained in hospital overnight following assaults, and one is hospitalized and facing the possibility of permanent paralysis after an incident in a Sunday league game in the Midlands two months ago.

Robinson recounts another incident in which a referee asked a young boy who was playing with a ball on the touchline to move away for his own safety, was promptly assaulted by the boy's parents and ended up in hospital.

"We've had an instance of a man being banned for seven years for assaulting a referee and then coming back and attacking another one after his return."

This epidemic violence has coincided with a period when more people than ever are participating in football, new teams are being formed and there is consequently an increased demand for referees.

"We lost 2,400 referees a year in 'natural wastage' and with playing the game becoming more popular, we are experiencing a shortfall of officials," Robinson said.

"My biggest worry is that we will no longer be able to attract the chaps with the ability to progress to the League, which in 10 years' time could have an adverse effect on professional football."

To Robinson, tougher sanctions represent the only solution. "The problem is now so prevalent that life bans may be the only deterrent capable of making people think twice before assaulting an official."

Players can and do receive *sine die* bans for serious assaults but presently have the right to apply to their county FA for reinstatement after a period of seven years. The referees hope to alter this state of affairs by persuading the FA to introduce bans with no right of appeal.

Goodson's leg spin is decisive

Schools cricket review by George Chesterton

A fine bowling performance by Goodson cranked Haileybury to end Harrow's long run of success. The Haileybury pitch was hard and fast and Harrow, batting first, lost their prolific run scorer, Key, in the third over. When Goodson came on with his leg spin he immediately caused problems and supported by excellent fielding he finished with six for 37 from 22 overs.

A total of 82 was never going to be easy to defend but Harrow reduced Haileybury to 30 for three before Goodson steadied the ship. Although four more wickets were lost Goodson, with 31 not out, saw his side safely home.

In contrast, more than 500 runs were scored at Omside. The Stowe captain put the home team into bat and they found a hard, fast pitch and quick outfield to their liking and the declaration came at 232 for seven. The best innings of the day was then played by Atkinson, of Stowe, who made 98 and when he was out Scott-Gall, who finished unbeaten with 52, took control as Stowe dashed to victory by four wickets with two overs to spare.

Some tight bowling from St Paul's, particularly from their off-spinner, Vogt, who had three for 46, combined with some good fielding saw Mill Hill restricted to a slow scoring rate. The declaration came at 156 for nine and St Paul's, who are enjoying an unbeaten season, had few problems. Neate making 47 by lay the foundations of a victory by five wickets.

A match in which the advantage changed hands several times saw Brighton defeat Hursley by 81 runs. Brighton got away to a sparkling start and were 37 without loss in 20 minutes, only to collapse dramatically to 60 for six. Holt, who made 91, and Chetelburgh came together and put on over 100 and Brighton totalled 199. Hursley's point looked in no serious difficulty until Lond came into the attack, bowling slow left-arm, to change the course of events again. He took seven for 17 in 19 overs and bowled out the opposition for 118.

BOXING: TROUBLE OUTSIDE THE RING AS HEAVYWEIGHT CHAMPION PREPARES FOR DEFENCE AGAINST SPINKS

Tyson heads for legal punch-up

From Srikanth Sen
Boxing Correspondent
Atlantic City

With only six days to go to his world heavyweight championship defence, Mike Tyson is having to face up to a psychological blow that could well be turned against him in the ring by his opponent, Michael Spinks, on Monday night. It could even knock out Frank Bruno's chances of a £1 million bout against Tyson at Wembley in September.

Tyson, who is expected to earn \$50 million (about £28 million) this year, is in the middle of a bitter dispute between his manager, Bill Cayton, on the one side and his wife, Robin Givens, and her mother, Ruth Roper, on the other. Dancing round them is Don King, the promoter.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.

After accusations by Givens that Cayton was interfering in the champion's marital affairs, Tyson is reported to be seeking his manager's dismissal. The trouble started when Givens's sister claimed that the champion had been brutalizing his wife. Then Givens, an actress, alleged in a television interview that Cayton had offered her \$50,000 to get her divorced from her husband. Givens's mother weighed in with claims that she was being intimidated.



Happier times: Tyson and his wife, the actress, Robin Givens, after his March defence against Tony Tubbs in Tokyo

Tyson, who is staying in a separate hotel from the rest of his camp, told the *New York Post*: "He is trying to make it look like I can't control my wife and that they are gold-diggers."

"I am married to Robin. Bill will be dead and gone in 10 years but I will still be with my wife."

Givens said: "It's right out of *Dynasty*. It's sick, a bad dream. We don't have a day of peace. They are trying to destroy us... I married Mike for better or for worse. So far it has been for worse."

"Bill is finished. If anyone is going to cash in now it must be my family and me. We should cash in together. What a fool he has been. He had the hottest merchandise on the planet and he wants to make me angry."

This talk does not square with her sister's claim that the boxer has been beating her up. Tyson is reported to have said that the worst he has done is yell and scream and drink a few beers. If he had hit his wife with his fists he would have put her in hospital.

Cayton, aged 70, does not deny that a rift has grown between him and the champion ever since the death of his partner and co-manager, Jim Jacobs, last March. Cayton is believed to be claiming that Tyson's mother-in-law and King are trying to push him out. He has called in his lawyers.

It is expected that this bizarre tug of war will end in the courts as Cayton and Jacobs's widow, Lorraine, each of whom owns 23.3

percent each of Tyson, have the champion on contract until 1992.

In the event of a legal battle, King believes that Bruno's bout at Wembley on September 3 will be called off. "If Tyson does not want to fight for Cayton, the affair will end up in litigation," King said at a Tyson training session. The music in the background was *Backstabbers* by the O'Jays.

If Bruno's bout is called off, he could lose his chance forever. It is unlikely that the world bodies will keep Bruno in the No. 1 challenger's position much longer as he waits in the sidelines without boxing.

King has sided with Givens and Roper. "I support everything Mike and Robin have said," he said. "I just wonder why it took them so long to work out what time it was."

"I'm sorry my friend Jim Jacobs is not here. You would think from the way Cayton is trying to take the credit that Jacobs was just a towel carrier. His behaviour will not affect Tyson, for when he sees Spinks he will see Bill Cayton's face. He will destroy Spinks. All the bone doctors and witch doctors will be present. Tyson will chew up Spinks like raw meat. If you like your steaks well done, bring along red sunglasses."

Moynihan, the Minister for Sport, yesterday assigned "sporter" and drug users in sport at the annual meeting of the Central Council for Physical Recreation (CCPR), in London, but was then rebuffed himself by the CCPR president, the Duke of Edinburgh.

Moynihan, in a free-ranging address, exhorted members of sporting governing bodies to involve active sportsmen and women in the "decision-making process".

He said that some governing bodies represented an "arm in time you all will. After all, many of you are former participants yourselves."

Moynihan's remarks, however, led to a swift response from the Duke, who criticized the Minister for seeming to suggest that members of governing bodies were all "faceless bureaucrats".

"For my part I still compete at my age in my event (carriage driving) and I'm involved in administration. It struck a raw nerve."

The Duke then asked for a show of hands from the audience of more than 200 to show which representatives had participated in their particular sport.

The cheers and laughter that accompanied the forest of hands clearly embarrassed the Minister.

Moynihan ended his address by saying: "If we are to expect gold medal standards on the track we have to produce gold-medallists at a time when, year on year, Government is investing more resources into sport. my

Championship looms. It is an event which he has dodged in the past, and he has taken considerable flak for this.

In truth he took a stand against competing because of the opinion of others. "I didn't want to play in the British Open because every time I turned around some smart guy was always telling me I had to play in it," he said.

Strange speaks with the same honest passion with which he plays the game. He is a worthy champion and at the age of 33 the graying Virginian has a prodigious future.

Poor flying conditions forced many to land out among the forests and lakes in restricted visibility. The previous day's rain and low pressure having been expected to be better than in fact they turned out to be.

It is often said, when British pilots do well overseas, that their home weather provides them with a reserve of skills. But that hardly seemed to apply. It was the North and East Europeans who excelled.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of Sweden, completed the 288km of the Standard class race at 55 k.p.h., half the usual speed.

The Finn, Asko Pankka, covered 310km of 327km in the Open class, thwarted by the last 20km of unlandable country. The Soviet pilot, Antanas Rukus, won the overall class in the 15-mile class, did 273km of 310 miles under Hansson, of

Britain might win an Olympic swimming medal through the wayward genius of a Southend teenager, Mick Cleary writes

Foster's outstanding blend of talent and trouble



Foster: more moody than mean

It was 5.30 a.m. and Southend looked murky and misty. Most of humanity there agreed and did the only sensible thing: pulled up the blankets, rolled over and went back to sleep.

Mark Foster followed suit. Wise chap. Those were not quite the words being used a few miles away at Warrior Square swimming pool, where he was due for a two-hour training stint.

"If you're sleeping somewhere in the building, come out immediately," his coach, Mike Higgs, boomed over the pool tannoy. It was a forlorn request. Foster did not materialize until 20 minutes after the session finished. Somehow, not quite the behaviour one expects of a prospective Olympic champion.

In mitigation, few Olympic champions in the making are ordinary, and yet, even in such idiosyncratic company, Foster

stands out. It is not just the rose-tattooed pectoral, or the double ear-ring, such are the accoutrements of youth. Rather, it is the prodigious talent that has succeeded in spite of, or perhaps because of, a distinctly capricious temperament.

Already, aged 18, he has set a string of British records for the short-course 50 and 100 metres freestyle (22.57 and 48.97sec respectively) and the 50 metres long-course (23.15sec), as well as a short-course European record for the 50 metres butterfly (24.48sec) — although the shortest distance is not swum at the Olympics.

In between setting these, he has been expelled from Millfield School and Kelly College (the latter a swimming-orientated institution) as well as incurring the displeasure of Her Majesty's Judiciary. In stature he is quite an intimidating sight, at 6ft 5in and

14½ stone. In demeanour he is more moody than mean, with a rather hangdog, melancholy air about him.

However, few people dislike him. He does not throw tantrums, pop pills, or try to drown his opponents. Quite simply, as any ordinary teenager would, he is struggling to come to terms with the ferocious demands that swimming makes.

It is not the volume of work itself, rather the environment in which he has to do it. Surrounded by friends who are intent on earning money in order to reap the varied pleasures in spending it, Foster finds his spartan, austere lifestyle something of a pain.

"I think I may have outgrown Southend," he says wearily. "There aren't really any people of my age, or in my speciality, with whom I can train all the time. I find I get distracted too easily. Yet

I've just returned from Calgary, where I worked with the top Canadian swimmers which I found very hard work but also very enjoyable. We all shared a house together and it was good fun."

"Good fun" is a hypothetical experience for most swimmers. Adrian Moorhouse, one of Foster's colleagues in the England squad, and the fastest breaststroke swimmer in the world for the last three years over 100 metres, has this advice to offer: "He should forget about trying to enjoy training; no one does. It's mindless: only fish get pleasure from it."

"He must accept that it's a means to an end — winning. I think moving to the States may do him some good. New surroundings are always a stimulus. There's no doubt though that he is one of the most talented swimmers we have ever produced."

Paul Hickson, the team man-

ager to the squad, agrees. "In many ways, Mark has to remain lively and sparky because his sprit event demands explosive reaction. I think he'll benefit from having experienced people like Adrian and Andy Jameson around him on these sort of trips."

There has been a distinct change in swimming in the past few years. The callow youngsters are no longer such a force in the sport. The average age of an England squad member two years ago was about 17; now, with the return of people such as Madeleine Scarborough and June Croft, that average has gone up to about 22.

Moorhouse, an elder statesman at the age of 24, thinks this trend will improve the sport in many ways. "So many of the kids involved before were not absolutely sure why they were doing

it. It was perhaps a case in point, and it wasn't until I lost in the last Olympics that it came home to me. I was shattered, yet it was the defeat which made me realize that in the grand scale of things it just wasn't that important."

"Now I'm much more relaxed about it and performing better as a result. I would hope that I can encourage the younger ones to stay in the sport and help them to cope with the pressures."

From time to time, Moorhouse himself has experienced low moments about his sport. Starting at the bottom of a swimming pool for over three hours a day would test the sanest of dispositions. "The incentives are the competitions and the travelling," he said.

To have such a sanguine, level-headed view of things would certainly stand Mark Foster in good stead.

CRICKET: LAMB, DILLEY AND JARVIS PRESERVE SOME HONOUR IN DEFEAT BUT WEST INDIES GIVE THEIR CAPTAIN GOOD REASON FOR GROWING CONFIDENCE

Expensive slip opens way for draw

By John Woodcock

SOUTHAMPTON: Hampshire (Tps) drew with Nottinghamshire (3)

All praise to the Southampton groundsman. In a season of very unsatisfactory pitches, he provided one for Hampshire's match against Nottinghamshire which, although it produced a draw, would have been much less likely to do so had Hampshire held their catches.

Needling in the end to make 168 to win in 20 overs, Hampshire closed at 45 for five. The ball turned enough, albeit slowly, to give the spinners a chance, and when Hampshire took the new ball in the afternoon, there was at once a fall of wickets.

Into the bargain, Johnson and Newell added 211 for Nottinghamshire's third wicket. By staying together for the first half of the day, these two scored when Johnson was out, to have batted Hampshire out of the game.

In making 140, the highest of his 11 first-class hundreds, Johnson was missed three times, first after an hour's play when Nottinghamshire were still 49 behind.

They had trailed on the first innings by 192. But Johnson's was an innings full of good strokes by a very strong little man. Newell's 80 was a lower key. Like Johnson, he is 23, but he has to work harder to get the ball away. Both made a nice lot of runs with the late cut, the opportunity provided by the way Cowley and Maru pushed the ball through.

With the fourth and last chance that Hampshire put down went any realistic hope they had of winning. Nottinghamshire has been reduced from 270 for two at 2.45 p.m. to 324 for nine at 4.15, and there was still 85 minutes when Terry missed Evans at slip off Ayling. Had the chance stuck — and Terry is so good at slip that it probably would have done five times out of six — Hampshire's eventual target would have been six-and-a-half runs an over, still very stiff but not as improbable as the 8.4 an over which they attempted bravely but briefly.

It was ironic that Hampshire's captain should have let them down, their ground-fielding being conspicuously keen. They chased and threw as though they were at Lord's on July 9, playing in the Benson and Hedges final. That they will be, even without Greenidge and Marshall, their two great West Indians, having had anything to do with it, has already made their season.

NOTTINGHAMSHIRE: First innings 197 (C. L. Smith 87, D. R. Turner 75, N. G. Cowley 55, E. E. Hemmings 4 for 66).
Second innings 34 (P. Pollard 34, C. L. Smith 34, D. R. Turner 34, N. G. Cowley 34, E. E. Hemmings 4 for 66).
FALL OF WICKETS: 1-27, 2-29, 3-31, 4-104, 5-105, 6-181, 7-212, 8-232, 9-254.
BOWLING: Marshall 25-50-4 (w 2, n 1); Patterson 21.5-100-2 (n 12); Newell 20-75-1 (n 8); Ambrose 20-47-1.
Man of the Match: A. L. Loe.

UPDATES: K. E. Palmer and D. Shepherd.
FIRST TEST (Trent Bridge): Match drawn.
REMAINING TESTS: June 30-July 5: Third Test, Old Trafford. July 21-26: Fourth Test, Headingley. August 4-9: Fifth Test, the Oval.

FALL OF WICKETS: 1-8, 2-18, 3-35, 4-37, 5-40.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

Last-wicket heroics cannot conceal English deficiencies

By Alan Lee, Cricket Correspondent

LORD'S: West Indies beat England by 134 runs

This was one of those curious days on which painful truth is camouflaged by gallant deeds and brave words. It was possible, if only briefly, to come away from a heavy England defeat with the comforting delusion that such a travesty could not occur again.

First, a match which might very easily have been over a few minutes after 11 a.m. was actually prolonged until 2 p.m. by some lusty defiance from the England tail. If it had gone on much longer, the offices of London would have begun to empty as Lord's filled with miracle-seekers.

Then, within minutes of the final surrender, Micky Stewart, the team manager, was telling his players that they will start the next Test match, at Old Trafford, with an even-money chance. Good psychology, no doubt, but in the cold light of morning some may find it a fanciful notion. Viv Richards, for one, has a rather different opinion.

For all the authority of his team's win, Richards warned: "We're still learning. The time may come when I am prepared to be more positive and say the guys are ready to go out and do damage."

It was probably as well for the Stewart theory of positive thinking that these words were not uttered within earshot of

any England player, for they carried the conviction to destroy all attempts to build morale. They also had the ring of truth.

Like it or not, West Indies proved, in this second Cornhill Test match, that they are emerging from a period of

Malcolm Marshall has so far been the dominant figure in the series, as a glance at the statistics confirms. In the two Test matches played so far, he has collected 17 wickets at an average of 10.82 and has taken a wicket every 30.35 deliveries. By contrast, the other five West Indian bowlers have managed just 14 wickets among them at an average of 57.64, taking a wicket every 115.21 balls.

change with a team of stature. It is not, perhaps, the equal of their formidable unit of recent years but still a side perfectly capable of winning Test series for some time to come.

Marshall, who finished with match figures of 10 for 92, orchestrates and inspires the attack. Perhaps they depend on him too much, and he will certainly be pampered and cosseted to preserve his fitness, but the sight of him leading off the team with that shy smile will be one England must pray is not repeated this summer.

The differences between the teams do not, however, end

with one man. The most crucial factor in this game was the batting of Logic and Dujon at Nos. 6 and 7 for West Indies. Logic scored 81 and 95 not out, rightly earning the man-of-the-match award, while Dujon made 53 and 52. England's equivalent pair, Pringle and Downton, mustered an aggregate of 39 runs in the game.

Stewart concedes there is a problem. "We are aware that our No. 6 is not a specialist batsman. It is something we will look at before the next Test." One hopes that the selectors look and then act. Pringle deserves to stay in the side, having bowled effectively all season but at six, he is at least one, and maybe two, places too high.

In any summary of this game, however, the weather cannot be ignored. For three days, under heavy cloud, the ball moved alarmingly. For two, under bright sunshine, batting looked comparatively simple. Stewart summed it up with wry diplomacy: "Both sides had one good day on which to bat but ours was today, when we were already seven down."

The dregs of the innings turned out to be quite palatable. 93 runs being added, of which Lamb, the one specialist left, made only 14. He needed 16 balls to find the single he required for his first Test century in four years but then batted a further hour before running himself out in trying to farm the strike.

Small had fallen to Marshall half an hour into the day but Richards needed to turn to his support seamen as Dilley and Jarvis began to take improbable liberties.

After the break, Dilley gloriously cover-drove Patterson for four, Jarvis dismissively pulled Walsh to bring up 300 and then Dilley, thoroughly enjoying himself, hit Patterson back over his head to complete the half-century stand. Later in the same over, Dilley steered a low catch to third slip, whereupon Richards repeatedly pulled the ball and then slapped the hands of each of his players in turn.

A good, sometimes gripping Test was over. England's resistance had been fun but no one should be fooled. There is much to be done, including some team changes, if the tide is to be turned.

balls which struck them painful blows on the neck and head. As a result, Wells, who was injured on Saturday, was unable to bat at all in the second innings, while Green and Lenham retired hurt with 18 and 36 respectively.

Qualification: 200 runs, ave 45.57

BEST BOWLING: 9 for 45: P. B. Stanger, Surrey v Cambridge U at the Oval

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford



Cutting edge: Lamb, century-maker for England, goes on the offensive against Ambrose (Photograph: Hugh Routledge)

Challenge is met by Roseberry

By Tony Winlaw

LUTON: Northamptonshire (Tps) drew with Middlesex (6)

Middlesex, set 297 to win the match at Luton in a minimum of 64 overs, found the target too stiff and their seventh wicket pair, Roseberry and Hughes, were content to play out time, after the sixth wicket had fallen.

Middlesex had been given another good start by Carr and Slack before Carr hooked Capel straight into the waiting hands of Larkins at deep square leg, the first of three catches he was to take in this area.

The second brought the vital wicket of Gattings who had hit five boundaries in reaching 34. At 97 for one, with Slack leading his captain's sound support, Northamptonshire had some cause for concern.

Geoff Cook, however, had just introduced Walker for Capel and in his second over, following two perfect drives to the boundary checked his stroke and holed out. Walker soon followed with the wicket of Slack, caught behind.

Williams, with his well-flighted off breaks, then took two wickets reducing Middlesex to 155 for five. However, Roseberry, first with Brown and then Hughes batted too soundly to give Northamptonshire much more encouragement.

In the morning, Northamptonshire had gone from 122 for one to a lunchtime declaration at 235 for five, with Geoff Cook marking his return to the broken jaw, with an unbeaten 124.

NORTHAMPTONSHIRE: First innings 308 (D. J. Capel 92, N. A. Stanley 62, A. R. C. Fraser 4 for 58).

Second innings 124 (D. J. Capel 92, N. A. Stanley 62, A. R. C. Fraser 4 for 58).

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

BOWLING: Stephenson 7-4-25-2; Cooper 6-3-15-2; Hemmings 5-4-1-1.

UPDATES: J. H. Hampshire and R. A. White.

Gloucestershire hang on as Simmons swings balance

By Richard Streeton

OLD TRAFFORD: Lancashire (Tps) drew with Gloucestershire (5)

A brave run-chase by Gloucestershire ended with their last two batsmen, Russell and Lawrence, both holding on through the last 20 balls to earn a draw. Gloucestershire had been left a formidable target of 331 in what proved to be 67 overs and they finished 35 runs short.

Hughes, the Lancashire captain, was mildly barked by the members in the pavilion when he delayed his declaration until 10 minutes after lunch. He knew, however, that he depended largely on his spinners, Simmons and Foley, and if they were collared the cause was lost.

In the event Lancashire were magnificently served by both men, with Simmons, in particular, keeping the batsmen in check. Simmons, aged 47, finished with five for 81 and brought his team agonizingly close to success. Foley was punished in the closing stages but never lost his length.

Gloucestershire continued to look for runs until the last pair, but the batsmen kept their heads in spite of being ringed by eight close fielders. Stivoid and

Qualification: 200 runs, ave 45.57

BEST BOWLING: 9 for 45: P. B. Stanger, Surrey v Cambridge U at the Oval

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

© Compiled by Richard Letchford

Chesnokov falls at first hurdle

By Rex Bellamy, Tennis Correspondent

Udo Riegelski, a large German who mischievously points out that he has a personal edge over Boris Becker, beat Andrei Chesnokov in straight sets at Wimbledon yesterday. Chesnokov, the first of the men's seeds to be beaten, has yet to win a singles at Wimbledon.

Players with no grass-court credentials have often been seeded at Wimbledon since the job was taken over by a computer: a machine strong on facts but weak on common sense. Thank goodness the leading players — Chesnokov has yet to join them — can produce the goods on any surface.

Raffaella Reggi's withdrawal because of injury opened the door of opportunity for Karine Quentrec, aged 18, a footballer from Marseille.

Quentrec beat her compatriot Julie Halard, 7-6, 6-1, and then voiced cynically glib comments about her brief experience of playing on grass. She could understand, she said, why Yannick Noah seldom played at Wimbledon. It was not much of a game for the men: just serve and volley.

Pam Shriver, seeded third, came within a point of going 1-5 down in the third set but beat Dinky (formally Dianne) van Rensburg by 6-2, 4-6, 8-6. It could have been over sooner, because from four-all in the second set van Rensburg served four games in which Shriver had a total of 11 break points — but lost the lot.

Van Rensburg, who was born in Zimbabwe but who lives in Johannesburg, was conceding five inches and two stone. "My play kind of levelled off and she played very well," Shriver said. "She came up with some big shots on pretty crucial points. She was serving big and I thought, sooner or later it's gotta catch

up with her — and it did." Those who were following tennis in the 1960s will remember that Margaret Smith beat Jan Lechane in four consecutive Australian finals. Now Mrs Court and Mrs O'Neill, they were among the spectators yesterday when Mrs O'Neill's daughter, Lisa, aged 19, beat Claudia Forwik, 7-5, 6-4.

Mrs O'Neill, back at Wimbledon for the first time since 1967, used to be renowned for her "G and D" (guts and determination). Evidently her daughter is the same type. After seven games Lisa asked for an injury "time-out" because blood was seeping from sock to shoe. Having sorted that out, the left-hander from Sydney went back to work and won the first singles she has played in Wimbledon's main event. We are fond of saying "They don't make 'em like that any more." But they do.

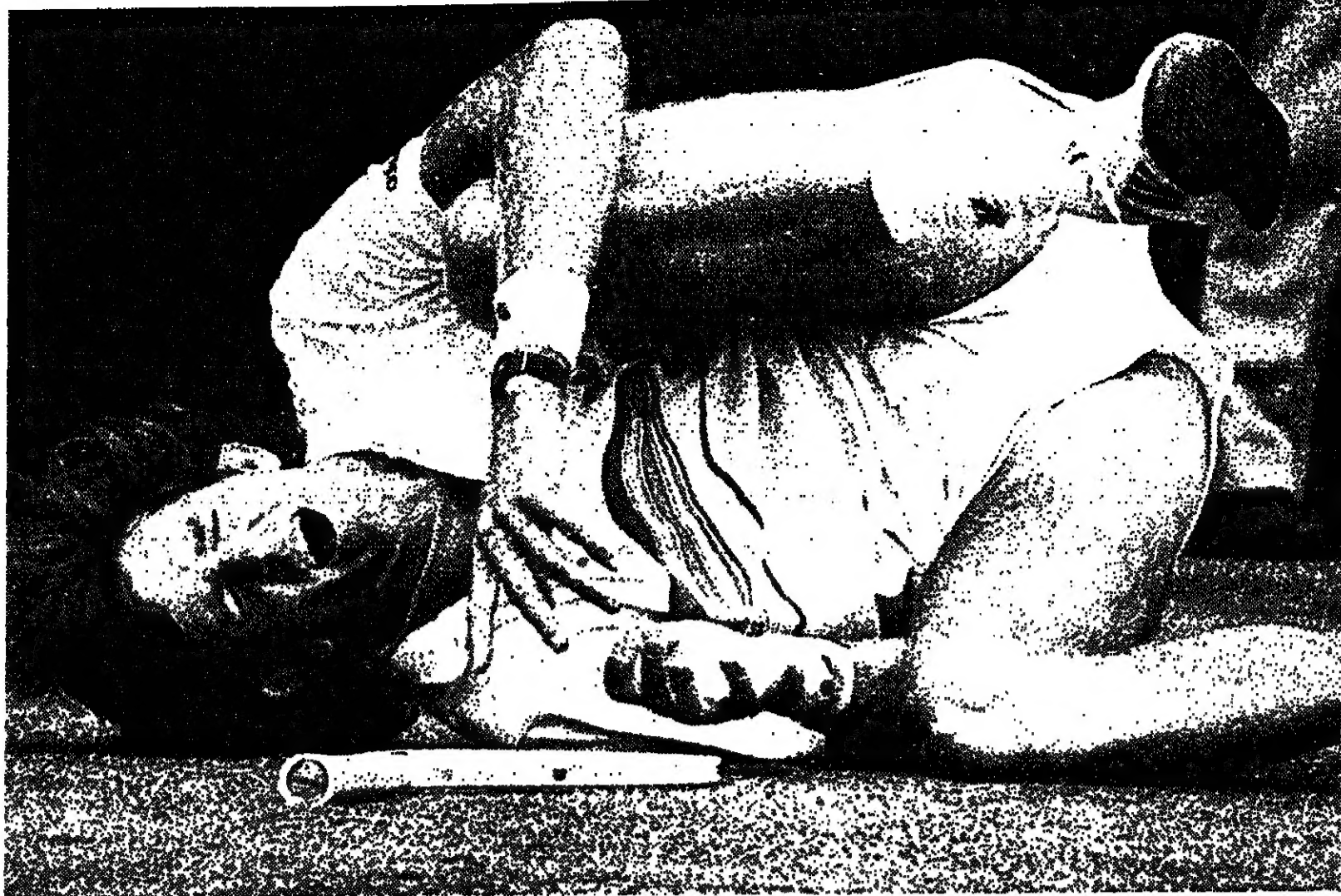
Simon Barnes on McEnroe and Wimbledon results, page 47

out" because blood was seeping from sock to shoe. Having sorted that out, the left-hander from Sydney went back to work and won the first singles she has played in Wimbledon's main event. We are fond of saying "They don't make 'em like that any more." But they do.

Another debutante, Alexia Dechaume, of France, was crisply educated by Chris Evert, who was playing her 100th Wimbledon singles. That extraordinary sequence began in 1972. The players seeded to meet in the final, Steffi Graf and Martina Navratilova, made Na Hu and Sabrina Golek look less competent than they are.

Hu, a Chinese expatriate who defected to the United States in 1982, is known chiefly for the fact that two years later she switched her names around. She has since been Na to those who know her well and Miss Hu to the rest of us.

Chesnokov excepted, the men's seeds came through without much bother. One wonders if they issue season tickets for court two, where



Down and out: Kevin Curren, finalist in 1985, on the way to a four-set defeat by Ricardo Acuña at Wimbledon yesterday (Photograph: Tim Bishop)

two of my favourite players, Henri Leconte and Miloslav Meir, have been in action on consecutive days.

Meir beat Agustín Moreno, from Guadalajara, in straight sets. Both are happier on clay, so yesterday's match was rather like tuning in to classical musicians briefly engaged at a jazz club.

Meir has a bad back and this is his first grand prix tournament since April. We must not expect too much of

Zivojinovic's forcing tactics reduce opponent to rubble

By David Powell

Slobodan Zivojinovic switched on the ignition to his bulldozer yesterday without putting it firmly into gear. Even with all the talk about the men's singles being the most open for years, the 6ft 4in, 15st Yugoslav is not considered a contender. But, like the driver of any bulldozer, he can do a lot of damage.

Horacio de la Peña was not much more than a brick to be dislodged. For a couple more rounds, Zivojinovic will have only minor obstructions to dismantle before the giant pillars start to appear. He is seeded to meet Mats Wilander in the fourth round and the Swede could find his grand slam aspirations end there.

In the French championship, Zivojinovic was two points away from beating Wilander, who went on to take the title: that was on clay, which is the Swede's preferred surface; the Yugoslav usually looks better on grass.

Zivojinovic reached the semi-finals here two years ago, losing in five sets to Lendl.



and the quarter-finals last year. His poor form in the warm-up tournaments should be taken as irrelevant. This is Wimbledon, where he drinks the atmosphere and spits it out in aces.

Yugoslavia probably has the highest overseas journalistic-to-player ratio in the men's singles. The new Press section on court 14 was packed with them. One group has rented a house for a fortnight: they think "Bobo" (presumably a commentator's invention) could keep them here that long.

After the first set, the "accommodation to let" sign

was heading back to the window. De la Peña won it, despite his seven double-faults. The Argentinian, playing only his second match on grass, failed to get his racket to only 18 of Zivojinovic's serves all match, which is Dave Beasant form. Something else was needed by the Yugoslav and the answer was a barrage of passing shots.

After his 5-7, 7-6, 6-4, 6-4 win, Zivojinovic said he was pleased to have had a hard match. Dropping a set was a good omen: he has done so in the past before moving through to the later stages. "Even after the first set, I did not think I would lose," he said.

While the player most capable of blocking Wilander's path to the quarter-finals came through, the greatest threat to John McEnroe's safe passage was removed. Kevin Curren looked McEnroe's likely opponent in the fourth round but was beaten 7-6, 6-7, 7-6, 6-4 by Ricardo Acuña, of Chile. Three years ago Curren ended McEnroe's hopes of a sixth successive men's singles final.

END COLUMN

Cavalry chief shoots own foot

By Peter Ball

Anthony Simonds-Gooding, the chief executive of British Satellite Broadcasting, describes his company as "the cavalry of Government strategy" for the fledgling satellite television industry. So far he has met little critical resistance to his advance but yesterday he left his cavalry in badly exposed as the Light Brigade.

Addressing a seminar chaired by the Duke of Edinburgh at the Institute of Sports Sponsorship, with an audience comprising a large number of sponsors and sponsors' agents as well as sports people, he admitted, presumably inadvertently, that a move to satellite television from a major network could result in a decimated audience for the sponsor.

Simonds-Gooding was in the process of explaining how the pay-as-you-view system worked to the benefit of television and sport. "Take the Littlewoods Cup Final as an example," he said. "I don't know what its audience is now — say 10,000,000. Suppose we get an audience of 2,000,000, each paying 25. That means we and the sport are getting an income of £10,000,000 from that one event to share."

A spectacular own goal is conceded

A chill went through the marketing men in the audience. Simonds-Gooding ploughed blithely on apparently oblivious to the impact of his remarks. Even when it was pointed out to him that Littlewoods, who are known to be less than ecstatic about the plans for football being negotiated between BSB and the football authorities, might not regard the prospect of losing four-fifths of their audience with equanimity, he appeared unconcerned.

As a spectacular own goal, it could hardly have been conceded in worse surroundings. So far sports authorities have greeted the prospect of satellite television, and with it new markets to sell to, with unqualified enthusiasm.

They may, in the long term, be correct to do so. Simonds-Gooding was at pains to stress yesterday, as all BSB spokesmen have done in recent weeks, that they do not regard themselves as direct competitors with the established national networks but as a new arena bringing a complementary service.

In those circumstances his repeated stress on the potential of interest between the famous sporting triangle, sport, television and sponsor, may extend into satellite television, too.

BBC and ITV are resolutely refusing to be swayed by the BSB blandishments, at least for the time being, and Simonds-Gooding gave further hostages to fortune when he explained that BSB needed major exclusive sports contracts.

Sponsors likely to be even more wary

It is, whether BSB admit it or not, a direct challenge to the establishments at Shepherds Bush and the South Bank and is likely to make sponsors even more wary than they now are.

Barclays Bank, the main football sponsor, have adopted a fairly low profile on the prospect of football signing up with BSB, waiting to see how the major networks respond. But even they are unlikely to be happy if in the long term it means football will go exclusively to satellite, let alone if the threat to exclude the sport from television for the next two years were to become a reality.

Other sports may have even more immediate reasons for being careful before leaping into the arms of their satellite suitors. Cricket, which is unhappy, with some reason, at its treatment by the BBC, has left everyone in no doubt that it is only too eager to discuss prospects with BSB.

They might be less eager to do so when Cornhill, Britannic Assurance, Texaco, Benson and Hedges and NatWest have had their say. As one former cricket sponsor remarked acerbically at the end of the seminar: "If I'm putting in the money cricket expects and they can offer me a maximum audience of 400,000 — and that's if everyone with a dish watches — I'm not going to be too excited about it — and that's putting it mildly."

Slapdash and self-doubting

By Richard Evans

Self-doubt can be as crippling as a weak service or a wobbly volley on a grass court and it ruined the slender chance Nicole Provis had of beating Lori McNeil, the No. 10 seed from Houston, on court three.

Miss Provis, a tall, bronzed blonde, is the sort of healthy-looking girl you would expect to find on the beach at Surfer's Paradise. In fact she comes from Melbourne and gave women's tennis in Australia a big fillip by reaching the semi-final of the French Open.

But although she reached the final of the mixed doubles with Darren Cahill on her first appearance at Wimbledon last

year, Miss Provis insists that she is a clay-court player and went some way to proving it by losing 6-1, 6-0 to Monique Javer in the first round at Eastbourne.

There was no need to be close enough to the court yesterday to hear what she was muttering to herself to get the message. From that excellent vantage point of the players' terrace one only had to read the body language to know that Miss Provis was giving herself about the same chance of winning as some of the experts watching her.

Heavy sighs, petulant swishing of the racket and schoolgirlish stomping under the baseline after another

forehand — normally her big weapon — found the net could only have helped her opponent's confidence.

Miss McNeil needed some, too, because she often seemed afraid to hit the ball and produced a double fault to drop service in the fifth game of the first set and two more to hand Miss Provis a 3-1 lead in the second. That, however, was the first of six consecutive service breaks.

"She doesn't make good use of her height on the serve because she hits the ball with a bent elbow," Arthur Ashe observed after the Australian had dropped her serve for the third consecutive time.

Paul McNamee, a Melbourne man who never allowed self-doubt to get in the way of his bubbling doubles performances at Wimbledon, muttered something about Nicole's negative attitude and wandered off.

Judy Dalton, who lost to Billie Jean King in the first open final here 20 years ago, was equally critical of Miss Provis's seemingly slapdash approach to her task. "She gets ahead and then throws it away," Mrs Dalton said. "She just doesn't believe in herself on this surface."

That is a pity, for Miss Provis proved in Paris that she has a lot to offer the game — even, one day, on grass.

Royal rebuke by CCPR

The Duke of Edinburgh admonished the Minister for Sport, Colin Moynihan, at the annual meeting of the Central Council of Physical Recreation yesterday. Prince Philip, the president of the CCPR, took exception to the

Minister's comments that if Britain wanted gold medal-winning competitors, it had to have gold medal-standard administrators. The Duke told him: "That struck rather a raw nerve."

Full report, page 44

Emburey makes fines point

The England captain, John Emburey, said yesterday that fines are needed to increase the over-rate in Test matches.

West Indies and England have agreed to bowl 90 overs in the day during this series, a theoretical rate of 15 overs per hour. But during the second Test the West Indians managed only 11 overs an hour and England only 13.

Emburey said: "In Australia they have fines, and this works, but only because you get prize-money for losing as well as winning. The Test and County Cricket Board have got to come up with something."

Gladstone Small has until Tuesday to confirm his fitness for the third Test. He aggravated a thigh injury on Saturday. Foster, of Essex, would be a likely replacement. Lancashire have reported encouraging ticket-sales for the third Test, which begins at Old Trafford on June 30. More than £300,000 has already been taken.

More cricket, page 46

A memory Italians must forget

From Stuart Jones, Football Correspondent, Stuttgart

Italy will arrive here tonight two years ahead of schedule. To have reached the last four of the European championship has "fulfilled the highest expectations" of Azeglio Vicini, their manager, who was using the tournament as a convenient preparation for the 1990 World Cup to be staged in his own land.

The claim was no propaganda exercise. Enzo Bearzot's successor has, during the last 18 months, introduced no fewer than 13 newcomers to his plans. The reformation, in personnel and tactics, has been so smooth that his record includes only two defeats, by France and Sweden, in 20 fixtures.

"People say that we are ready to win this tournament," Vicini said yesterday. "I'm saying that we are ready to learn." The most significant initial lesson was to discard the comforting memory of their 4-1 victory in February over the Soviet Union, their opponents in the semi-final.



Then Lev Yashin, the legendary goalkeeper, described the defeat in Bari as "the blackest day in Soviet history". Now Vicini feels that the win is "the most dangerous thing that could have happened to us. Everybody will think that it should be easy. If my players do, it will be all over."

The Italians have so far been in firm control of their own destiny. But for the intervention of Keith Hackett in the opening game against West Germany, they would not have conceded a goal or dropped a point in group one.

Would the inexperienced youngsters be capable of responding to a setback? The Soviets, quick and powerful on the counter, as England discovered to their embarrassment last Saturday.

Plans for hooliganism

Colin Moynihan, the Minister for Sport, yesterday announced that the Government would meet the football authorities in two weeks' time to put forward its plans to counter hooliganism.

The Government wants to make it more difficult for supporters to travel abroad, the restriction of the sale of alcohol in grounds, using improved police intelligence, and possibly also banning England

from competing abroad. A national membership scheme will also be discussed.

Speaking at the annual meeting of the Central Council of Physical Recreation in London, Moynihan said: "The behaviour of a group of thugs masquerading as England supporters was shameful. That behaviour has absolutely nothing in connection with what sport should be. Nor is it the deliberate product of football."

Profits down

Barcelona, the Spanish football club, has suffered its worst financial season for five years. Profits for 1987-88 are less than a quarter of those for the previous year.

Cup success in 1981 and 1982 was put through a stringent series of tests at the Human Performance centre at Lillleshall.

"We were told that Cowans has a higher grade of physical fitness than any professional footballer they have examined there," Taylor said.

"He has done so much work on the leg he broke that it is now fractionally stronger than the other one. We have no worries on that score whatsoever."

"He has nothing to prove and does not have to feel that his past reputation at the club is at stake."

Cowans said that two of his three years in Italy were wasted in their second division.

Any reservations the Villa manager had on the principle of re-signing Cowans, aged 29, who left for Bari in Italy three years ago after a compound fracture of his right leg, were removed on Monday night.

The talented midfielder player, who helped Villa to League championship and European

cup success in 1981 and 1982, was put through a stringent series of tests at the Human Performance centre at Lillleshall.

"We were told that Cowans has a higher grade of physical fitness than any professional footballer they have examined there," Taylor said.

"He has done so much work on the leg he broke that it is now fractionally stronger than the other one. We have no worries on that score whatsoever."

"He has nothing to prove and does not have to feel that his past reputation at the club is at stake."

Cowans said that two of his three years in Italy were wasted in their second division.

Any reservations the Villa manager had on the principle of re-signing Cowans, aged 29, who left for Bari in Italy three years ago after a compound fracture of his right leg, were removed on Monday night.

The talented midfielder player, who helped Villa to League championship and European

cup success in 1981 and 1982, was put through a stringent series of tests at the Human Performance centre at Lillleshall.

"We were told that Cowans has a higher grade of physical fitness than any professional footballer they have examined there," Taylor said.

"He has done so much work on the leg he broke that it is now fractionally stronger than the other one. We have no worries on that score whatsoever."

"He has nothing to prove and does not have to feel that his past reputation at the club is at stake."

Cowans said that two of his three years in Italy were wasted in their second division.

Any reservations the Villa manager had on the principle of re-signing Cowans, aged 29, who left for Bari in Italy three years ago after a compound fracture of his right leg, were removed on Monday night.

The talented midfielder player, who helped Villa to League championship and European



Oh well,

YOU CAN BE SURE OF SHELL



LAST WEEK'S AVERAGE 48.000

No 63.115

TV

And you can

PUB

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH

CASH